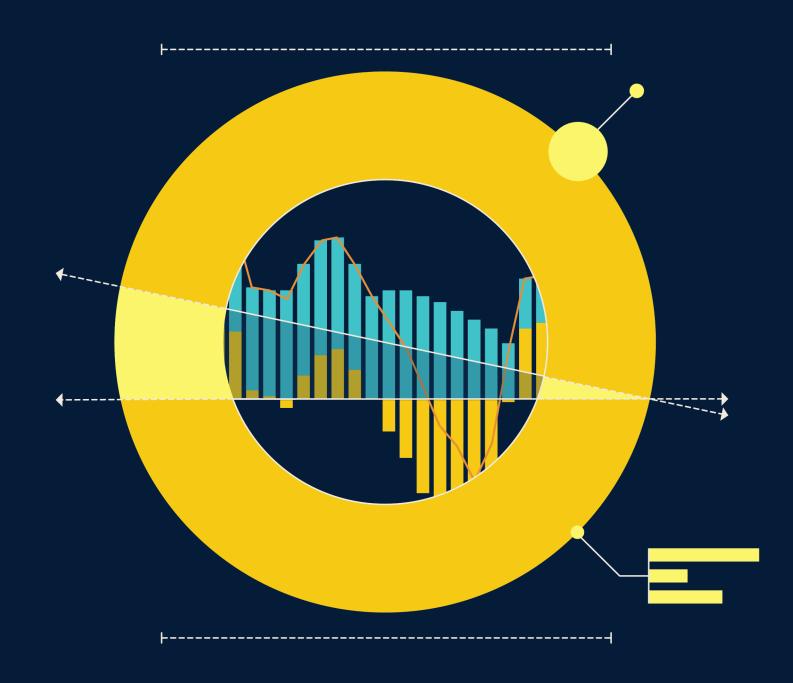


QUANT RESEARCH

US Market Insights

A QUANTITATIVE PERSPECTIVE ON US PRIVATE MARKETS







Introduction

If there is a word that defined the first half of 2025 in markets, it is "tariffs," or perhaps "uncertainty." After entering the year on a wave of optimism, buoyed by postelection clarity, falling inflation, and Federal Reserve (Fed) rate cuts, the landscape shifted quickly in Q1. The administration's abrupt rollout of trade restrictions, culminating in the "Liberation Day" reciprocal tariff announcement, upended market sentiment. Volatility spiked, growth forecasts were revised, and investors hit pause on what had seemed like a primed rebound in activity.

While public markets have since recovered, helped by resilient earnings, positive signs on trade negotiations, and continued enthusiasm around AI, private markets have remained slower to regain their footing. A few high-profile IPOs have shown promise, but a sustained reopening of exit channels has yet to materialize, and uncertainty remains on the tariff front. Dealmaking timelines have slipped again, with many LPs and GPs rethinking capital deployment and exit strategies in response to the evolving macro picture.

The Fed, meanwhile, has paused its rate-cutting cycle as it evaluates the full impact of tariffs. Despite this, economic data remains surprisingly strong but may be cooling, complicating the outlook for both policy and portfolio construction. Against this backdrop, some segments have struggled more than others. Real estate remains under pressure, with rising vacancy rates, elevated commercial mortgage-backed securities (CMBS) delinquencies, and stubbornly high interest rates weighing on valuations and sentiment. In contrast, infrastructure and private credit have served as relative bright spots, helping GPs anchor new funds and offering investors stability and yield.

As GPs and LPs recalibrate, we see two cross-cutting trends rising across private capital strategies: the persistence of a sluggish exit environment, and a broader industry shift toward evergreen fund offerings as the private wealth channel accelerates adoption of private assets.

This edition of US Market Insights offers a comprehensive view of how these macro developments are shaping activity across the private capital spectrum. From asset allocation to deal flow, we break down the forces driving decision-making in an ever-evolving market.

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Key takeaways

- An unprecedented wave of tariff actions has driven the US effective tariff rate to 18.2%—the highest in almost 100 years, up sharply from 2.4% in January. The breadth of these measures leaves few alternative sources for many goods, amplifying potential cost pressures for consumers and businesses alike (page 7).
- Trade tensions have yet to spark a new wave of inflation, which remains above the Fed's 2% target, while the labor market showed no major signs of stress prior to the last policy meeting. The Fed kept its benchmark rate unchanged, but dissenting votes for a cut highlight ambiguity around the economy's trajectory (pages 10 and 11).
- Private markets AUM is set to rise steadily in the coming years, albeit at a moderated pace compared with the last decade. A surge in evergreen vehicle launches, particularly interval and tender offer funds, is expected to be a key growth engine (pages 20 and 21).
- Over the past decade, the number of PE- and late-stage VC-backed companies has swelled, while public company counts have stagnated. Yet, PE and VC fund net asset values (NAVs) remain a fraction of the public equity market cap, spurring new approaches for how investors can gain access to this underpenetrated segment (page 24).
- Ultralow interest rates in the 2010s pushed asset allocators to hunt for yield. As risk premiums tightened, capital rotated out of public markets and into private strategies in search of higher returns (pages 31 and 32).
- Private markets are still grappling with a prolonged distribution drought, with PE buyouts and VC under particular strain. Deals struck at elevated valuations are proving hardest to exit, trapping gains in older funds and accelerating demand for secondaries as a liquidity release valve (page 47).

- Al remains the standout theme in VC, with startups in the space benefiting from a more favorable dealmaking environment. Al valuation step-ups are consistently outpacing non-Al peers across funding stages, and Al is the only segment showing positive momentum in both deal counts and value (pages 53 and 54).
- Direct lenders have gained a strong foothold in buyout financing, now accounting for nearly half of new deals even with a pricing premium to broadly syndicated loan (BSL) B-rated loans. As cost sensitivity grows, however, borrowers are tilting activity back toward the syndicated market (pages 67 and 68).
- While reported default rates continue to decline, distressed exchanges are quietly building, signaling unresolved market pressures beneath the surface. At the same time, repricings are reshaping loan books as lenders accept lower coupons to stay invested (pages 69 and 70).
- Real estate fundraising has slowed in recent years alongside falling valuations.
 While stabilized prices set the stage for a potential rebound, investors are waiting
 for stronger return prospects. Persistent headwinds, such as rising vacancies,
 higher delinquencies, and elevated borrowing costs, especially in office and retail,
 continue to weigh on sentiment (pages 76 and 78).
- Global decarbonization and AI-driven data needs are cementing infrastructure as the preferred real asset allocation. Infrastructure fundraising has surged past natural resources, and LPs are allocating to specialist managers positioned to capture these long-term tailwinds (pages 88 and 89).



Macro landscape



Our "Macro environment dashboard" highlights broad economic and financial market trends. The current landscape features positive but cooling GDP growth, a twisting yield curve, and robust public market performance.

Figure 1 Macro environment dashboard

		Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	
	Real GDP growth (annualized)	5.6%	6.4%	3.5%	7.4%	-1.0%	0.3%	2.7%	3.4%	2.8%	2.4%	4.4%	3.2%	1.6%	3.0%	3.1%	2.4%	-0.5%	3.0%	
S	CPI (3-month annualized)	4.3%	9.2%	4.9%	10.4%	9.8%	11.0%	1.8%	3.3%	3.8%	3.3%	4.4%	1.8%	4.4%	1.3%	2.2%	3.5%	2.6%	2.4%	
Macroeconomics	Core CPI (3-month annualized)	1.7%	9.4%	3.1%	8.1%	5.5%	7.0%	5.9%	4.3%	5.0%	4.2%	3.1%	3.4%	4.6%	2.0%	3.2%	3.1%	3.0%	2.4%	
ecor	Job creation	2.0%	2.6%	2.8%	3.1%	2.0%	1.9%	1.6%	1.5%	1.4%	1.6%	1.1%	1.3%	1.3%	0.9%	0.9%	1.4%	1.5%	0.7%	
Ласго	Unemployment rate	6.1%	5.9%	4.7%	3.9%	3.7%	3.6%	3.5%	3.5%	3.5%	3.6%	3.8%	3.8%	3.9%	4.1%	4.1%	4.1%	4.2%	4.1%	
~	Consumer sentiment	84.9	85.5	72.8	70.6	59.4	50.0	58.6	59.8	62.0	64.2	67.8	63.8	79.0	77.2	66.4	70.5	71.7	52.2	
	Business confidence	102.0	101.7	101.6	101.3	100.9	100.2	99.6	98.9	98.6	98.6	98.8	98.7	99.1	98.9	98.7	99.2	99.2	99.0	
	Federal funds rate	0.1%	0.1%	0.1%	0.1%	0.2%	1.2%	2.6%	4.1%	4.7%	5.1%	5.3%	5.3%	5.3%	5.3%	5.1%	4.5%	4.3%	4.3%	
Yields	US 10-year Treasury	1.7%	1.5%	1.5%	1.5%	2.3%	3.0%	3.8%	3.9%	3.5%	3.8%	4.6%	3.9%	4.2%	4.4%	3.8%	4.6%	4.2%	4.2%	Trend
Υie	US 2-year Treasury	0.2%	0.3%	0.3%	0.7%	2.3%	2.9%	4.2%	4.4%	4.1%	4.9%	5.0%	4.2%	4.6%	4.7%	3.7%	4.3%	3.9%	3.7%	
	High Yield OAS	3.36	3.04	3.15	3.10	3.43	5.87	5.43	4.81	4.58	4.05	4.03	3.39	3.15	3.21	3.03	2.92	3.55	2.96	V
	S&P 500	6.2%	8.5%	0.6%	11.0%	-4.6%	-16.1%	-4.9%	7.6%	7.5%	8.7%	-3.3%	11.7%	10.6%	4.3%	5.9%	2.4%	-4.3%	10.9%	
ns	Russell 2000	12.7%	4.3%	-4.4%	2.1%	-7.5%	-17.2%	-2.2%	6.2%	2.7%	5.2%	-5.1%	14.0%	5.2%	-3.3%	9.3%	0.3%	-9.5%	8.5%	
retur	Nasdaq Composite	3.0%	9.7%	-0.2%	8.4%	-8.9%	-22.3%	-3.9%	-0.8%	17.0%	13.1%	-3.9%	13.8%	9.3%	8.5%	2.8%	6.3%	-10.3%	18.0%	
Index returns	Morningstar/LSTA US Leveraged Loans	1.8%	1.5%	1.1%	0.7%	-0.1%	-4.5%	1.3%	2.6%	3.2%	3.1%	3.5%	2.9%	2.5%	1.9%	2.0%	2.3%	0.5%	2.3%	
<u> </u>	Nareit All Equity REITs	8.3%	12.0%	0.2%	16.2%	-5.3%	-14.7%	-10.8%	4.1%	1.7%	1.2%	-8.3%	18.0%	-1.3%	-0.9%	16.8%	-8.2%	2.8%	-0.9%	
	Morningstar Infrastructure Index	5.2%	5.6%	-2.0%	8.2%	0.9%	-10.0%	-8.4%	10.4%	1.9%	1.9%	-6.9%	10.9%	2.4%	-0.1%	12.4%	-6.5%	5.3%	6.1%	

Positive
Neutral
Negative

Sources: <u>Bureau of Economic Analysis</u>, <u>Bureau of Labor Statistics</u>, <u>Federal Reserve</u>, <u>ICE Data Indexes</u>, <u>OECD</u>, <u>University of Michigan</u>, Morningstar, PitchBook | LCD • Geography: US • As of June 30, 2025 Note: Color shading reflects the relative Z-score over the past 10 years.



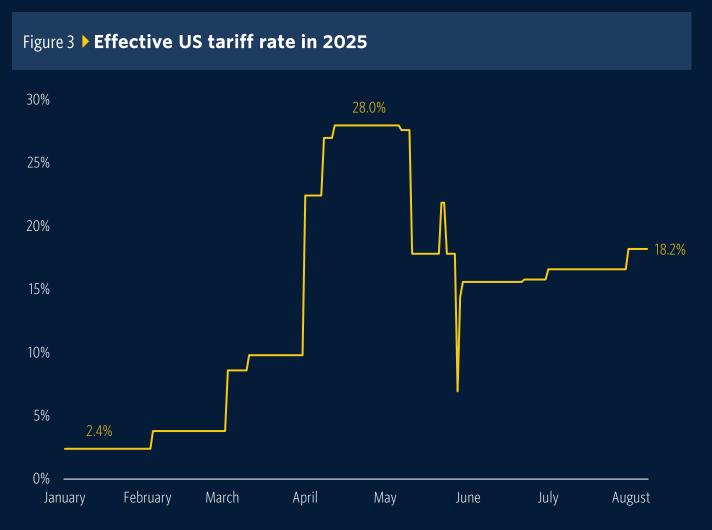
Real GDP continues to outpace the post-global financial crisis (GFC) trend through Q2 2025, with current prints buoyed by consumer spending as lower inventories and business investment indicate sluggish growth going forward.

Figure 2 > Real GDP growth compared with post-GFC trend \$24 \$22 \$20 \$18 \$16 \$14 \$12 \$10 برسيد واستانات السيندي ووا 2010 2020 2022 2000 2002 2004 2006 2008 2012 2014 2016 2018 2024 2026E Next-four-quarter forecast ■ Annualized quarterly growth rate Real GDP (\$T) --- Post-GFC trend

Sources: <u>Bureau of Economic Analysis</u>, <u>WSJ Economic Forecasting Survey</u> • Geography: US • As of June 30, 2025



Global trade dynamics continue to dominate headlines, with US tariff rates reaching heights not seen in nearly a century. Even when substitute products can be sourced, the current tariff levels remain markedly higher than at the start of the year.



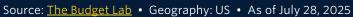


Figure 4 > Effective US tariff rate pre- and post-tariff announcements 20% 18.2% 17.4% 15% Additional contribution to 10% tariff rate after announcement 5% 2.4% 0% Prior to tariff announcement Presubstitution Postsubstitution ■ Jan 2025 tariff rate ■ China ■ Canada ■ Mexico ■ Rest of world

Source: The Budget Lab • Geography: US • As of July 28, 2025



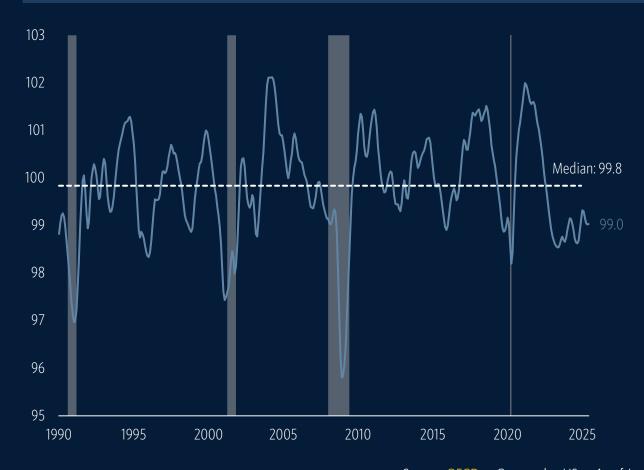
Economic policy uncertainty continues to weigh on both consumer and business sentiment, as shifting trade deals and temporary tariff pauses complicate planning and purchasing decisions.

Figure 5 > University of Michigan Consumer Sentiment Index



Source: University of Michigan • Geography: US • As of July 31, 2025

Figure 6 **Business Confidence Index**



Source: OECD • Geography: US • As of June 30, 2025



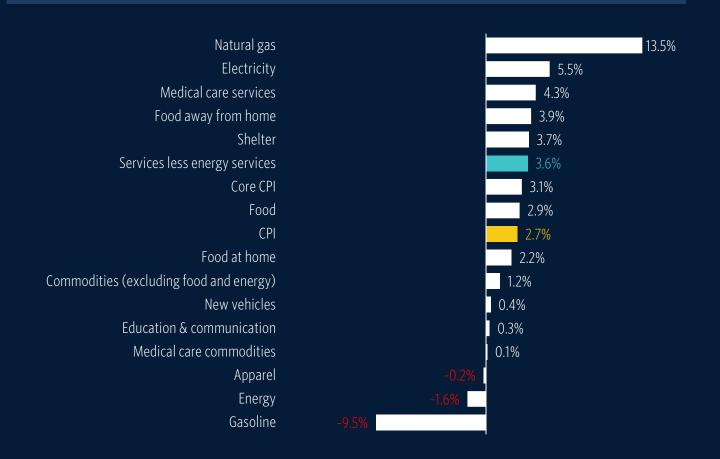
Natural gas, food, and housing costs were the primary contributors keeping inflation elevated in H1 2025. With inflation running above the Fed's 2% target, the prospect of a higher-for-longer rate environment increase. At the same time...

Figure 7 **YoY change in CPI**



Source: <u>Bureau of Labor Statistics</u> • Geography: US • As of July 30, 2025

Figure 8 > CPI one-year change by select categories

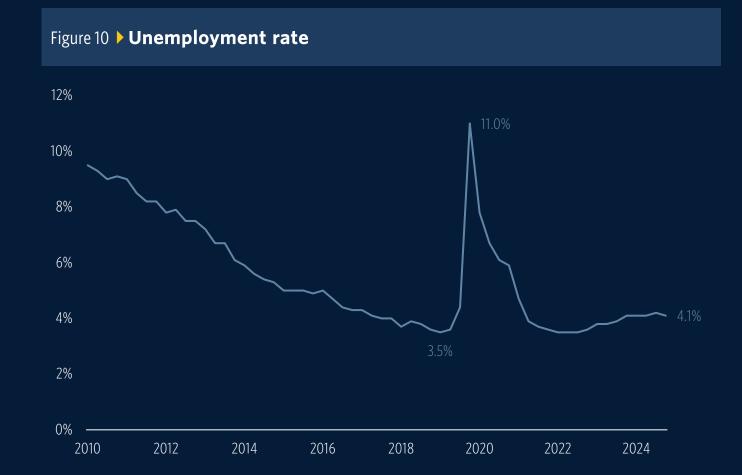


Source: <u>Bureau of Labor Statistics</u> • Geography: US • As of July 30, 2025



...the Fed faces a balancing act as a decrease in job seekers is driving stability in the unemployment rate amid a sharp QoQ decline in private payrolls.

Figure 9 ▶ QoQ payroll change 4% Pre-pandemic average: 1.1% 2% 0% 2010 2012 2014 2016 2018 2020 2022 2024



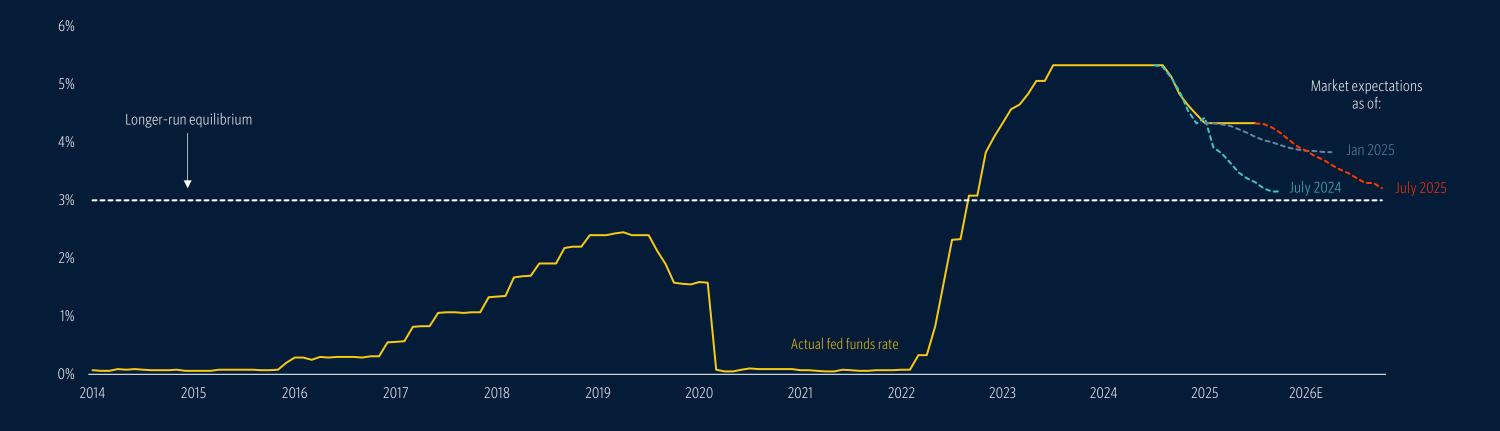
Source: <u>Bureau of Labor Statistics</u> • Geography: US • As of June 30, 2025

Source: <u>Bureau of Labor Statistics</u> • Geography: US • As of June 30, 2025



Through mid-2025, the Fed has continued to hold policy rates stable. Investors expect cuts going forward but have adjusted their expectations that the pace of cuts will be slower than previously anticipated.

Figure 11 > Federal funds rate with forward market expectations



Sources: Federal Reserve, CME Group • Geography: US • As of July 31, 2025



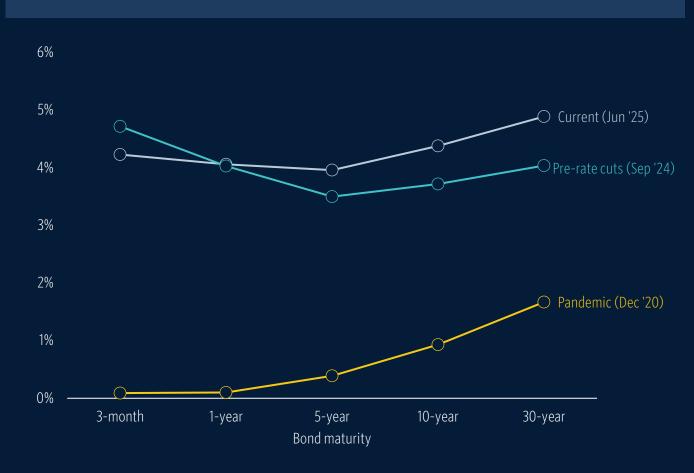
With break-even inflation expectations remaining stable over the past couple of years, the recent sell-off in 10-year Treasury bonds has led to real yields stabilizing at their highest levels in 15 years.

Figure 12 > 10-year Treasury real yields versus nominal yields (monthly series)



Source: FRED • Geography: US • As of June 30, 2025

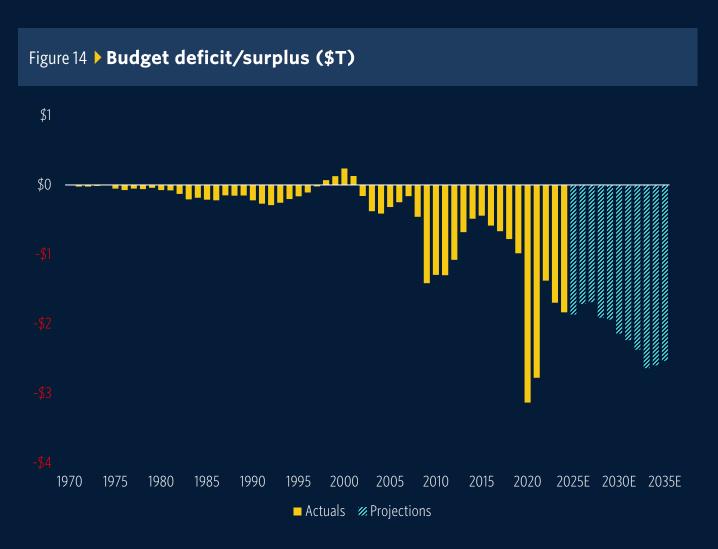
Figure 13 > Treasury market yield curve



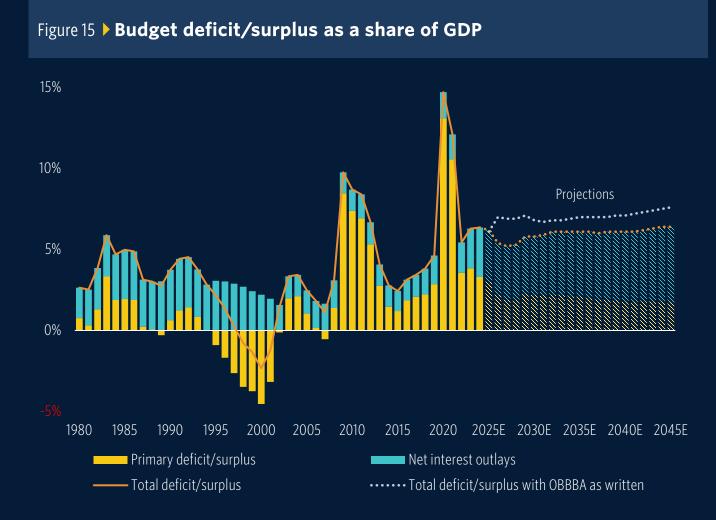
Source: FRED • Geography: US • As of June 30, 2025 Note: Treasury rates are taken from the FRED monthly data series for each bond maturity.



At the beginning of the year, the Congressional Budget Office (CBO) projected the US budget deficit to approach \$3 trillion. With the passage of the One Big Beautiful Bill Act (OBBBA), that figure is now expected to climb even higher.







Sources: <u>CBO</u>, <u>The Budget Lab</u> • Geography: US

CBO projections are as of March 31, 2025.

The Budget Lab analysis is as of July 1, 2025.

Note: Total deficit/surplus is a CBO projection. The total deficit/surplus with the

OBBBA as written is from The Budget Lab.

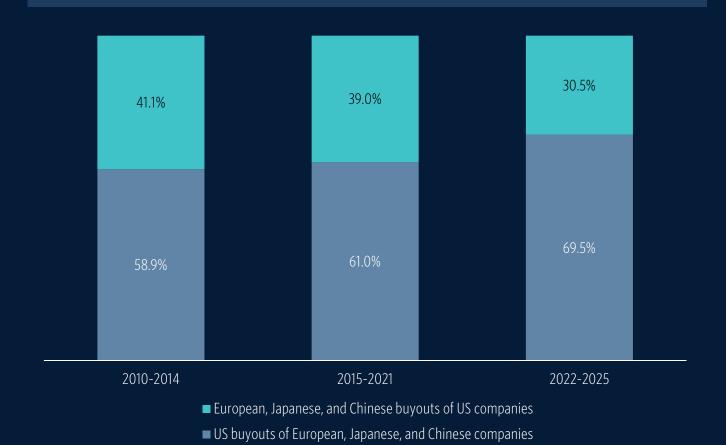


Rising US debt levels, uncertainty around tariff and trade policy, and questions over Fed independence are all potential headwinds for the US dollar, altering US sponsors' purchasing power for cross-border deals.

Figure 16 Dollar Index price (DXY) 110 105 100 DXY 95 **----** 2010-2014 avg. 90 **----** 2015-2021 avg. **----** 2022-2025 avg. 85 2012 2013 2014 2015 2016 2017 2018



Figure 17 > Share of cross-border buyout deal value by acquirer country



Source: PitchBook • Geography: Global • As of June 30, 2025



Asset allocation



Dealmaking has yet to fully take off in 2025 as anticipated, with tariff turmoil leaving the markets with heightened uncertainty. But green shoots are emerging, IPO activity is picking up, and exit conditions are starting to improve.

Figure 18 > Private markets dashboard

		Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Q1 2024	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	
	Buyout	\$75.4	\$157.9	\$184.3	\$131.5	\$121.7	\$77.8	\$105.8	\$159.1	\$65.7	\$67.4	\$79.7	\$71.4	\$61.0	\$53.1	\$71.9	\$110.9	\$81.8	\$68.8	
	PE growth	\$20.8	\$14.4	\$25.7	\$23.5	\$25.1	\$12.8	\$14.7	\$10.2	\$13.0	\$10.0	\$16.7	\$11.3	\$25.2	\$13.1	\$30.4	\$20.6	\$40.7	\$11.2	
	Leveraged loans	\$46.7	\$48.6	\$53.7	\$23.8	\$47.8	\$22.2	\$16.5	\$4.9	\$7.1	\$11.6	\$19.9	\$3.3	\$20.6	\$14.7	\$26.1	\$11.5	\$25.3	\$19.8	
(\$B)	PE exits via IPOs	\$40.1	\$92.3	\$76.4	\$24.4	\$0.2	\$2.2	\$0.0	\$0.0	\$0.9	\$3.5	\$2.0	\$1.8	\$1.5	\$15.0	\$8.7	\$13.8	\$83.9	\$7.2	
/alue	PE exits via M&A	\$89.1	\$32.6	\$77.0	\$68.8	\$31.8	\$29.9	\$33.4	\$23.7	\$23.9	\$18.1	\$24.0	\$28.6	\$22.4	\$34.7	\$44.7	\$33.5	\$64.7	\$29.0	
Deal value (\$B)	Early-stage VC	\$17.0	\$22.1	\$21.6	\$29.1	\$23.3	\$20.1	\$14.2	\$12.2	\$11.0	\$11.5	\$9.5	\$8.6	\$12.0	\$18.3	\$12.5	\$12.1	\$13.5	\$14.6	
	Late-stage VC		\$37.2	\$44.5	\$43.3	\$34.9	\$30.3	\$17.0	\$13.7	\$23.9	\$15.9	\$16.4	\$18.6	\$19.7	\$16.8	\$17.4	\$31.2	\$23.7	\$22.3	
	VC exits via IPOs	\$146.9	\$184.7	\$114.3	\$125.2	\$2.7	\$1.6	\$0.6	\$1.8	\$1.2	\$3.5	\$20.4	\$0.9	\$13.3	\$14.5	\$1.2	\$12.1	\$20.8	\$23.5	
	VC exits via M&A	\$14.5	\$23.3	\$34.5	\$34.5	\$12.1	\$12.9	\$11.2	\$5.1	\$8.0	\$2.5	\$8.6	\$12.6	\$9.7	\$10.1	\$9.5	\$14.1	\$16.1	\$19.8	\$19.8 57.0
ing or	Early-Stage Index	39.1	33.1	27.3	22.2	19.8	23.1	32.6	46.5	60.3	70.1	77.6	83.0	81.0	77.0	72.2	66.5	60.7	57.0	
Dealmaking Indicator	Late-Stage Index	40.4	34.8	28.6	24.1	22.9	24.1	31.1	41.1	52.5	63.1	70.5	75.6	79.8	81.7	81.9	80.5	78.1	77.5	*
Dea	Venture-Growth Index	34.6	30.4	27.4	24.4	24.2	29.0	38.1	48.3	58.4	69.0	77.1	84.8	87.9	85.8	80.8	75.6	71.2	66.8	
l SU	Private equity	10.8%	13.7%	7.8%	6.4%	0.7%	-2.5%	-0.5%	1.0%	3.3%	3.0%	0.9%	2.8%	2.2%	2.2%	3.5%	2.4%	0.3%		
returi	Venture capital	5.4%	6.9%	9.3%	7.3%	7.4%	3.1%	-0.2%	-0.8%	-1.3%	0.3%	-2.3%	-2.9%	-0.3%	-0.2%	0.6%	-0.6%	-0.4%		
PitchBook Index returns	Private credit	5.6%	5.8%	9.2%	9.2%	4.1%	3.6%	4.7%	3.6%	3.0%	2.0%	2.9%	3.6%	3.5%	2.9%	4.8%	5.6%	2.5%		
	Infrastructure	9.4%	11.9%	7.2%	6.0%	1.8%	-1.7%	-0.3%	0.5%	1.8%	2.1%	0.6%	1.7%	2.2%	1.9%	2.8%	1.6%	0.5%		
	Real estate	4.4%	6.9%	3.0%	2.5%	3.2%	-1.2%	0.7%	2.3%	3.3%	1.6%	3.7%	2.0%	2.0%	3.0%	2.5%	0.5%	1.7%		
	All private capital	9.1%	8.8%	3.8%	9.5%	7.5%	13.1%	6.8%	6.9%	19.4%	5.4%	3.3%	5.9%	4.6%	3.7%	2.1%	5.3%	2.8%		

Source: PitchBook | LCD • Geography: US • As of June 30, 2025

Note: Private Capital Index data has preliminary returns through Q1 2025. Color shading reflects the relative Z-score over the past 10 years.



Natural resources and infrastructure set the pace for overall fund performance in 2024, while real estate strategies once again failed to generate positive IRRs.

Figure 19 ▶ Pooled IRRs by strategy

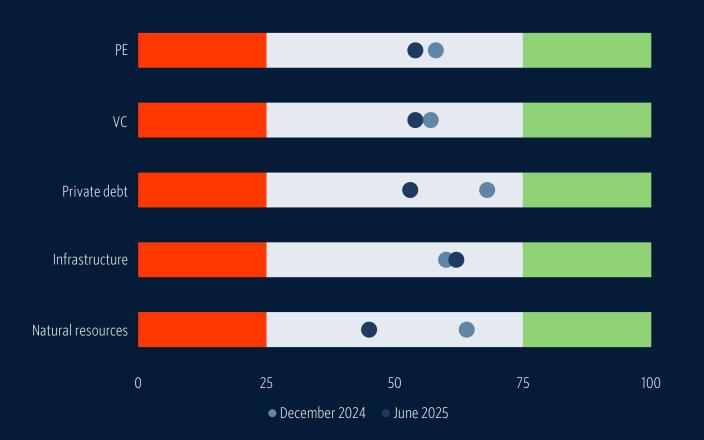
2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	15-year horizon IRR
Middle-market buyout 29.1%	Natural resources -0.4%	Private debt 19.1%	Secondaries 23.5%	Secondaries 19.4%	Buyout megafunds 17.8%	Buyout megafunds 26.1%	VC 21.0%	Buyout megafunds 19.0%	Middle-market buyout 19.7%	Buyout megafunds 19.5%	VC 20.3%	Middle-market buyout 18.2%	VC 43.2%	PE growth 55.6%	Natural resources 25.0%	Buyout megafunds 12.2%	Natural resources 12.6%	Buyout megafunds 16.5%
Secondaries 28.8%	Infrastructure -5.2%	Middle-market buyout 9.4%	Buyout megafunds 22.0%	Natural resources 16.3%	Opportunistic real estate 13.7%	VC 22.4%	Opportunistic real estate 16.8%	Value-add real estate 16.2%	Natural resources 16.5%	Middle-market buyout 17.6%	PE growth 19.4%	PE growth 18.1%	PE growth 34.9%	VC 55.1%	Infrastructure 14.1%	Private debt 10.5%	Infrastructure 11.5%	PE growth 15.8%
Infrastructure 27.7%	Secondaries -12.1%	Buyout megafunds 9.3%	PE growth 20.2%	Opportunistic real estate 12.8%	Private debt 13.4%	PE growth 17.6%	Buyout megafunds 16.8%	Middle-market buyout 11.9%	All private capital 10.8%	Secondaries 17.3%	Secondaries 16.6%	VC 17.0%	Buyout megafunds 28.0%	FoF 51.8%	Value-add real estate 10.0%	Middle-market buyout 9.4%	Buyout megafunds 10.1%	Middle-market buyout 15.7%
Opportunistic real estate 26.0%	VC -12.2%	PE growth 7.1%	Private debt 19.2%	Value-add real estate 11.9%	PE growth 13.0%	Value-add real estate 17.3%	Middle-market buyout 16.0%	Secondaries 11.9%	Opportunistic real estate 10.4%	PE growth 16.2%	Middle-market buyout 16.1%	Buyout megafunds 15.5%	FoF 27.9%	Secondaries 45.5%	Opportunistic real estate 9.9%	PE growth 6.9%	PE growth 9.9%	All private capital 13.1%
All private capital 19.7%	FoF -14.3%	Natural resources 3.6%	Opportunistic real estate 19.2%	PE growth 11.6%	Secondaries 12.2%	All private capital 17.0%	Value-add real estate 15.9%	VC 11.8%	Private debt 9.8%	All private capital 13.9%	FoF 15.6%	Secondaries 13.1%	Middle-market buyout 27.6%	Buyout megafunds 44.8%	Middle-market buyout 5.9%	All private capital 5.8%	Middle-market buyout 8.7%	Secondaries 13.0%
FoF 19.4%	Middle-market buyout -14.7%	FoF 3.5%	Natural resources 18.8%	VC 11.5%	All private capital 12.2%	Middle-market buyout 16.4%	PE growth 15.2%	Opportunistic real estate 11.8%	Value-add real estate 9.4%	Private debt 12.1%	Value-add real estate 11.8%	Opportunistic real estate 12.4%	All private capital 19.6%	Middle-market buyout 40.2%	Private debt 5.0%	Infrastructure 4.8%	All private capital 7.9%	VC 12.9%
Buyout megafunds 15.6%	PE growth -17.3%	All private capital 2.3%	All private capital 16.8%	Middle-market buyout 11.4%	Middle-market buyout 11.6%	Opportunistic real estate 14.8%	Infrastructure 15.2%	PE growth 11.7%	Buyout megafunds 8.7%	FoF 11.8%	All private capital 11.0%	All private capital 11.6%	Secondaries 14.3%	All private capital 39.0%	Secondaries 2.8%	Secondaries 3.0%	Private debt 7.8%	FoF 12.2%
Private debt 14.4%	All private capital -19.7%	VC -0.1%	Middle-market buyout 15.7%	FoF 10.6%	Value-add real estate 11.1%	Private debt 13.0%	All private capital 15.1%	FoF 11.4%	Infrastructure 8.7%	Value-add real estate 10.1%	Infrastructure 8.8%	FoF 11.4%	Private debt 6.3%	Natural resources 30.2%	All private capital 0.7%	FoF 2.6%	VC 4.6%	Opportunistic real estate 11.3%
VC 13.9%	Value-add real estate -25.6%	Infrastructure -5.0%	Infrastructure 13.2%	All private capital 9.8%	FoF 7.4%	FoF 12.6%	Private debt 14.2%	All private capital 10.3%	PE growth 8.3%	VC 9.2%	Buyout megafunds 6.9%	Value-add real estate 8.4%	Infrastructure 5.7%	Opportunistic real estate 29.7%	Buyout megafunds -5.0%	Natural resources -3.6%	Secondaries 3.3%	Private debt 10.0%
Natural resources 12.2%	Buyout megafunds -27.5%	Secondaries -7.1%	VC 12.3%	Buyout megafunds 9.0%	Infrastructure 7.4%	Secondaries 7.7%	FoF 14.1%	Infrastructure 8.9%	FoF 7.3%	Natural resources 9.0%	Private debt 5.7%	Private debt 8.1%	Value-add real estate 5.6%	Value-add real estate 28.7%	PE growth -6.2%	VC -5.2%	FoF 2.9%	Value-add real estate 9.5%
PE growth 10.0%	Private debt -27.7%	Opportunistic real estate -44.6%	FoF 11.4%	Infrastructure 5.0%	VC 7.1%	Natural resources 7.1%	Secondaries 13.4%	Private debt 3.3%	Secondaries 5.8%	Opportunistic real estate 8.9%	Opportunistic real estate 5.2%	Infrastructure 4.1%	Opportunistic real estate 3.6%	Infrastructure 18.3%	FoF -7.6%	Opportunistic real estate -5.4%	Opportunistic real estate -0.6%	Infrastructure 9.4%
Value-add real estate -3.9%	Opportunistic real estate -29.7%	Value-add real estate -45.0%	Value-add real estate -2.4%	Private debt 4.1%	Natural resources 5.9%	Infrastructure 6.1%	Natural resources -0.7%	Natural resources -17.6%	VC 0.2%	Infrastructure 8.7%	Natural resources 4.5%	Natural resources -9.7%	Natural resources -14.8%	Private debt 17.1%	VC -17.2%	Value-add real estate -10.3%	Value-add real estate -2.2%	Natural resources 5.3%

Source: PitchBook • Geography: US • As of December 31, 2024 Note: Middle-market buyout funds are those between \$100 million and \$5 billion. Buyout megafunds are \$5 billion or larger.



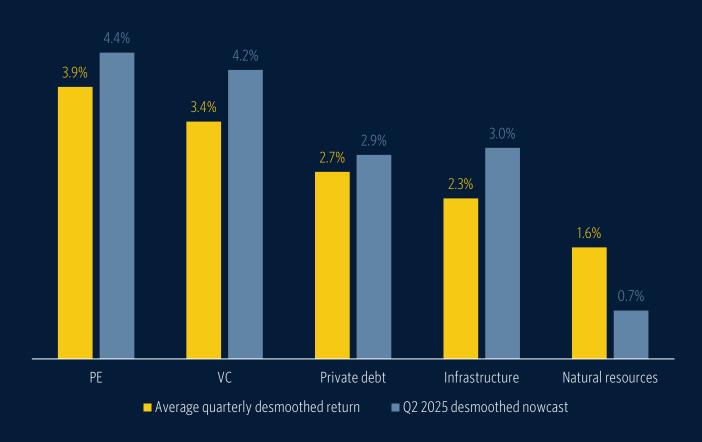
Our Private Capital Return Barometers provide a gauge for the relative attractiveness of the macro environment for private fund returns. While conditions have become less favorable since 2024, they remain above long-term historical averages.

Figure 20 ▶ PitchBook Private Capital Return Barometers scores



Source: PitchBook • Geography: US • As of June 30, 2025 Note: The color scale represents different return environments: Red indicates a weak environment (below 25), gray represents a neutral environment (between 25 and 75), and green signifies a strong environment (above 75).

Figure 21 PitchBook Private Capital Return Barometers implied three-month return



Source: PitchBook • Geography: US • As of June 30, 2025 Note: Average quarterly returns were calculated starting in Q1 2009. The infrastructure average quarterly return was calculated starting in Q1 2019 due to data availability.



PE strategies have generated strong returns over the long run. VC has stagnated of late, while income-focused private debt and infrastructure have gained momentum.

Figure 22 > Hypothetical growth of \$100 invested in Q1 2007 by PitchBook Private Capital Index



Source: PitchBook • Geography: US • As of March 31, 2025

Note: Data for Q1 2025 is preliminary.



Private Capital Indexes

Our analysis assumes a person could invest quarterly in our universe of funds for which we have cash flows and NAV data available each quarter. It is a hypothetical result if someone were able to invest in a "market" portfolio of funds starting, in this case, at the beginning of 2007. We calculate the change in NAV, plus/minus cash flows that occur during each quarter, aggregated across all available funds. This allows us to build a time-weighted return series, which we have represented here as the growth of \$100 invested.

Actual results experienced by investors will vary widely, and the indexes should not be considered investable.



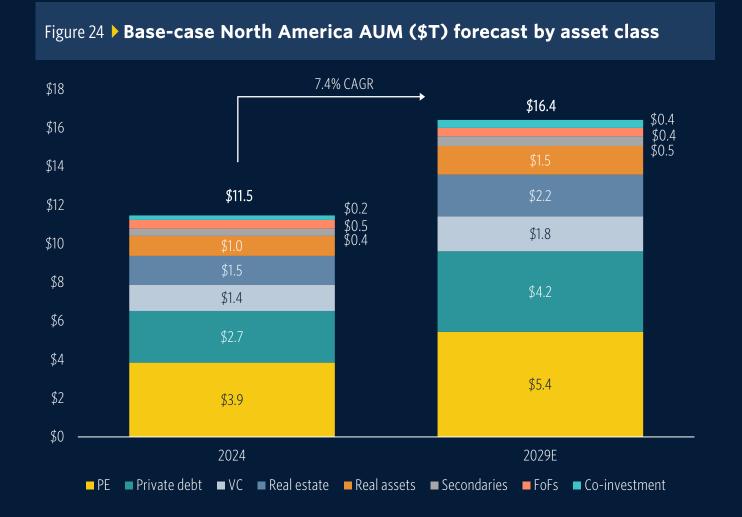
Private capital AUM expanded significantly over the past decade, led by traditional drawdown vehicles. We forecast that future growth will continue to be supported by these structures, but increasingly driven by evergreen, semi-liquid models.

Figure 23 North America private capital AUM (\$T) forecast \$20 \$15 \$10 \$5 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029

Evergreen



---- Base-case forecast

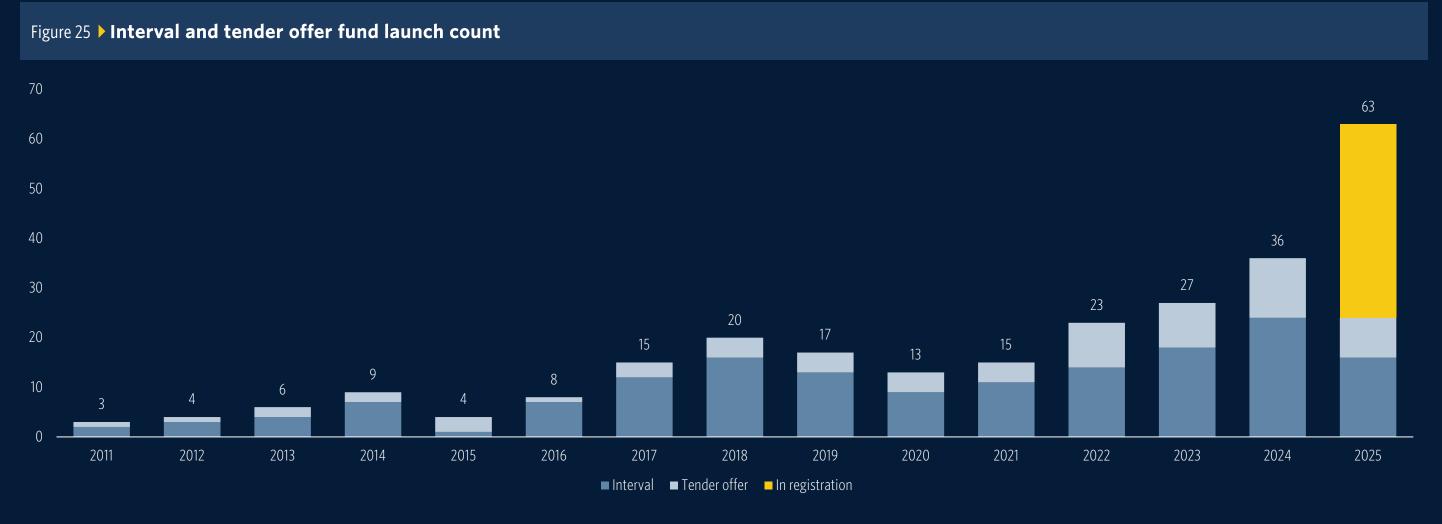


Source: PitchBook • Geography: North America • Forecasts generated on April 14, 2025

Drawdown funds



A key source of the growth in private wealth investment in private markets has been in interval and tender offer fund structures. 2025 is on pace for a record year of new launches.

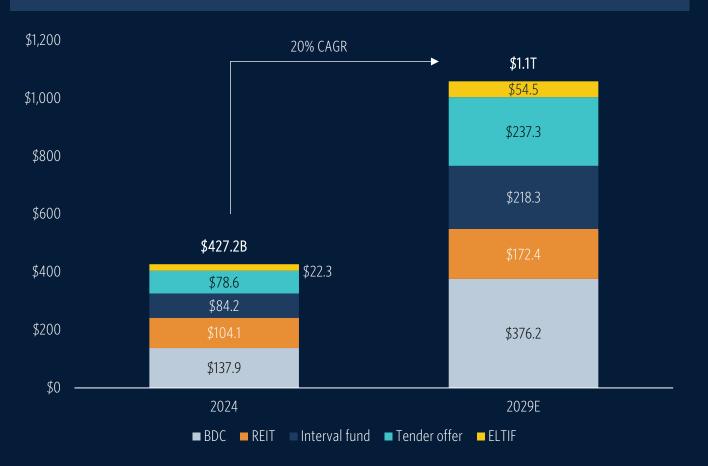


Source: Morningstar • Geography: US • As of July 15, 2025



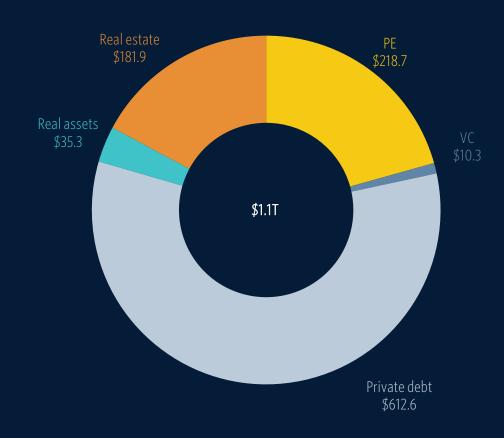
The rapid expansion of evergreen fund offerings shows no signs of slowing, with new partnerships and fund launches seemingly occurring daily. We forecast in our base case that these structures will eclipse \$1 trillion in assets before 2030.

Figure 26 Base-case wealth-focused evergreen fund AUM forecast (\$B) by structure



Source: PitchBook • Geography: US and Europe • Historical AUM and forecasts generated on April 14, 2025

Figure 27 **Base-case wealth-focused evergreen fund AUM 2029 forecast** (\$B) by primary asset class

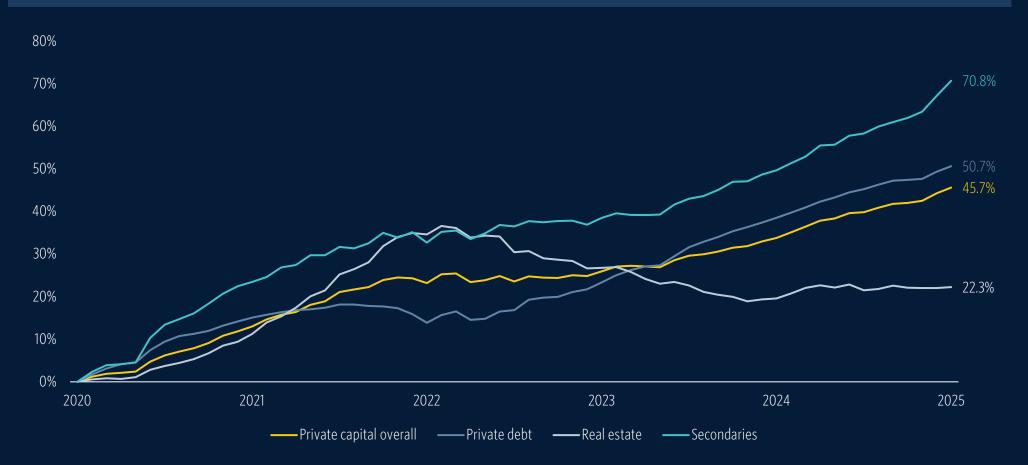


Source: PitchBook • Geography: US and Europe • Historical AUM and forecasts generated on April 14, 2025



To track returns of the growing evergreen universe, we have constructed a preliminary suite of indexes. Secondaries-focused vehicles have generated strong returns on paper.

Figure 28 Five-year cumulative returns of select evergreen fund indexes



Sources: Morningstar, PitchBook • Geography: US • As of June 30, 2025 Note: These indexes are currently made up of registered interval and tender offer funds tracked by Morningstar Direct.



Constructing an index

To build the suite of indexes, we incorporated a few guidelines to systematically calculate histories:

- Each index cohort includes a minimum of five funds.
- We use Class I shares or whichever share class is available when a fund has only one.
- A maximum fund weight of 20%, based on total net assets.
- A minimum of \$25 million in total net assets per fund.
- · Quarterly rebalancing.
- To be included, a fund must have a minimum of three months of returns history prior to the rebalance date.

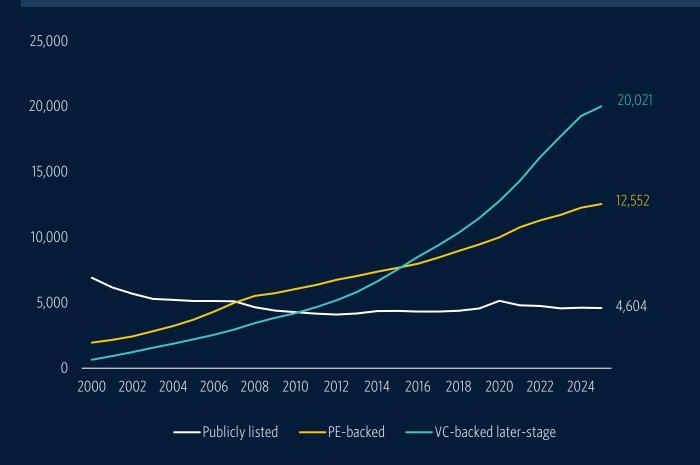
These indexes allow us to assess category-level performance trends and provide a baseline for performance attribution, peer comparison, and risk-adjusted return evaluation. They also allow us to evaluate the aggregate performance of the semi-liquid universe and various underlying strategies for asset class return comparisons.

Read more in our <u>Q2 2025 Analyst</u> Note: The Return of Evergreen Funds.



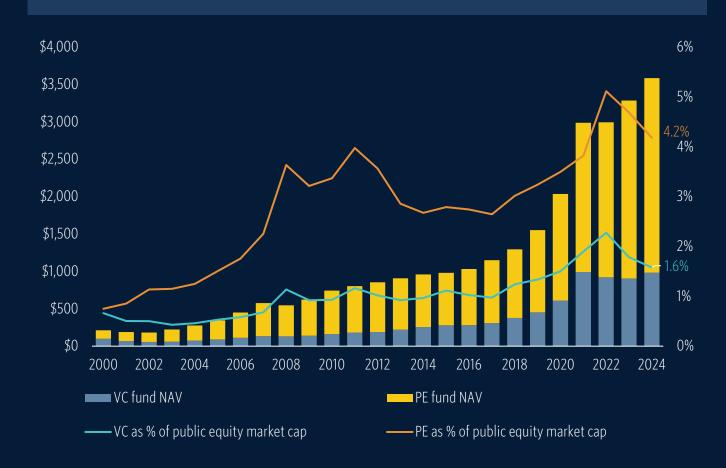
Private firms account for an increasingly large share of the overall opportunity set, yet the value of private assets held remains far below public equity market size. Investors allocating to private funds should be mindful...

Figure 29 Publicly listed versus PE- and later-stage VC-backed company count



Sources: World Bank, Statista, PitchBook, Morningstar • Geography: US • As of June 30, 2025 Note: Publicly listed data reflects domestic firms listed on the NYSE and Nasdaq from before 2024 and is from World Bank and Statista. 2024 data is from Morningstar. Later-stage VC refers to companies that have raised late-stage VC and venture-growth rounds.

Figure 30 > PE and VC fund NAV (\$B) as a share of public equity market cap

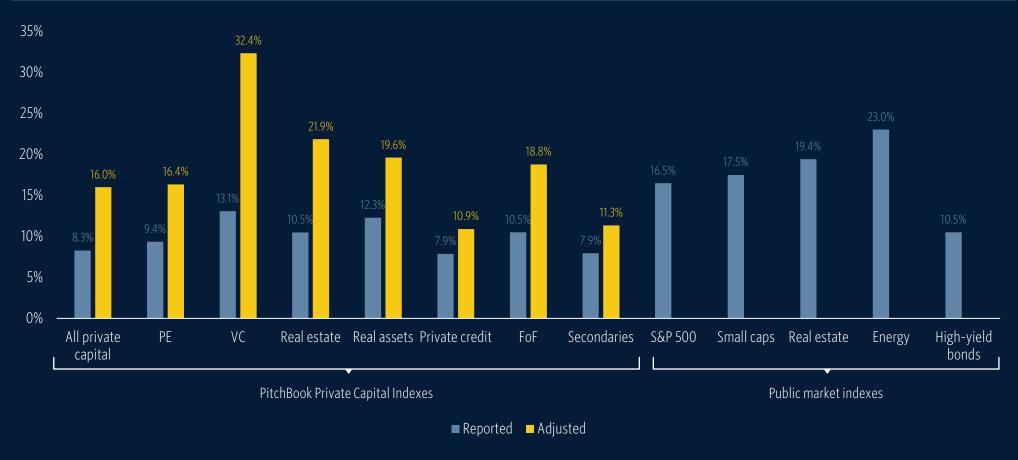


Sources: Siblis Research, PitchBook • Geography: US • As of December 31, 2024



...that volatility smoothing in private markets can distort perceived diversification. We estimate that private capital funds exhibit significantly higher volatilities than reported.

Figure 31 > Reported and adjusted private market volatility compared with public indexes



Sources: Morningstar, PitchBook • Geography: US • As of March 31, 2025 Note: Public indexes are based on quarter-end total returns. Public indexes aside from the S&P 500 are provided by Morningstar Indexes.



Desmoothing returns

In contrast with public markets, private investments are valued largely according to appraisal-based pricing, which involves infrequent and typically unaudited approximations. Appraisal-based pricing can introduce significant downward bias on private investment volatility and correlation measures, which results in artificially higher allocations using mean-variance portfolio optimization.

To account for these smoothed returns and to provide a more accurate depiction of private market volatility, we implement a Geltner autocorrelation desmoothing method. Read more about our methodology in our <u>Analyst Note:</u> Return Smoothing in Private Markets.



The concentration in public equity indexes has left allocators and their advisors seeking diversification benefits, with private markets playing a key role. Using desmoothed returns, though, we find there is not a free lunch...

Figure 32 > Return correlation matrix using adjusted returns since 2000

		Pit	chBook Privat	e Capital Inde	xes									
All private capital	PE	VC	Real estate	Real assets	Private debt	FoF	Second- aries	S&P 500	Small caps	Real estate	Energy	High-yield bonds	US Treasuries	
1.00	0.97	0.65	0.61	0.56	0.75	0.62	0.26	0.77	0.79	0.64	0.60	0.69	-0.39	All private capital
	1.00	0.55	0.55	0.51	0.66	0.55	0.23	0.78	0.80	0.64	0.57	0.68	-0.36	PE
		1.00	0.19	0.32	0.44	0.63	0.25	0.47	0.45	0.30	0.27	0.39	-0.33	VC
			1.00	0.31	0.47	0.28	0.14	0.35	0.36	0.38	0.27	0.24	-0.14	Real estate
				1.00	0.36	0.38	0.10	0.40	0.42	0.36	0.53	0.38	-0.25	Real assets
					1.00	0.41	0.29	0.63	0.69	0.65	0.64	0.71	-0.42	Private debt
						1.00	0.31	0.43	0.45	0.34	0.28	0.38	-0.18	FoF
							1.00	0.25	0.25	0.26	0.27	0.11	-0.16	Secondaries
								1.00	0.96	0.76	0.65	0.75	-0.40	S&P 500
									1.00	0.84	0.72	0.82	-0.38	Small caps
										1.00	0.58	0.79	-0.14	Real estate
											1.00	0.61	-0.52	Energy
												1.00	-0.25	High-yield bonds
													1.00	US Treasuries

Sources: Morningstar, PitchBook • Geography: US • As of March 31, 2025



...and from a portfolio construction standpoint, while return correlations to public equities are a key input, they are not static. Recently, private market correlations have been declining, offering credence to the diversification narrative.

Figure 33 > Rolling five-year correlation with S&P 500 quarterly returns using adjusted private capital returns

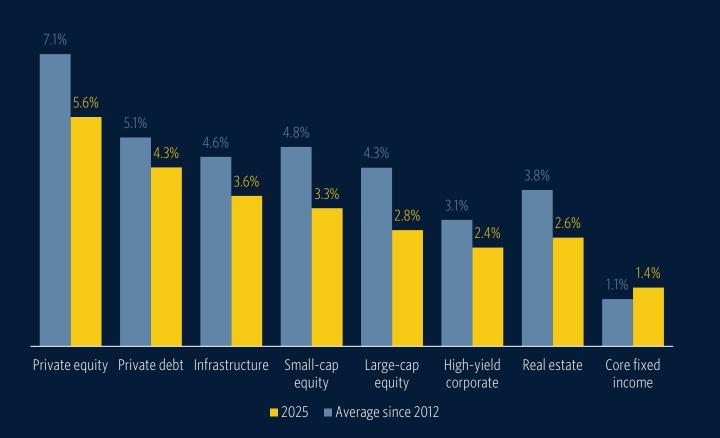


Sources: Morningstar, PitchBook • Geography: US • As of March 31, 2025



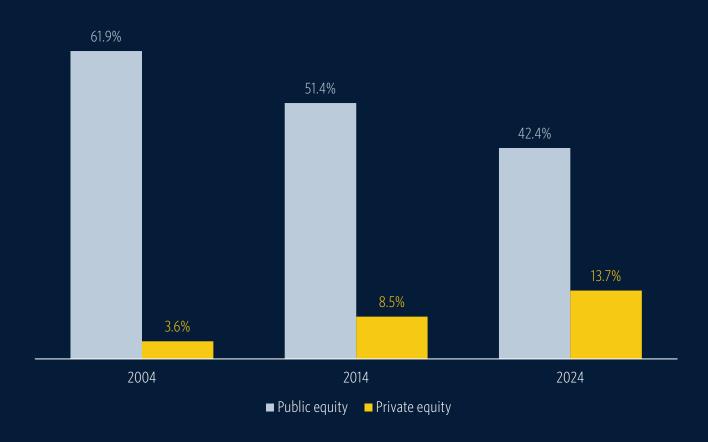
Over the past two decades, pension funds have steadily increased allocations to private equity in search of yield, responding to a prolonged period of declining risk premiums.

Figure 34 > 10-year expected risk premiums for select asset classes



Sources: PitchBook, <u>Horizon Actuarial</u> • Geography: US • As of August 2025 Note: The private debt average is only since 2019 due to data availability.

Figure 35 Public pension plan allocation to public and private equity



Source: Public Plans Data • Geography: US • As of December 31, 2024



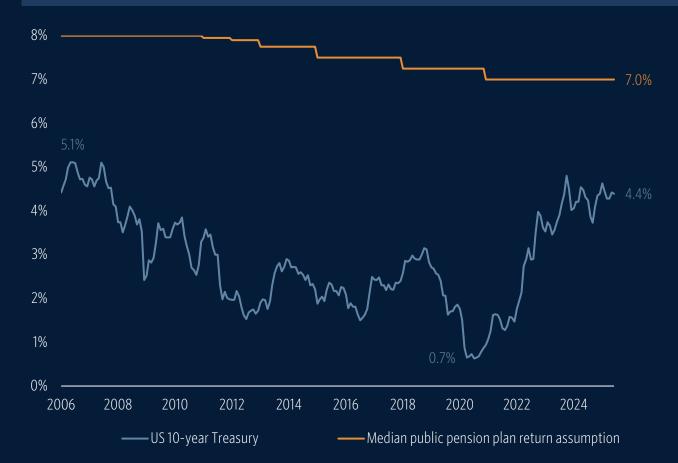
The earnings yield for equities remains historically low despite the upswing in Treasury and corporate bond rates. Also, buyout pricing has yet to reset meaningfully. Some institutional investors may revisit their need for risk-asset allocations.

Figure 36 Average yields on select asset classes



Sources: PitchBook, <u>FRED</u>, <u>Robert Shiller</u> • Geography: US • As of June 30, 2025 *Note*: LBO EBITDA yield is the inverse of the average buyout enterprise value (EV)/EBITDA multiple.

Figure 37 ▶ Pension plan return assumptions versus 10-year Treasury

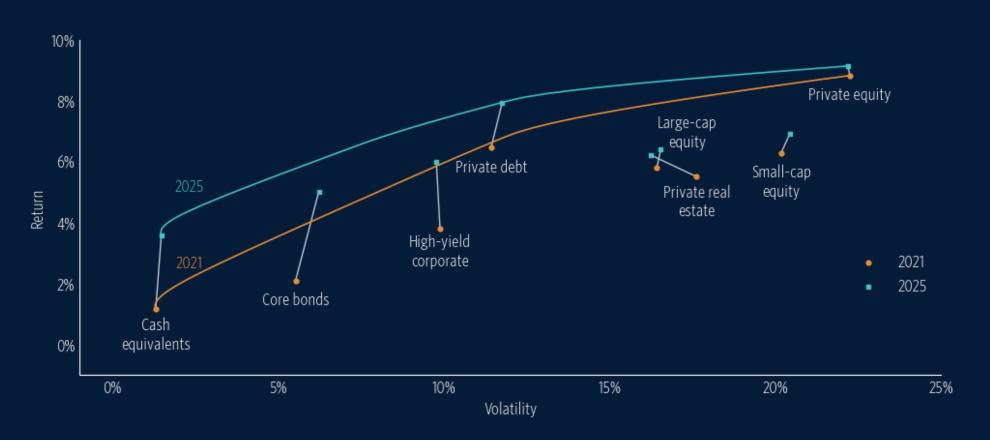


Sources: FRED, National Association of State Retirement Administrators • Geography: US • As of June 30, 2025



Recent rate hikes have flattened the efficient frontier, though this dynamic may reverse as markets begin pricing in benchmark rate cuts later this year.

Figure 38 > 10-year expected risk and return for select asset classes with efficient frontiers



Sources: PitchBook, Horizon Actuarial • Geography: US • As of August 2025



Changing expectations

For asset allocators, most of the 2010s were defined by low expected long-term returns across asset classes due to a decade of loose monetary policy in the wake of the GFC. Facing fixed return targets, many allocators were pushed "out on the risk curve." This dynamic hit an extreme after another massive episode of monetary stimuli in 2020 and 2021. Private market strategies were key beneficiaries of low expected returns as money flowed into riskier assets.

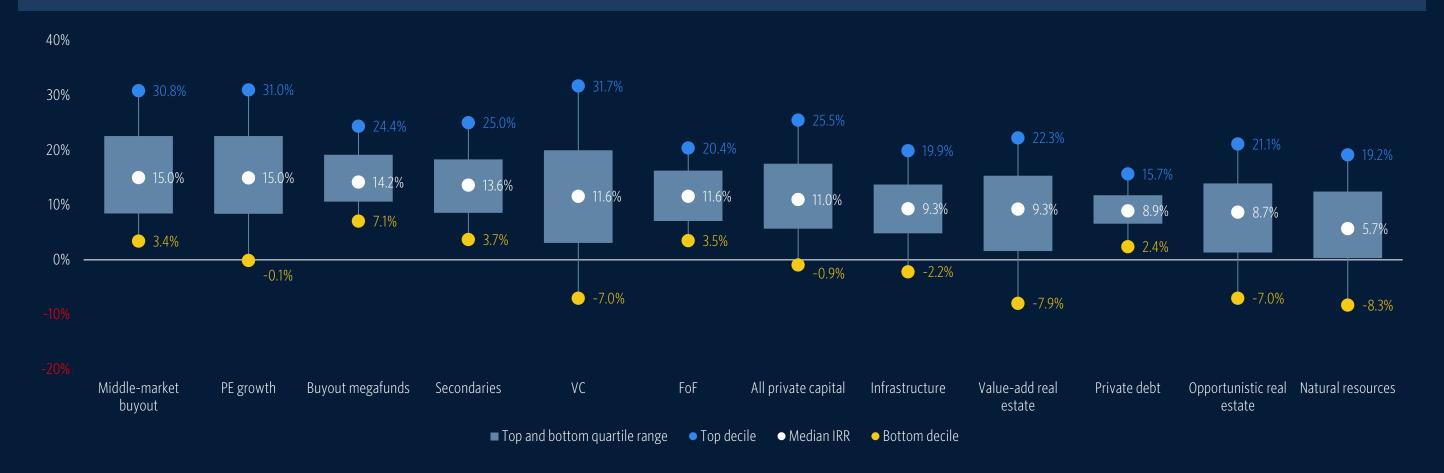
The long-term outlook for returns now looks quite different from the past decade, especially since risk premiums bottomed in 2021. The entire efficient frontier has shifted higher, but much more so on the lower end of the risk spectrum. This will allow allocators to take less risk to meet return targets and, in turn, decrease demand for risky assets such as PE and high-yield debt.

Read more in our outlook for investors <u>2025 Allocator Solutions:</u> Private Market Opportunities.



Industry-wide pooled returns hide the wide dispersion that exists across fund manager performance. Individual fund returns vary considerably, and VC, for example, can offer substantial upside. Careful fund selection is crucial.

Figure 39 Private closed-end fund net IRR dispersion by strategy (2002-2019 vintages)

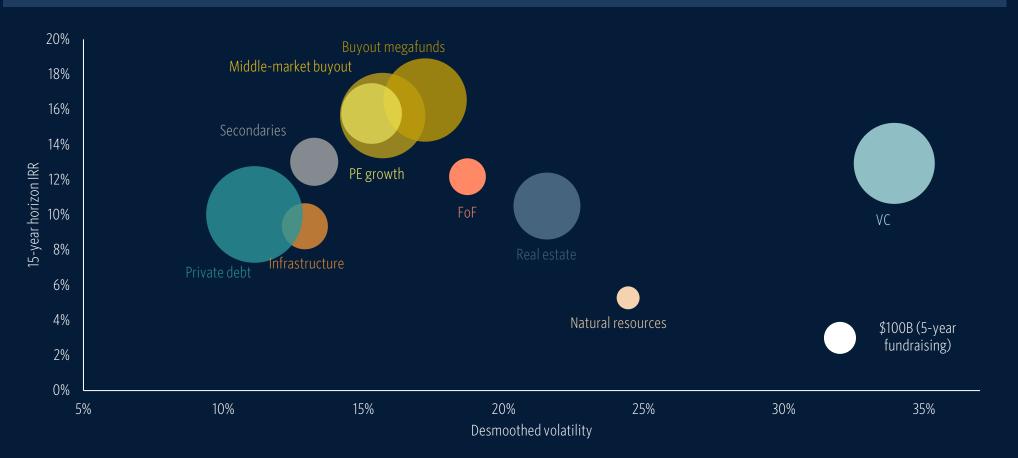


Source: PitchBook • Geography: US • As of December 31, 2024



In addition to IRR dispersion, estimated volatility can proxy risk. VC and natural resources are currently positioned well outside the efficient frontier.

Figure 40 > 15-year returns by select asset classes versus estimated volatility



Source: PitchBook • Geography: US • As of December 31, 2024

Note: Fundraising data as of June 30, 2025. Bubble size

corresponds to capital raised in the past five years.



LPs vote with their feet

We have seen a substantial pullback from traditional natural resources funds and in particular oil & gas, which has coincided with relatively poor performance over the past 15 years given the risk undertaken by the commodity-linked strategy.

Real estate has also seen a slower pace of new fund commitments lately, given the higher-rate environment and question marks surrounding major areas of the commercial real estate sector.

Venture funds raised a considerable amount of capital in 2020 and 2021, early on in our five-year horizon, but poor performance and low distributions as of late have undoubtedly left more VCs challenged to find LPs willing to write checks.

Private debt's relative high returns and lower risk profile compared with other private market strategies have attracted significant AUM. However, as a new strategy that came into its own post-GFC, its estimated volatility may understate potential behavior during periods of market stress.



With distributions at GFC-era lows, NAV is locked in private funds, straining LP liquidity. PE and VC lag, while private debt and real assets have delivered more reliable payouts lately.

Figure 41 > Rolling 12-month distribution yields as a share of beginning NAV by asset class



Source: PitchBook • Geography: US • As of March 31, 2025 Note: Data for Q1 2025 is preliminary.



Similarly, funds are drawing down capital more slowly, reflecting a challenging deal environment where managers are becoming increasingly selective in their investment deployment.

Figure 42 Rolling 12-month capital call rates as a share of beginning dry powder by asset class

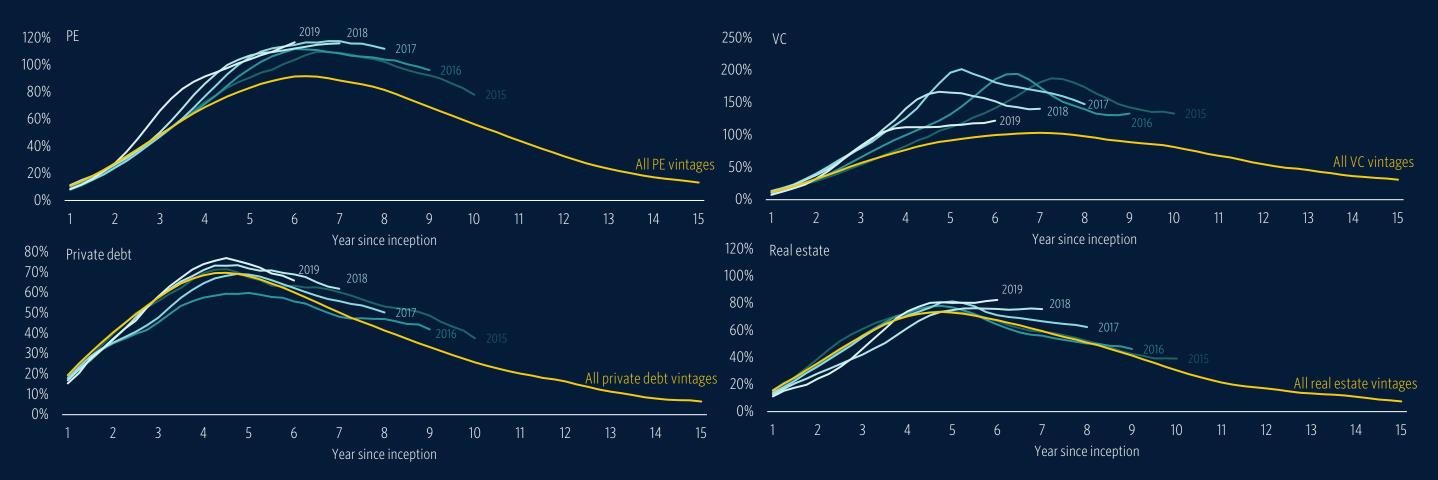


Source: PitchBook • Geography: US • As of March 31, 2025 Note: Data for Q1 2025 is preliminary.



PE and VC funds have seen NAVs extend beyond their expected trajectories, with sluggish realizations delaying capital returns. Income-oriented strategies like private debt have proven more reliable in returning capital.

Figure 43 Average NAV as a share of fund commitments by select vintages compared with historical averages

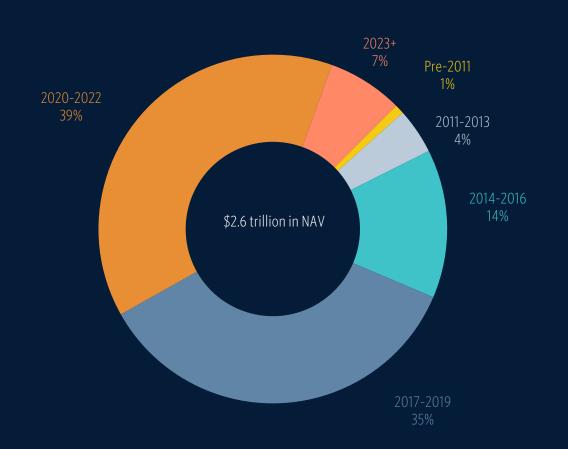


Source: PitchBook • Geography: US • As of December 31, 2024 Note: Average NAV values are smoothed using a four-quarter rolling average. All vintages refers to vintages from 1995 to 2024.

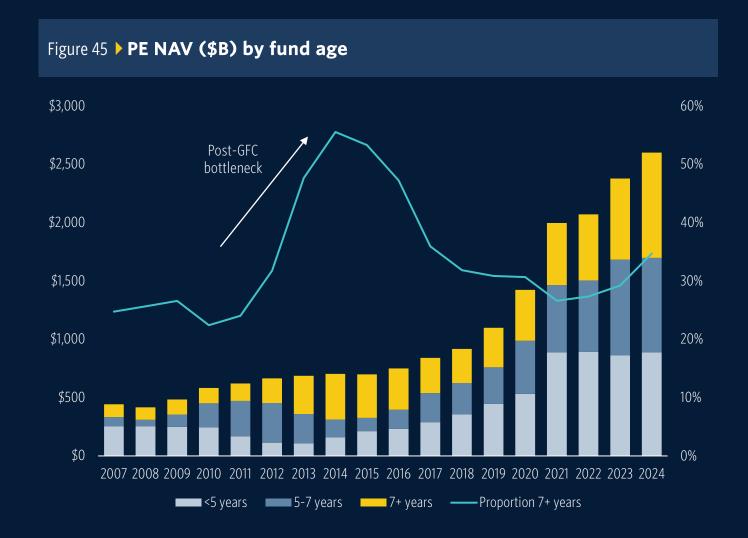


Extended NAV profiles have led to aging of the buyout fund market, with the proportion of PE funds at least 7 years old climbing to 35% during the multiyear exit drought.

Figure 44 > PE NAV (\$B) by vintage



Source: PitchBook • Geography: US • As of June 30, 2025

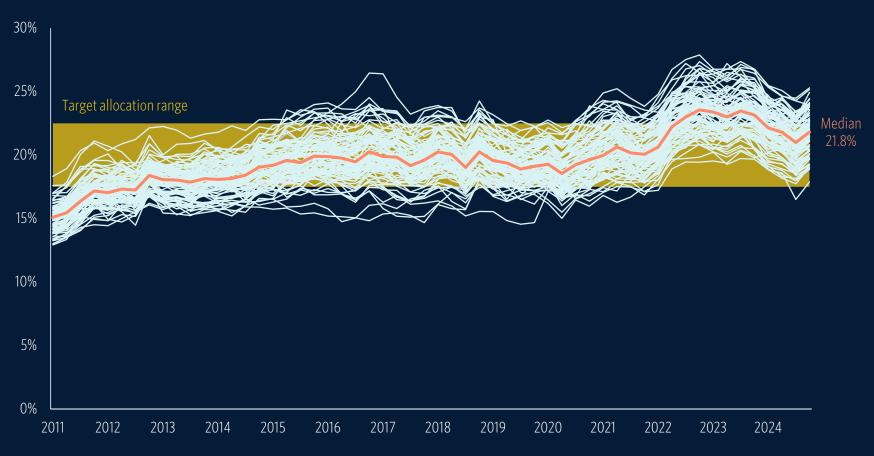


Source: PitchBook • Geography: US • As of December 31, 2024



We revisited our hypothetical allocator simulations to analyze how low distributions have affected PE exposures in a 60/40 portfolio...

Figure 46 PE buyout allocation simulations



Source: PitchBook • Geography: US • As of December 31, 2024



Portfolio simulations

Our simulation of hypothetical allocator portfolios was based on a simple 60/40 framework, with one-third of the equity bucket being PE buyout (20% of the total portfolio value). The 20% PE allocation target has a +/-range of 2.5%.

We used the actual historical returns for the Russell 3000 Index to represent the public equity portion of the portfolio and an aggregate high-yield bond index for the fixed-income portfolio, and included a 1.5% allocation to a Treasury bills index to represent cash. We rebalanced quarterly between the equity and bond buckets.

We generated a commitment pacing schedule using our Portfolio Forecasting tool and ran a random fund selector, picking four funds per vintage year starting in 2004 (we removed most of the ramp period from the chart). We used actual historical NAV paths for each buyout fund and tracked the hypothetical portfolios' allocations to private markets over time.

We found that relatively steady financial markets, coupled with the disciplined commitment plan, translated into more than 90% of simulated portfolios falling within the target PE allocation range for much of the 2010s.

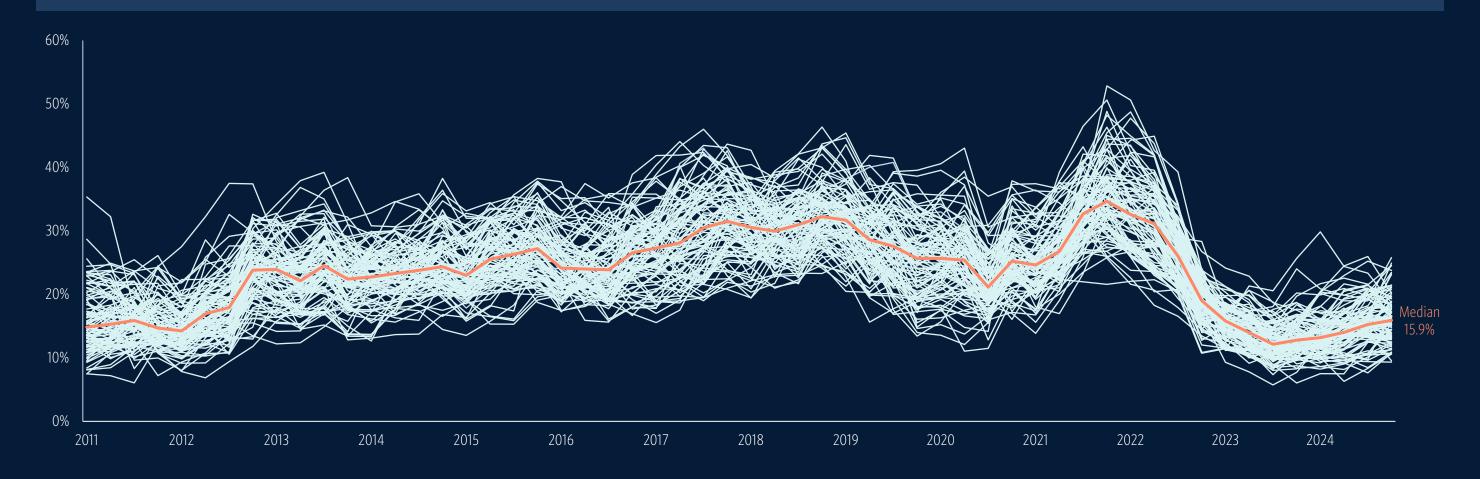
However, the majority of the simulated portfolios were overweight in PE starting in 2022 as public markets fell and the denominator effect was strong.

As public markets recovered from the end of 2022 into 2025, slow distribution yields maintained an elevated allocation, which started coming down only as we tracked the simulations through Q4 2024.



...as well as the variation in simulated distribution rates across our hypothetical buyout portfolios. The results show historically low cash returns to LPs even in the best scenarios.

Figure 47 **PE buyout distribution yield simulations**

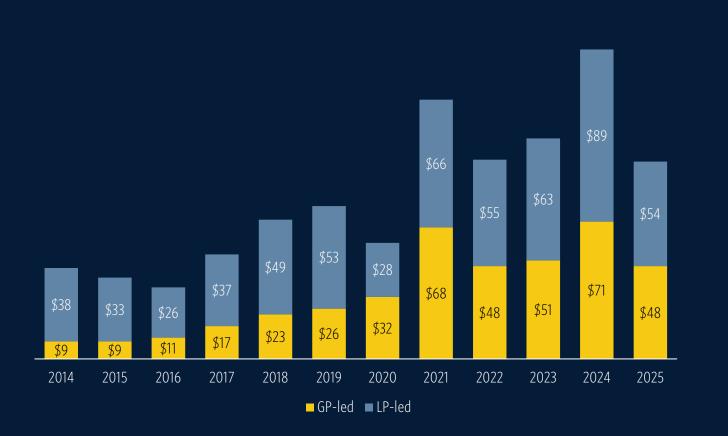


Source: PitchBook • Geography: US • As of December 31, 2024



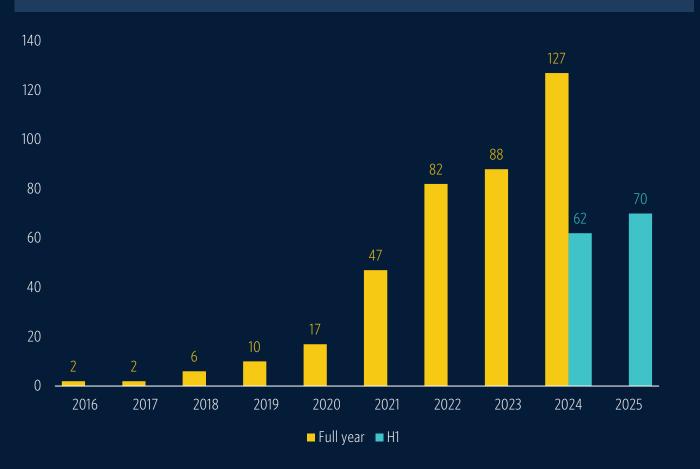
Extended PE holding times led to record secondaries transaction volumes in 2024. At \$71 billion, GP-led deals have become a mainstay in liquidity solutions. 2025 is setting up for another record as fund secondaries become mainstream.

Figure 48 > Secondaries transaction value (\$B) by type



Source: Evercore • Geography: Global • As of June 30, 2025

Figure 49 Notable continuation-fund-related exit count



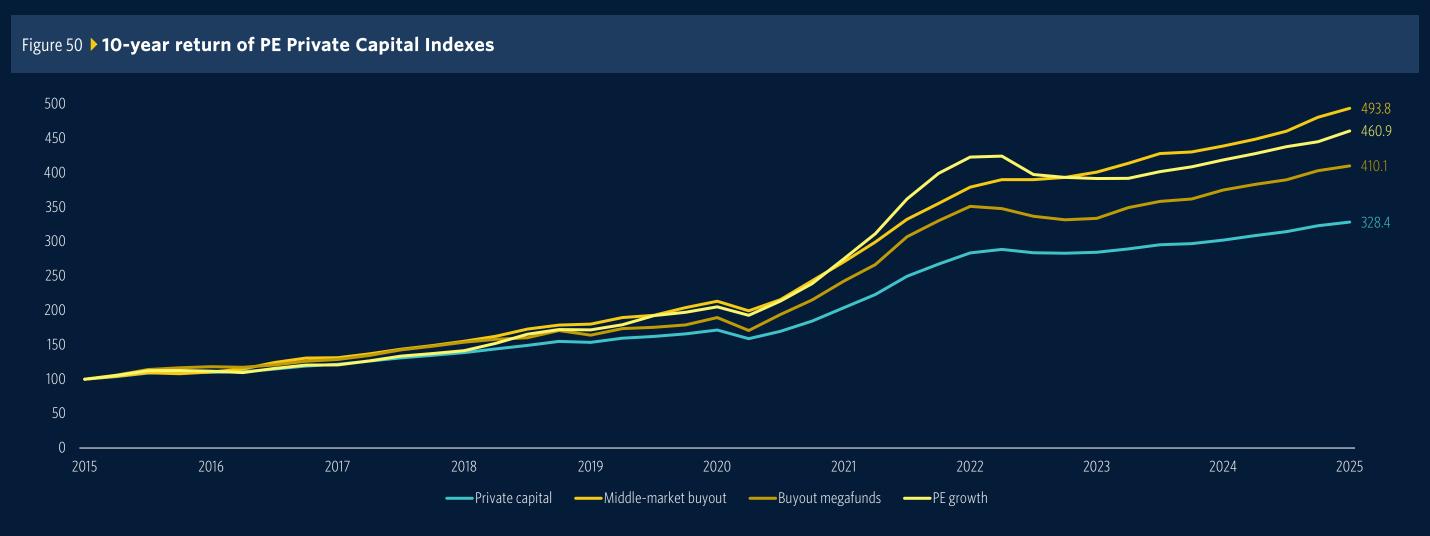
Source: PitchBook • Geography: North America and Europe • As of June 30, 2025



Private equity



Private equity has shown steady performance following a hiccup in 2022. Middle-market buyout in particular has been the top-performing PE strategy over the last decade.



Source: PitchBook • Geography: US • As of March 31, 2025 Note: Data for Q1 2025 is preliminary.



The PE capital formation flywheel has slowed, with fewer exits and distributions dampening fundraising momentum. While limited in number, buyout megafunds continue to capture a disproportionately large share of commitments.

Figure 51 > PE capital raised (\$B) by select strategies \$450 \$400 \$350 \$300 \$250 \$200 \$150 \$100 \$50 ■ Buyout megafunds ■ Middle-market buyout ■ Under \$100M ■ PE growth



Figure 52 > PE fund count by select strategies ■ Buyout megafunds ■ Middle-market buyout ■ Under \$100M ■ PE growth

Source: PitchBook • Geography: US • As of June 30, 2025



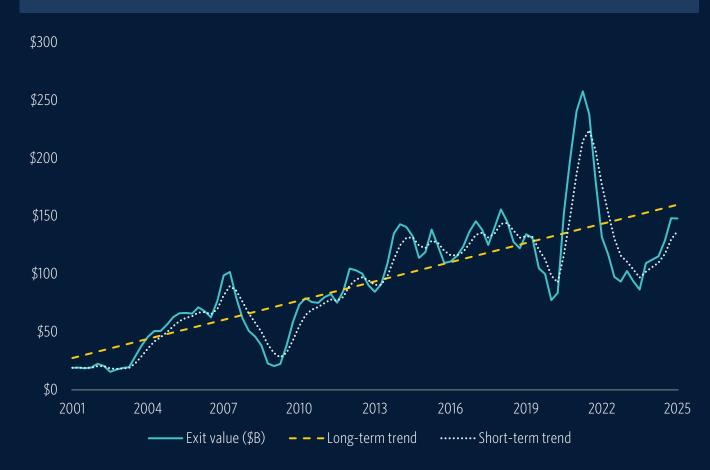
The scarcity of buyout deals and exits has been the primary drag on buyout capital formation. Encouragingly, both deal value and exit activity are beginning to revert toward long-term trends.

Figure 53 Trailing six-month PE buyout deal value trends



Source: PitchBook • Geography: US • As of June 30, 2025 Note: Data is seasonally adjusted and includes estimates for the four most recent quarters.

Figure 54 Trailing six-month PE exit value trends

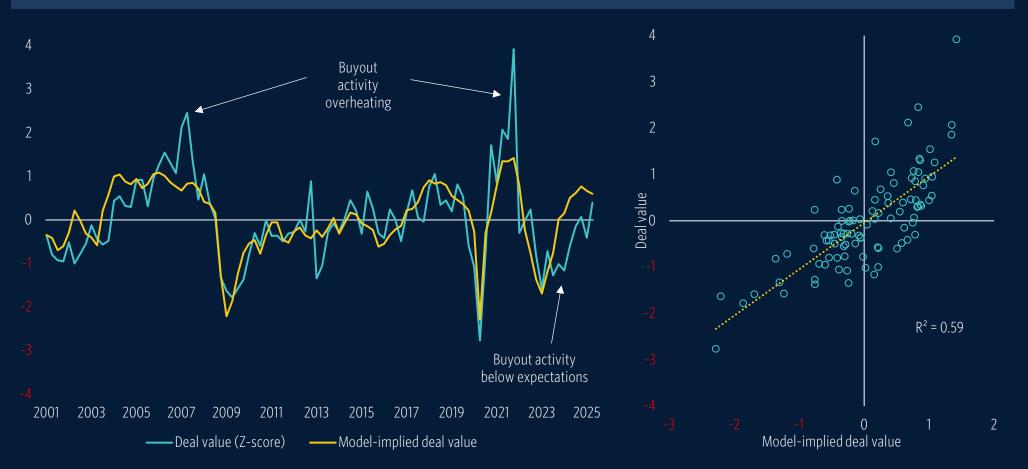


Source: PitchBook • Geography: US • As of June 30, 2025 Note: Data is seasonally adjusted and includes estimates for the four <u>most recent quarters.</u>



Our dealmaking model indicates that macroeconomic conditions have been supportive of buyout activity, yet only recently has actual deal flow begun to close the gap.

Figure 55 Detrended quarterly PE buyout deal value versus macro model-implied deal value (Z-score)



Source: PitchBook • Geography: US • As of June 30, 2025



Macro matters for dealmaking

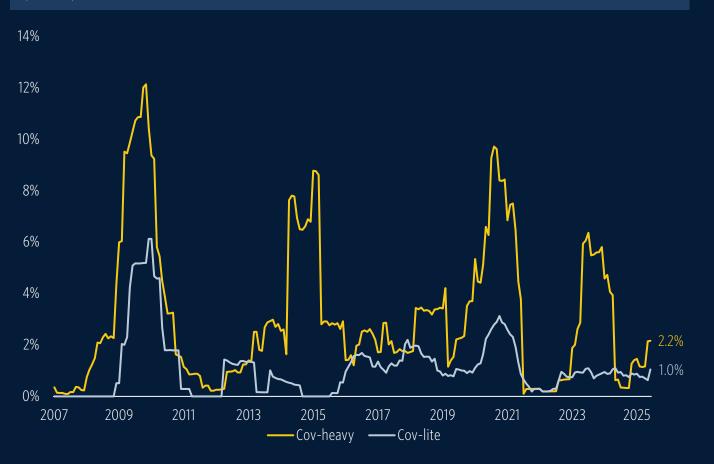
The level of buyout deal activity is heavily influenced by the macro environment. We created a simple linear model to explain the variance in quarterly PE buyout deal value with the four key macro variables: real GDP, inflation (modeled as a second-order polynomial), business confidence, and high-yield spreads. The output from this model provides a high-level contemporaneous indicator of the dealmaking environment. Using data from 2001, the model has explained 60% of the variance in quarterly deal value.

Outside of overheating activity in the pre-GFC and post-pandemic periods, the biggest gap between actual deal value and model-implied deal value occurred in Q4 2024, when deal values fell short of expectations. If macro conditions remain supportive, we expect deal activity to continue to improve over the next few quarters.



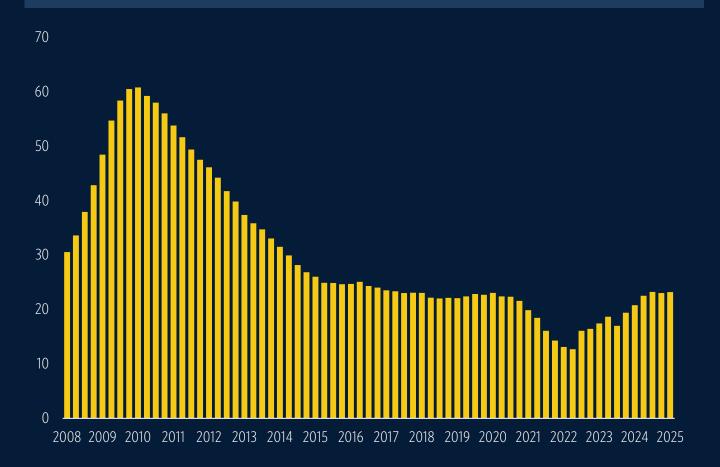
Defaults across the leveraged loan market remain muted, though this masks the extent to which borrowers are avoiding default through lender workouts. At the same time, US bankruptcy filings have been on an upward trajectory since 2022.

Figure 56 Morningstar LSTA US Leveraged Loan Index trailing 12-month (TTM) default rates



Sources: PitchBook | LCD, Morningstar • Geography: US • As of June 30, 2025

Figure 57 > TTM corporate bankruptcy filing count (thousands)



Source: <u>US Courts</u> • Geography: US • As of March 31, 2025



Buyout portfolios are aging as limited exit options extend holding periods. The median holding period for actively held buyout-backed companies has reached 3.8 years. Over one-third of all portfolio companies have been held for at least five years.

Figure 58 > Holding period (years) of buyout-backed company inventory



Source: PitchBook • Geography: US • As of June 30, 2025

Figure 59 > Share of buyout-backed companies by holding period

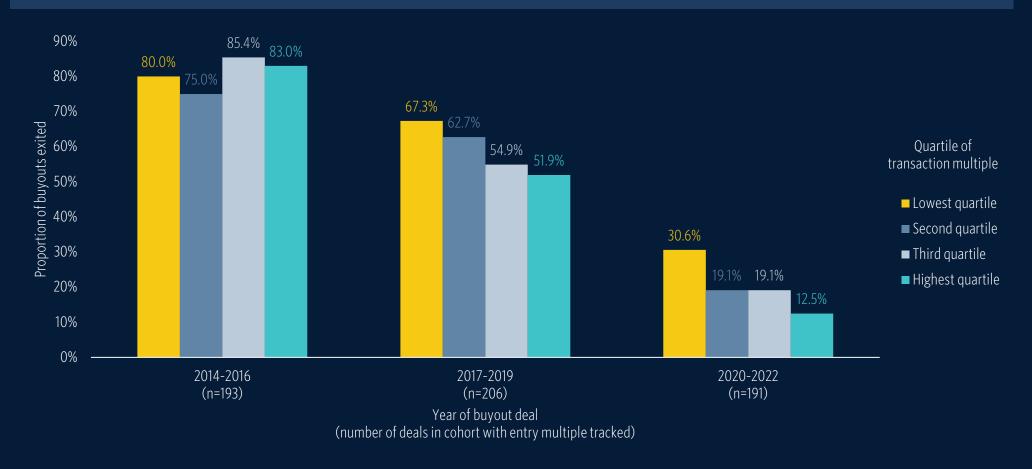


Source: PitchBook • Geography: US • As of June 30, 2025



Elevated entry multiples have led in part to the slowdown in exit activity. The highest priced buyout deals have proven to be the slowest to exit.

Figure 60 > Buyout exit rates by EV/EBITDA multiple quartile at entry



Source: PitchBook • Geography: US • As of June 30, 2025



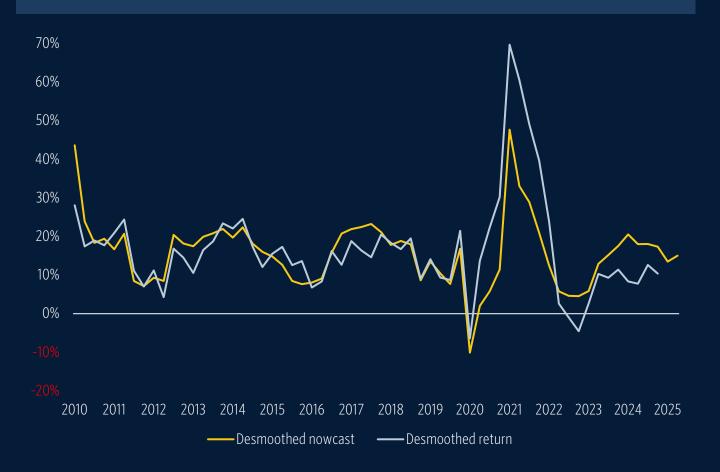
In this analysis we look at the EV/EBITDA multiple at entry across the US buyout market and group deals into quartile within each deal year. We then looked at deals within each quartile, grouped together into three-year cohorts, and tallied the portfolio companies that have since exited.

As average transaction multiples have largely risen the last decadeplus, so has the delta to the highest quartile of deals. In turn, those high-priced portfolio companies have exited at a slower pace relative the rest of the universe. In general, we find a high correlation between more recent transaction multiples and their pace of exit activity.



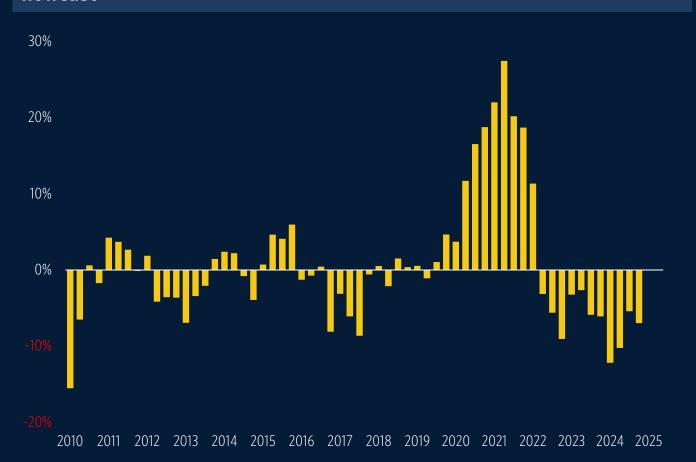
Given current market and macroeconomic conditions, the PE Barometer signals continued potential for strong returns. However, in recent years, realized PE performance has trailed the levels implied by the barometer.

Figure 61 > Rolling one-year desmoothed PE fund returns and nowcast



Source: PitchBook • Geography: US • As of June 30, 2025

Figure 62 ▶ Difference between one-year desmoothed PE fund returns and nowcast



Source: PitchBook • Geography: US • As of June 30, 2025



Venture capital



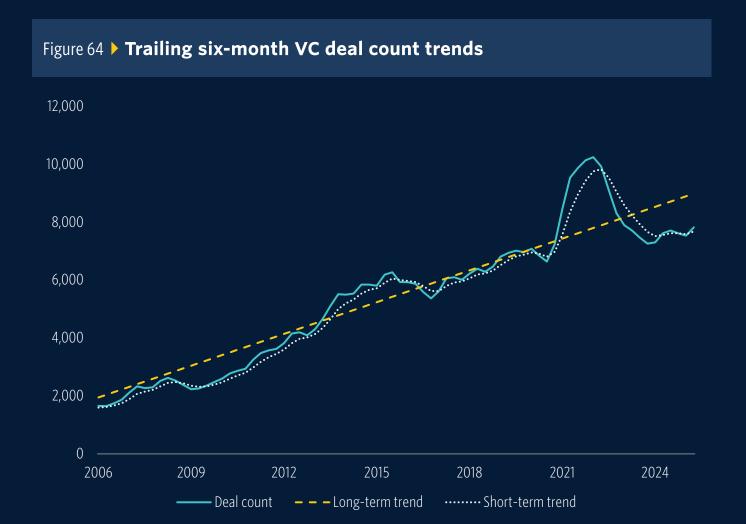
VC fund performance continues its slow recovery amid the ongoing liquidity drought. Despite widespread optimism going into the year, shifting US trade policy has added yet another obstacle to market recovery.

Figure 63 ▶ 10-year return of VC Private Capital Indexes ——Private capital ——Sub-\$250M ——\$250M+

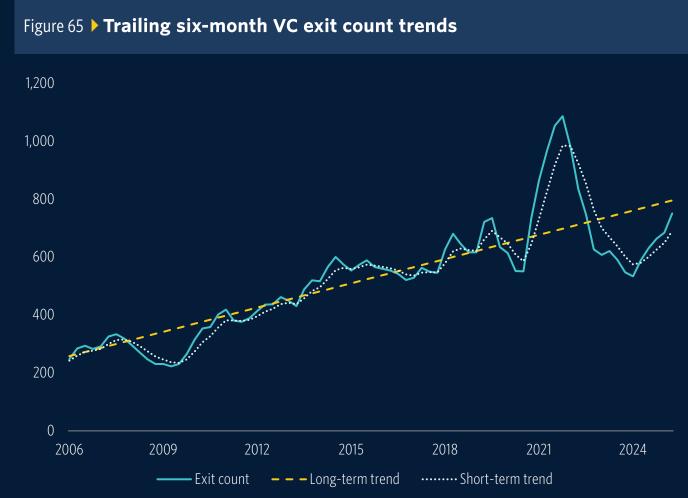
Source: PitchBook • Geography: US • As of March 31, 2025 Note: Data for Q1 2025 is preliminary.



Exit activity is edging closer to long-term trend lines, but the market remains in a reset, not a rebound. Ongoing exit pressures strain the capital flywheel, with contraction likely to weigh on dealmaking ahead...







Source: PitchBook • Geography: US • As of June 30, 2025 Note: Data is seasonally adjusted and includes estimates for the four most recent quarters.



...with AI & ML standing out as the sole vertical with a positive long-term trend, accounting for 64% of VC deal value in 2025.

Figure 66 > Trailing six-month VC deal trends dashboard

		Deal count					Deal value						
	Segment	Current	% of total	Long-term score	Short-terr	n score	Current (\$B)	% of total	Long-term score		Short-term score		
	Total	7,826	100.0%	-1.6		-0.3	\$49.5	100.0%		-0.8		-0.3	
Vertical	AI & ML	2,811	35.9%	2.4		0.1	\$19.7	39.8%		1.6		0.2	
	Big Data	626	8.0%	-1.5		-0.5	\$5.6	11.3%		-0.4		0.0	
	Fintech	854	10.9%	-0.7		-0.4	\$5.9	11.9%		-0.7		-0.3	Trend (Z-score)
	Healthcare	930	11.9%	-1.1		-0.9	\$7.4	15.0%		-0.4		-0.6	-2.0 +2.0
	Lilfe sciences	632	8.1%	-2.6		-0.9	\$6.1	12.3%		-2.0		-1.5	
	Mobile	615	7.9%	-2.5		-0.5	\$3.4	6.8%		-2.2		-0.8	
	SaaS	2,345	30.0%	-1.2		0.2	\$16.8	33.9%		-0.6		0.5	
Stage	Pre-seed/seed	2,173	27.8%	-2.8		-1.2	\$6.7	13.6%		-0.7		-1.0	
	Early-stage VC	2,705	34.6%	-0.8		0.4	\$14.7	29.7%		-1.1		-0.4	
	Late-stage VC	2,382	30.5%	0.4		0.4	\$20.6	41.6%		-0.6		-0.1	
	Venture growth	554	7.1%	3.3		1.0	\$7.5	15.1%		-0.2		0.6	

Source: PitchBook • Geography: US • As of June 30, 2025 Note: "Current" refers to the seasonally adjusted trailing six-month value.



Dashboard methodology

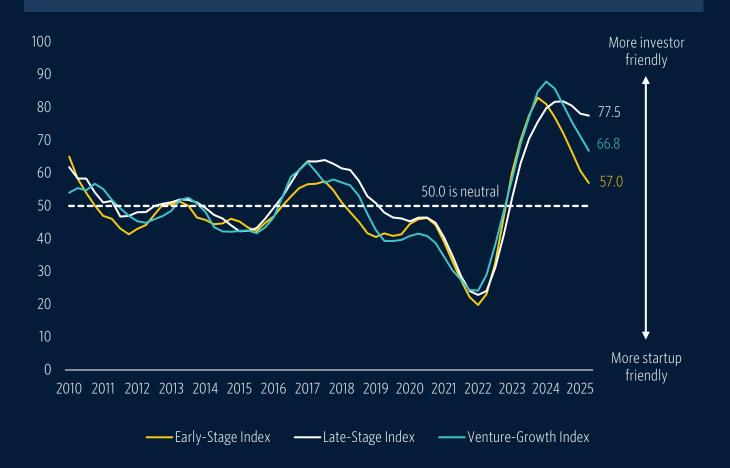
The deal trends dashboard provides a quantitative assessment of overall deal activity in the past six months, as well as within each vertical and stage after adjusting for seasonality and reporting lags. The top seven verticals in this venture dashboard were selected based on their number of venture deals over the past two years.

The long- and short-term Z-scores represent a Z-score normalized derivative from a full-period linear trend line and a 12-month exponential moving average, respectively.



Al-driven hype inflates market momentum as investors continue to chase the trend. Outside of AI, our Dealmaking Indicator shows the current dealmaking environment remains in investors' favor, though the environment is becoming more neutral.

Figure 67 ▶ PitchBook VC Dealmaking Indicator



Source: PitchBook • Geography: US • As of June 30, 2025

Figure 68 **Early-Stage AI Dealmaking Indicator**

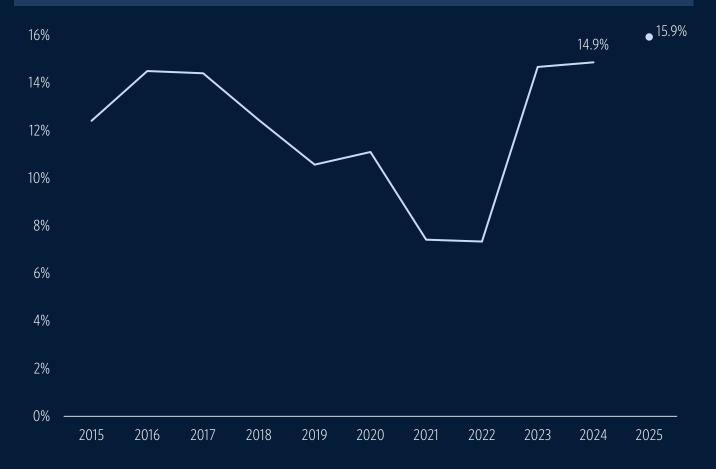


Source: PitchBook • Geography: US • As of June 30, 2025



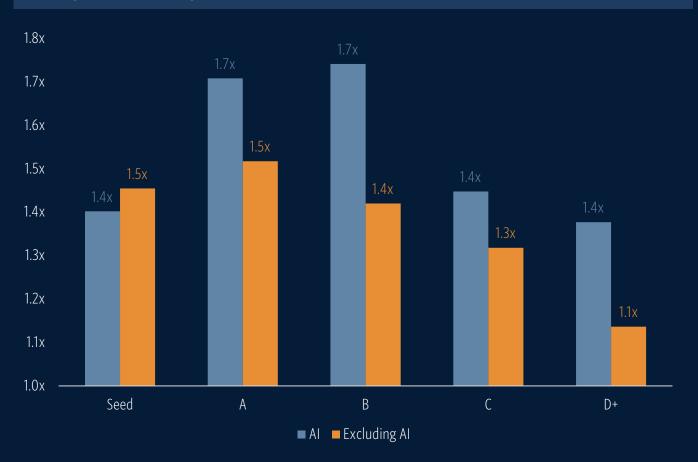
Down rounds have climbed to a decade high, around 16% of 2025 VC deals, as private valuation resets materialize. Yet, the bifurcation within venture is clear, with AI startups consistently outpacing the broader market in valuation growth.

Figure 69 Down rounds as a share of all VC deals



Source: PitchBook • Geography: US • As of June 30, 2025

Figure 70 Median step-up multiple from latest 2021 and 2022 post-money valuation by series



Sources: PitchBook • Geography: US • As of June 30, 2025

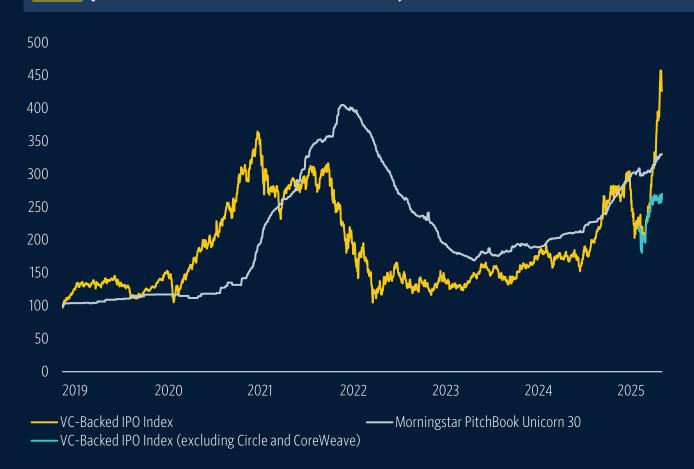


IPO sentiments remain largely subdued, while high-profile unicorn exits showcase mixed performance. Without Circle and CoreWeave, our VC-Backed IPO Index remains relatively flat.

Figure 71 Monthly VC public listing activity \$140 50 45 \$120 40 \$100 30 \$80 25 \$60 20 \$40 2020 2024 2019 2021 2022 2023 2025 2018 Exit value (\$B) — Exit count

Source: PitchBook • Geography: US • As of June 30, 2025

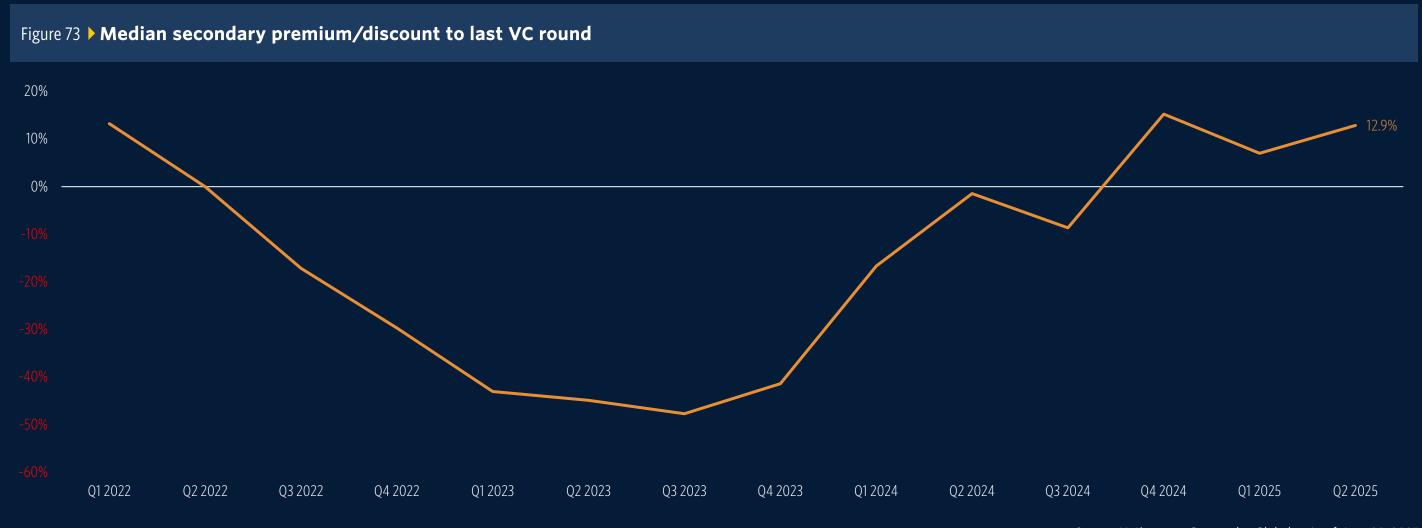
Figure 72 ► VC-Backed IPO Index and Morningstar PitchBook Unicorn 30 Index (rebased to 100 at the end of 2018)



Sources: PitchBook, Morningstar • Geography: US • As of June 30, 2025



Secondary discounts to last VC rounds continued to narrow through 2024 and flipped to modest premiums in early 2025. The shift is largely driven by a small cohort of high-demand startups attracting strong secondary interest.





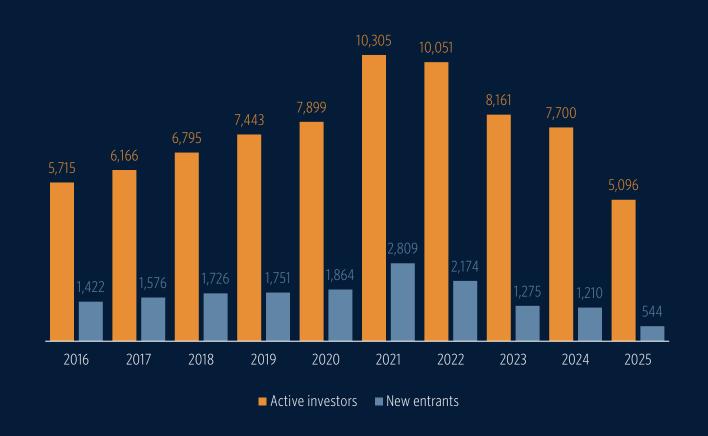
Megafunds accounted for over 46% of total VC fundraising in 2024. Concurrently, a decline in both active investors and new entrants narrows the pool of market participants, further consolidating share in the hands of these large players.

Figure 74 Megafunds (\$1B+) as a share of all venture capital raised (\$B)

Figure 75 Count of active VC investors and new entrants



Source: PitchBook • Geography: US • As of June 30, 2025

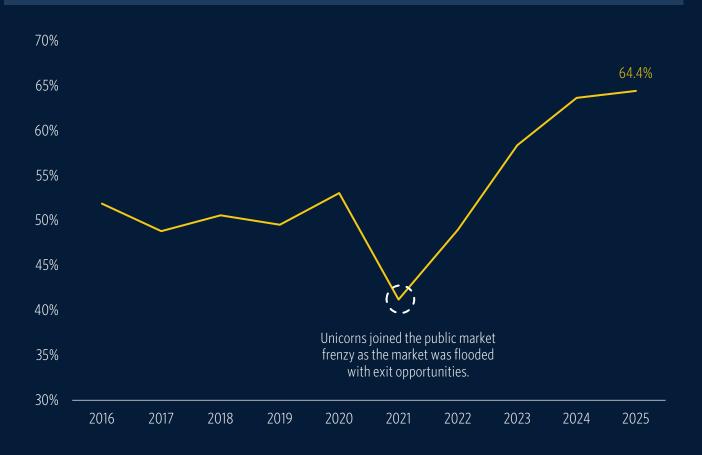


Source: PitchBook • Geography: US • As of June 30, 2025 Note: This chart includes only US investors investing in US VC deals.



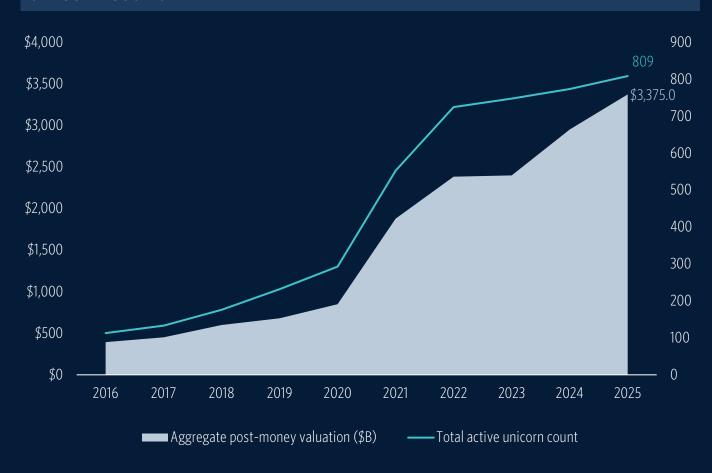
Despite shifts in secondary pricing, the market remains unable to absorb the growing backlog. Unicorn valuations now approach \$3.4 trillion, with an increasing share of companies still private more than seven years after their first VC round.

Figure 76 Share of active unicorns that raised their first VC round at least seven years ago



Source: PitchBook • Geography: US • As of June 30, 2025

Figure 77 > Aggregate unicorn post-money valuation and active unicorn count

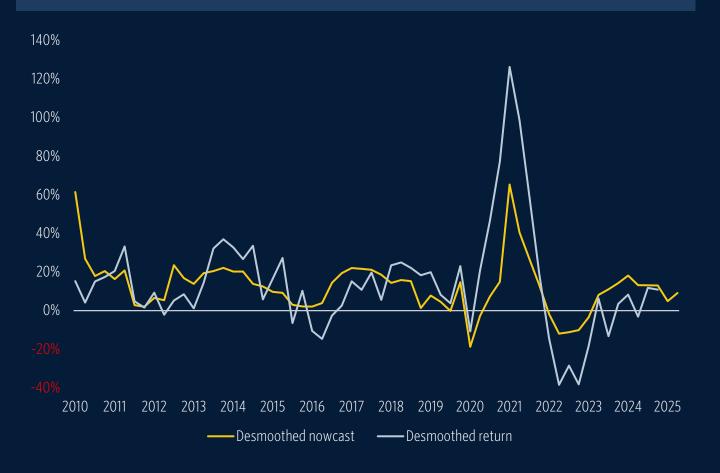


Source: PitchBook • Geography: US • As of June 30, 2025



VC desmoothed returns remain broadly aligned with fundamental expectations. Based on macro and market data through H1 2025, we anticipate reported returns will stay relatively flat as performance data is collected for Q1 and Q2.

Figure 78 ▶ Rolling one-year desmoothed VC fund returns and nowcast



Source: PitchBook • Geography: US • As of June 30, 2025

Figure 79 ▶ Difference between one-year desmoothed VC fund returns and nowcast



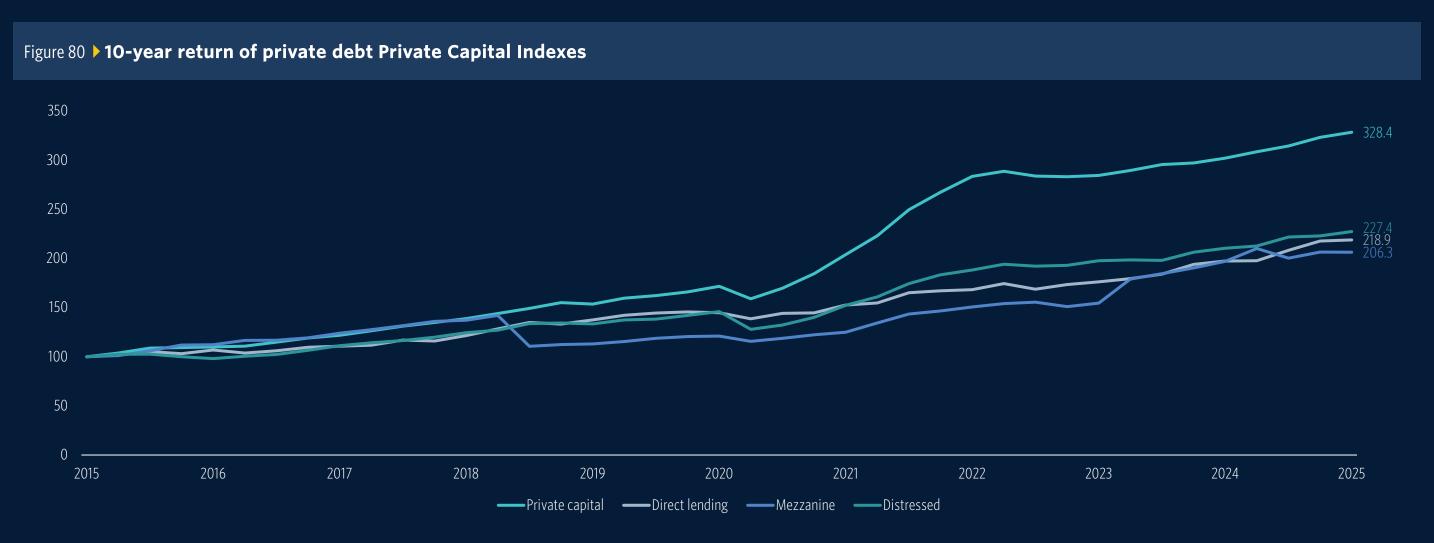
Source: PitchBook • Geography: US • As of June 30, 2025



Private debt



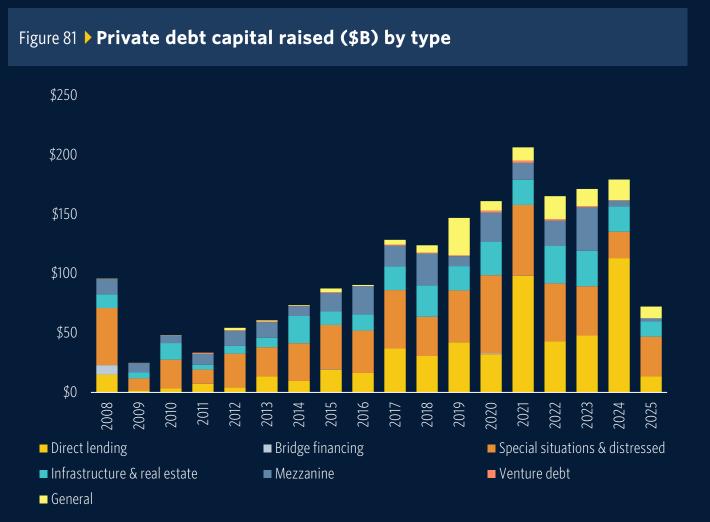
Private debt continues to deliver stable yields, yet its position higher in the capital stack has led to underperformance relative to broader private markets.

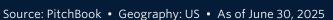


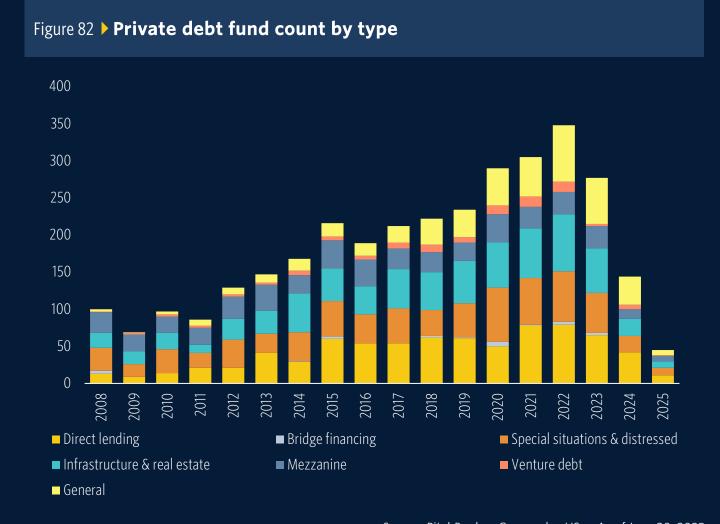
Source: PitchBook • Geography: US • As of March 31, 2025 Note: Data for Q1 2025 is preliminary.



Private debt remains a magnet for capital, achieving record-breaking direct lending commitments in 2024 amid enduring investor interest in private credit strategies.





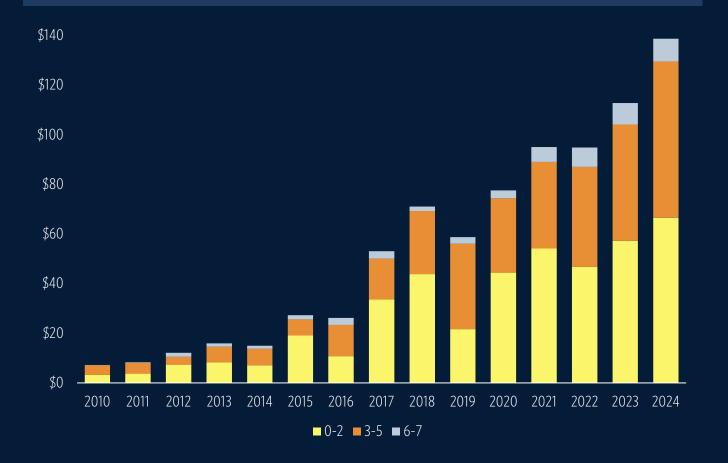


Source: PitchBook • Geography: US • As of June 30, 2025



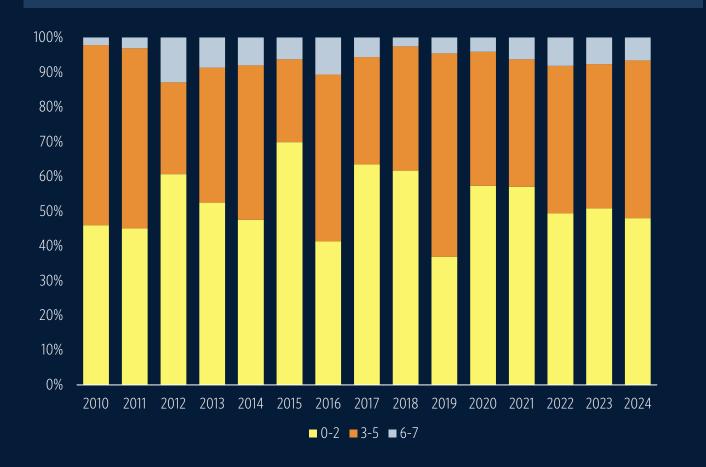
As direct lending strategies continue to attract commitments, dry powder is not only growing but also aging. With lower PE buyout deal volumes, lenders face a more competitive and challenging deployment environment.

Figure 83 Direct lending dry powder (\$B) by age bucket (years)



Source: PitchBook • Geography: US • As of December 31, 2024

Figure 84 > Share of direct lending dry powder by age bucket (years)



Source: PitchBook • Geography: US • As of December 31, 2024



At the start of 2025, banks appeared to tighten credit conditions, but that reversed in Q2 as lending standards eased toward neutral. Conditions are now similar for small and medium-to-large firms.

Figure 85 Net share of banks tightening standards on loans to small and medium-to-large firms



Source: Senior Loan Officer Opinion Survey • Geography: US • As of August 4, 2025



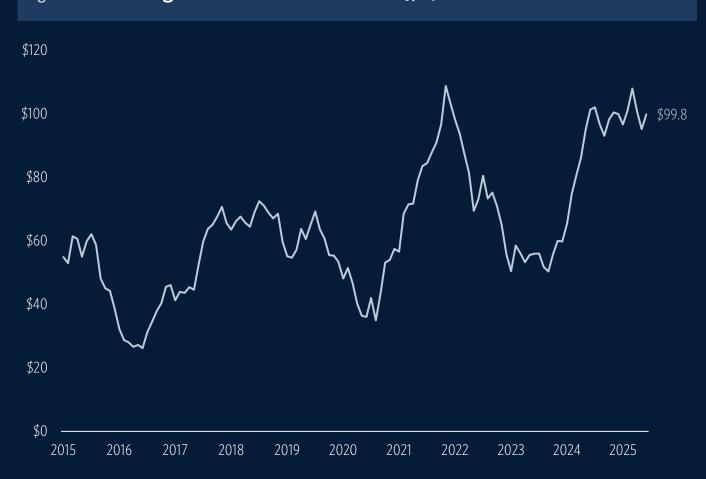
Despite the flurry of economic policy changes and general business environment ambiguity, leveraged loan and collateralized loan obligation (CLO) issuance have remained robust.

Figure 86 > Trailing six-month leveraged loan issuance for LBOs (\$B)



Source: PitchBook | LCD • Geography: US • As of June 30, 2025

Figure 87 > Trailing six-month CLO issuance (\$B)

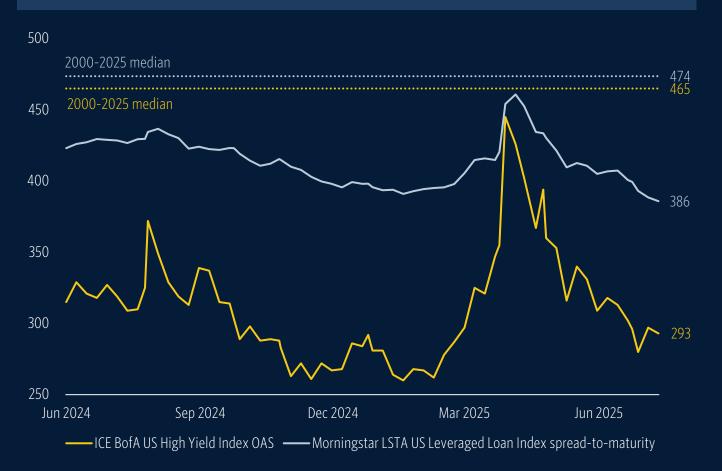


Source: PitchBook | LCD • Geography: US • As of June 30, 2025



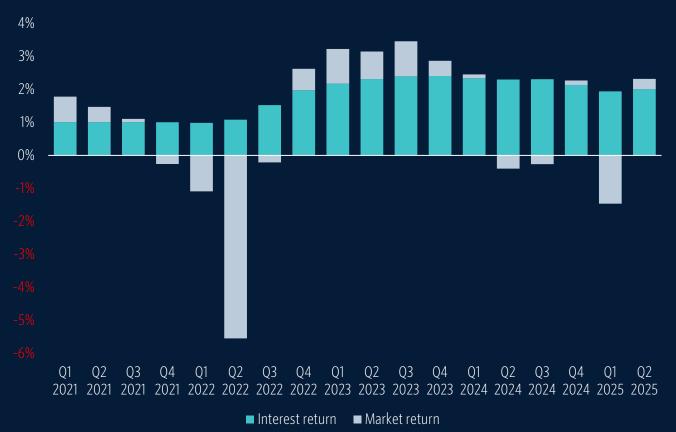
Tariff headlines drove market dislocation in April. Spreads have since tightened to near lows, with credit compression delivering positive price return for the Morningstar LSTA US Leveraged Loan Index in Q2 2025.

Figure 88 > Leveraged loan and high-yield bond credit spreads



Sources: Morningstar, ICE Indexes • Geography: US • As of July 18, 2025

Figure 89 Morningstar LSTA US Leveraged Loan Index returns by source

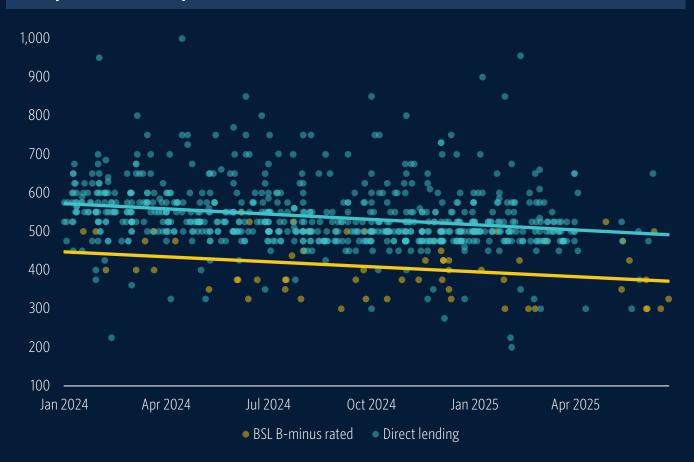


Source: Morningstar • Geography: US • As of June 30, 2025



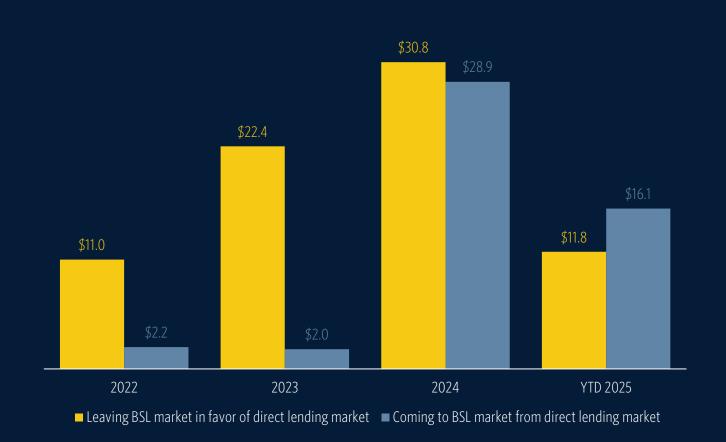
New direct lending issues continue to price above BSL equivalents. After two years of favoring direct lenders for their flexibility, borrowers are now gravitating back to BSL markets as cost sensitivity takes higher priority.

Figure 90 ▶ New-issue spread of acquisition-related deals by PE-backed companies (basis points)



Source: PitchBook | LCD • Geography: US • As of June 30, 2025

Figure 91 > Syndicated loans and direct lending takeouts (\$B)

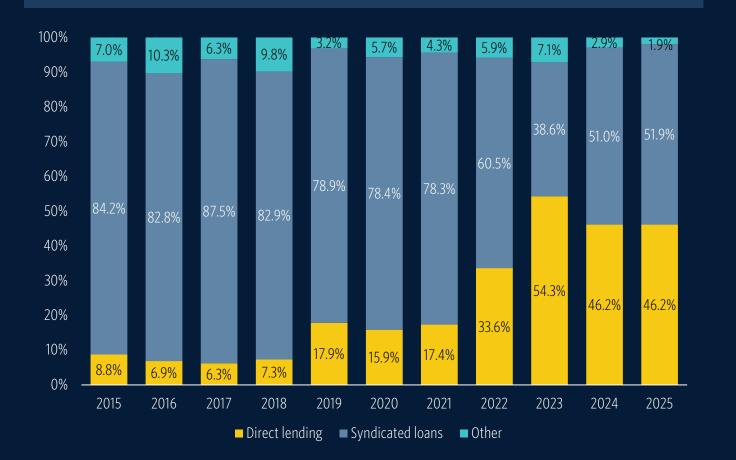


Sources: PitchBook | LCD • Geography: US • As of June 30, 2025



Direct lending has quickly grown to capture a large portion of big-ticket buyouts. In the BSL market, take-privates and corporate carveouts are replacing the pre-rate-hike dominance of sponsor-to-sponsor LBOs.

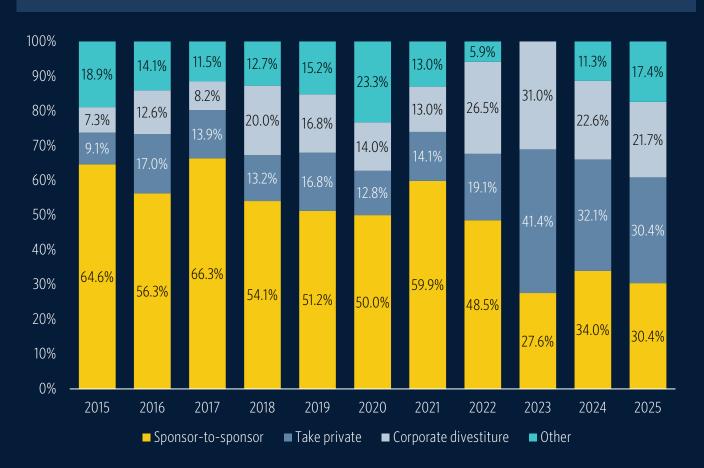
Figure 92 > Share of global buyouts over \$1B by financing type



Source: PitchBook | LCD • Geography: US and Europe • As of June 30, 2025

Note: Based on deal count

Figure 93 > Share of BSL-financed LBOs by type

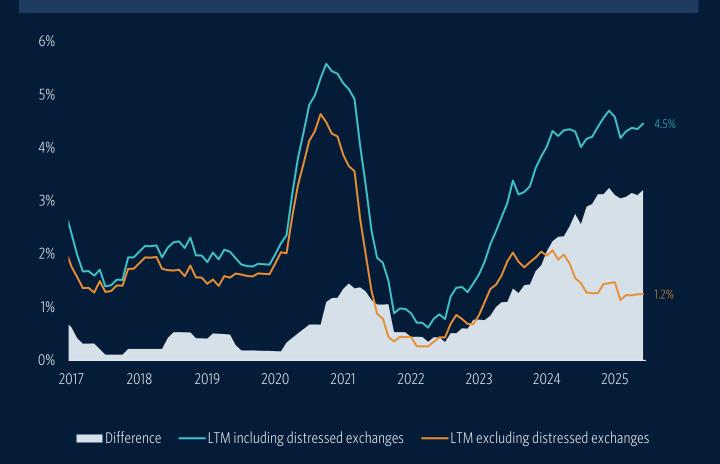


Sources: PitchBook | LCD • Geography: US • As of June 30, 2025 Note: Based on deal count



A declining default rate obscures the true level of stress in the leveraged loan market. Five years ago, distressed exchanges were rare, but they now represent the majority of credit events recorded in the Morningstar LSTA US Leveraged Loan Index.

Figure 94 Dual-track loan default rate for issuer count



Sources: PitchBook | LCD, Morningstar • Geography: US • As of June 30, 2025

Figure 95 > Share of distressed exchanges and payment defaults

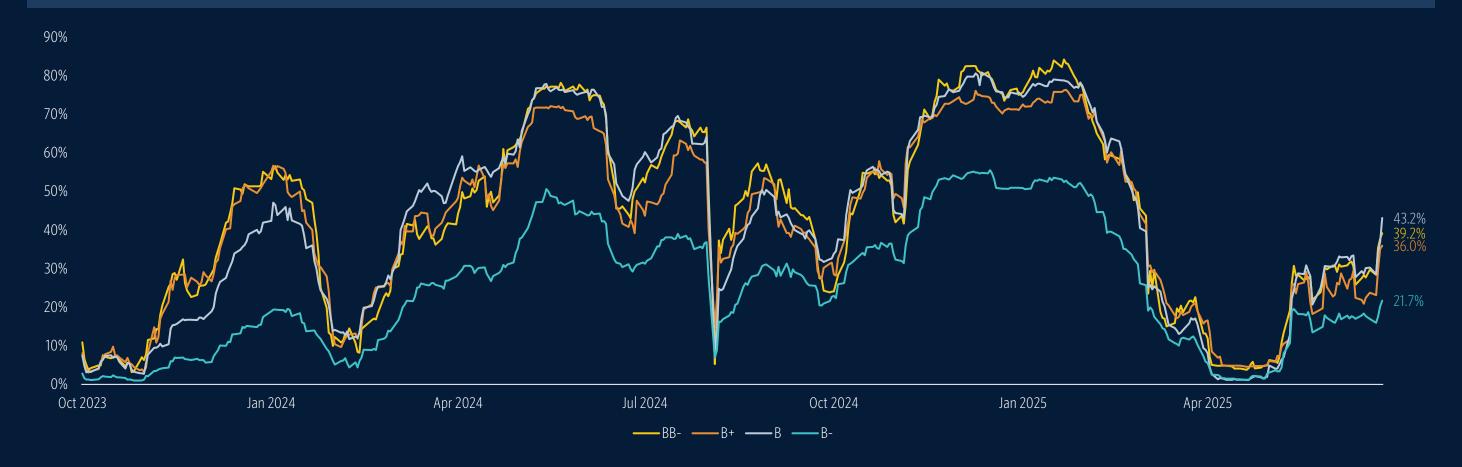


Sources: PitchBook | LCD, Morningstar • Geography: US • As of June 30, 2025



Trade uncertainty in April temporarily halted repricing activity. But since then, lenders have shown a willingness to adjust terms and lower coupons, signaling the potential start of another repricing wave.

Figure 96 Loans priced at par and above by issuer rating



Source: PitchBook | LCD • Geography: US • As of June 30, 2025



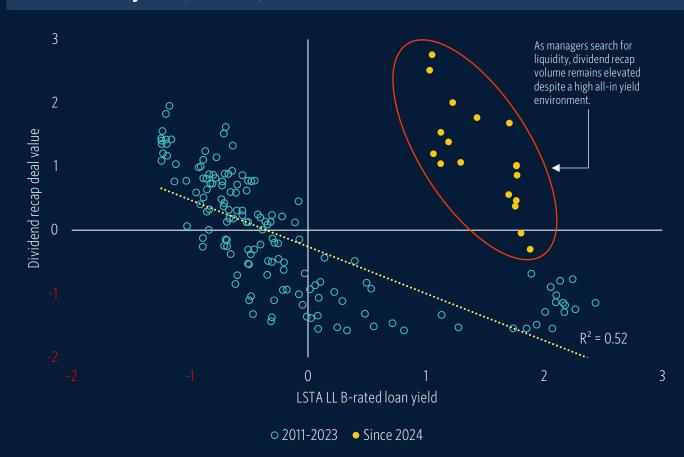
Historically, rising dividend recap volumes have coincided with lower yields, as cheap financing spurred deal activity. In 2024, however, this pattern broke down, with dividend recaps surging despite an elevated cost of capital.

Figure 97 > Standardized sponsored dividend recap deal value and LSTA LL B-rated loan yield (Z-score)



Source: PitchBook | LCD • Geography: US • As of June 30, 2025

Figure 98 > Standardized sponsored dividend recap deal value and LSTA LL B-rated loan yield (Z-score)

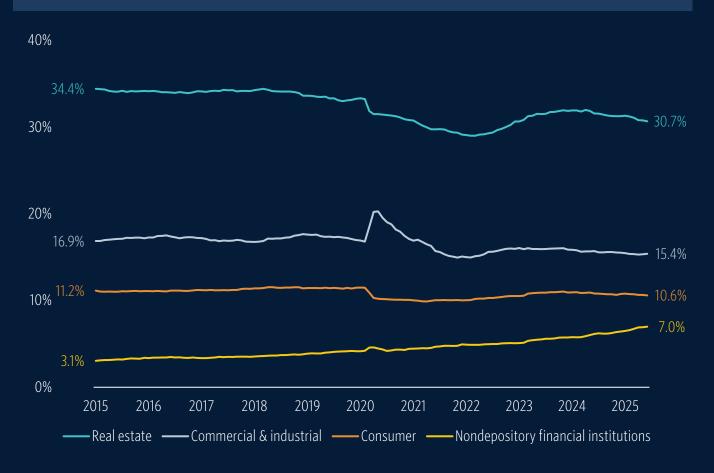


Source: PitchBook | LCD • Geography: US • As of June 30, 2025



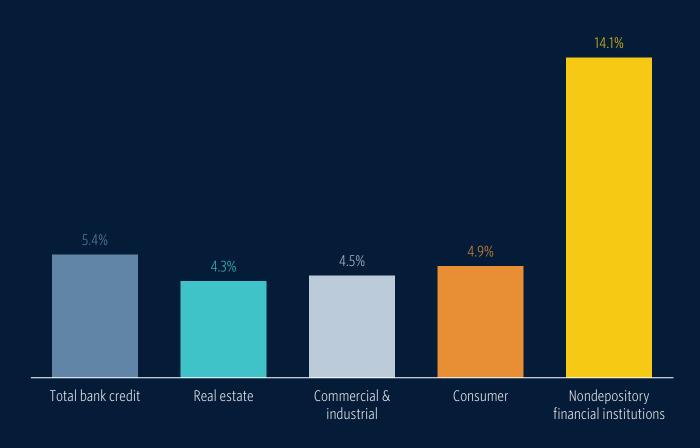
Banks are scaling back slightly on direct real estate and corporate lending while expanding their exposure to nondepository financial institutions—such as private funds—essentially supplying capital to businesses through a different channel.

Figure 99 > Share of commercial bank assets by loan type



Source: Federal Reserve • Geography: US • As of June 30, 2025

Figure 100 > Annualized 10-year growth in loan assets at commercial banks

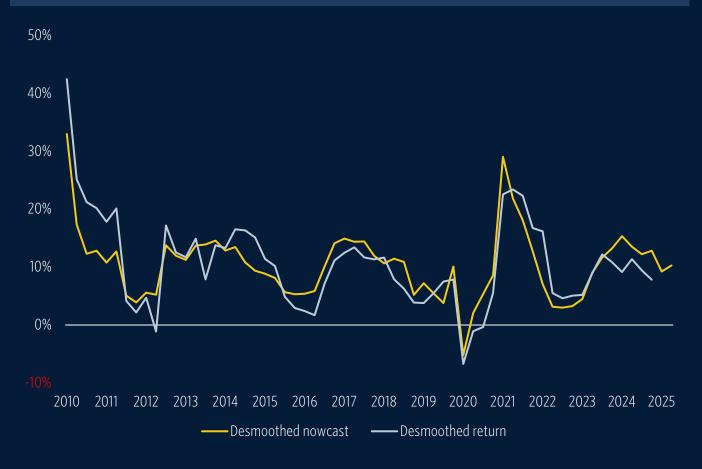


Source: Federal Reserve • Geography: US • As of June 30, 2025



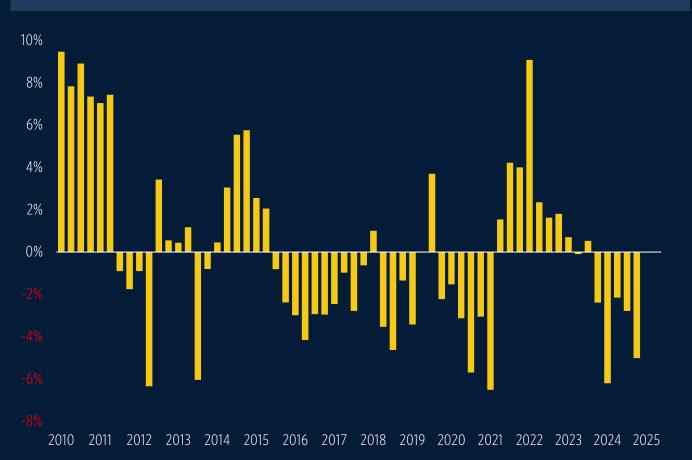
Private debt returns are tracking closely with our barometer, consistent with fundamental expectations. Desmoothed estimates indicate reported returns could strengthen in the first half of 2025.

Figure 101 > Rolling one-year desmoothed private debt fund returns and nowcast



Source: PitchBook • Geography: US • As of June 30, 2025

Figure 102 Difference between one-year desmoothed private debt fund returns and nowcast



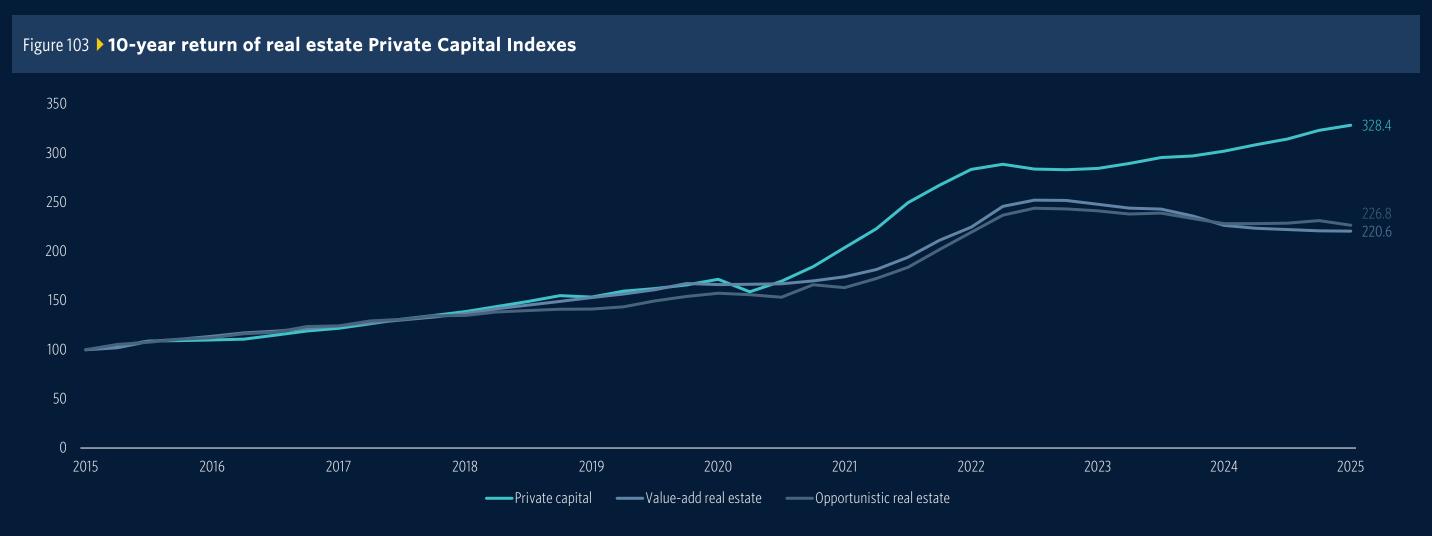
Source: PitchBook • Geography: US • As of June 30, 2025



Real estate



The broader real estate market is dealing with depressed valuations, which have weighed on returns. Real estate has underperformed all private capital, without much difference in value-add and opportunistic strategies.



Source: PitchBook • Geography: US • As of March 31, 2025 Note: Data for Q1 2025 is preliminary.



Fundraising for private real estate stayed below \$100 billion in 2023 and 2024. Longer fundraising cycles for major funds keep activity uneven, with top GPs holding up dollar volumes despite fewer funds overall.

Figure 104 > Real estate capital raised (\$B) by select strategies \$140 \$120 \$100 \$80 \$60 \$40 \$20 2016 2019 2015 2017 2018 2020 2012 2021 2023 ■ Core/core+ ■ General ■ Value-add ■ Opportunistic ■ Distressed





Source: PitchBook • Geography: US • As of June 30, 2025



The pace of tightening for real estate bank lending is diverging through H1 2025, with the multifamily nearly neutral and commercial and construction lending noting a modest uptick in credit scrutiny.

Figure 106 Net share of banks tightening standards on real estate loans by category



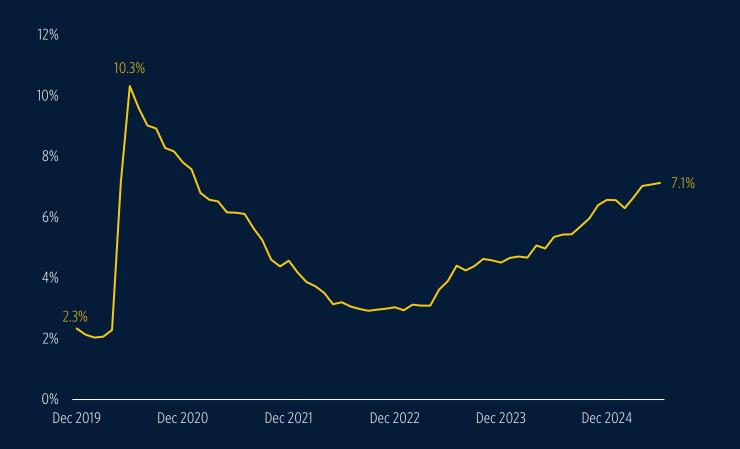
Source: Senior Loan Officer Survey • Geography: US • As of June 30, 2025

Note: The survey series was split starting in 2014.



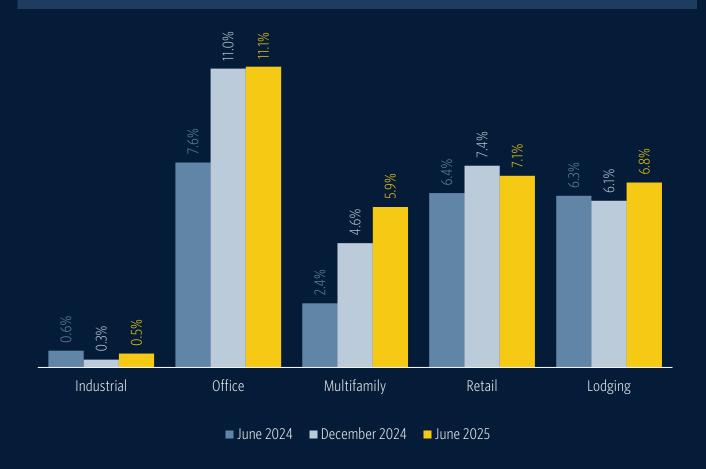
CMBS delinquencies continue to ratchet upward, largely fueled by the office sector, which has maintained double-digit rates since 2024. Concerningly, multifamily is also showing a rise.





Source: Trepp • Geography: US • As of June 30, 2025

Figure 108 > CMBS delinquency rates by property type



Source: Trepp • Geography: US • As of June 30, 2025



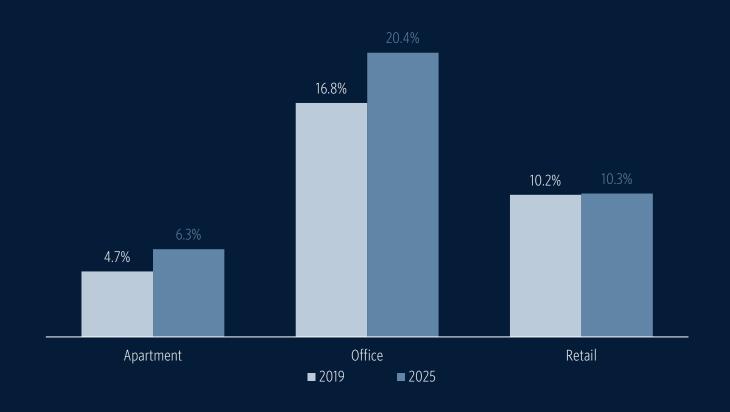
Vacancy rates have ticked up in office and apartments over the past year. The average office vacancy rate has eclipsed 20%, reflecting structural changes that began in 2020. Return-to-office announcements have yet to reverse drops in occupancy.

Figure 109 > Change in average vacancy rate by property sector



Source: Moody's • Geography: US • As of March 31, 2025

Figure 110 > Average vacancy rates by property sector



Source: Moody's • Geography: US • As of March 31, 2025



The rise in the industrial property sector has faced difficulties in 2025, and the sector has been a poor relative performer over the past year. Hopes of a bottoming out and more return-to-office announcements helped lift office REITs in 2024.

Figure 111 > REIT Index returns by sector (rebased to 100 at end of 2015)



Source: Nareit • Geography: US • As of June 30, 2025

Figure 112 Done-year REIT Index returns by sector +24.3% Healthcare +19.0% Office Retail +12.6% +3.9% Apartment Self-storage +1.8% Industrial Lodging

Source: Nareit • Geography: US • As of June 30, 2025



In private markets, real estate valuations picked back up in 2024 and 2025, led by retail and multifamily. Private market values for office have not yet followed the stock price appreciation experienced in public REITs in 2024.

Figure 113 Green Street All Property Return Index by quarter



Source: Green Street • Geography: US • As of June 30, 2025

Figure 114 Green Street Price Index one-year change by property type

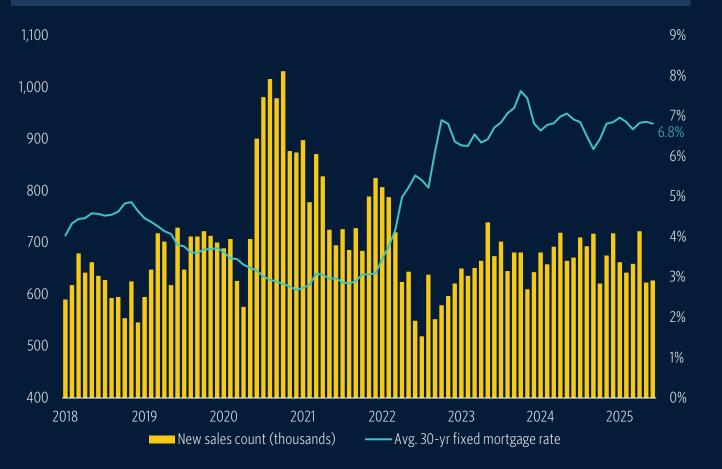


Source: Green Street • Geography: US • As of June 30, 2025



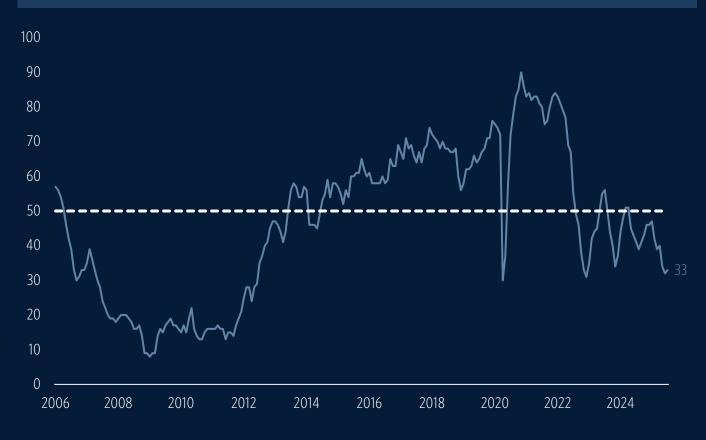
Mortgage rates have stalled alongside the fed funds rate. New sales and housing market sentiment remain suppressed, waiting on hopes of further relief from the Fed.

Figure 115 New single-family home sales and average 30-year fixed mortgage rate



Source: FRED • Geography: US • As of July 24, 2025; new sales as of June 30, 2025

Figure 116 NAHB/Wells Fargo Housing Market Index

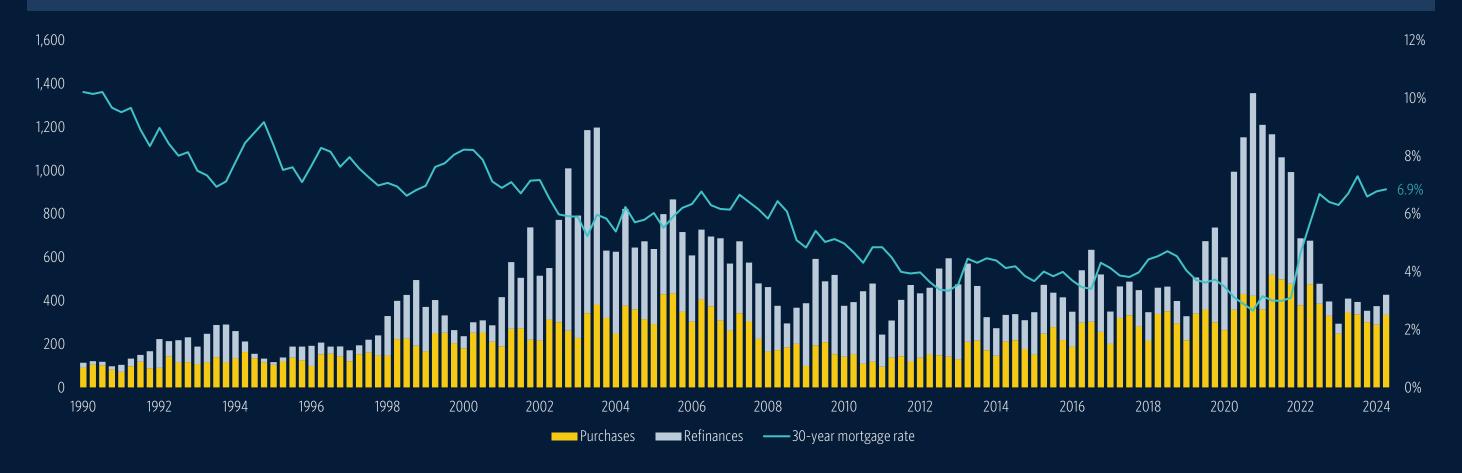


Source: NAHB/Wells Fargo • Geography: US • As of July 17, 2025



With most homeowners locked into bottom-low interest rates, there has been little demand for refinancing. It will likely take sustained declines in rates to drive growth outside of seasonal fluctuation.

Figure 117 • Quarterly mortgage origination estimates and average 30-year mortgage rate

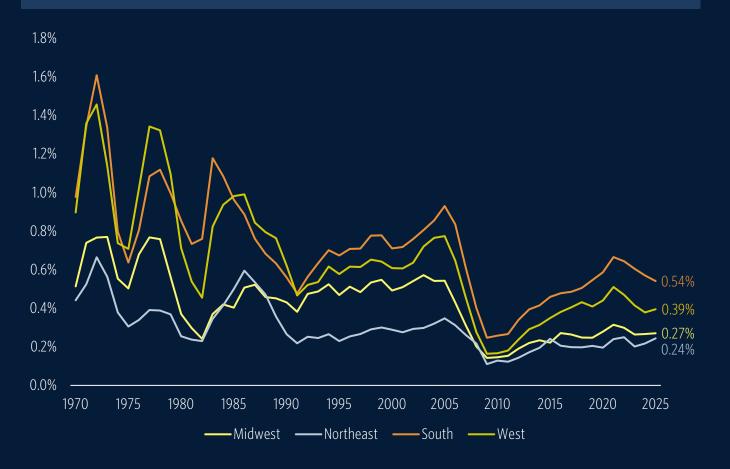


Sources: Mortgage Bankers Association, FRED • Geography: US • As of March 31, 2025



Multifamily housing starts in the South continue to show weakness as other regions have stabilized or shown modest growth. Overall units under construction continue their descent as a modest uptick in starts do not offset completions.

Figure 118 Housing starts as a share of population by region



Source: FRED • Geography: US • As of June 30, 2025

Figure 119 Annualized multifamily housing starts and completions (five-plus units, thousands)

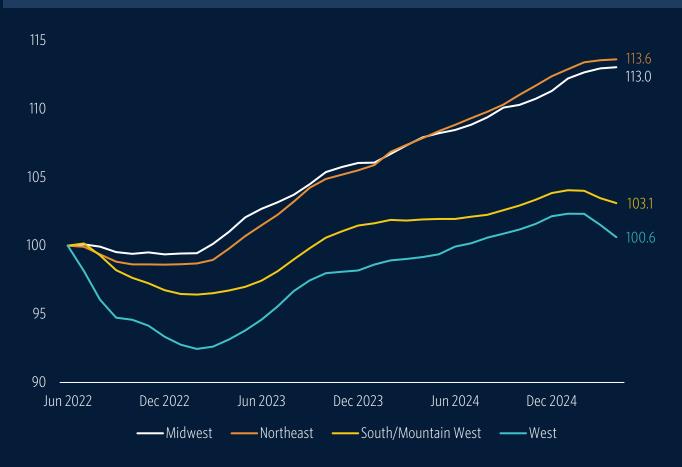


Source: FRED • Geography: US • As of June 30, 2025



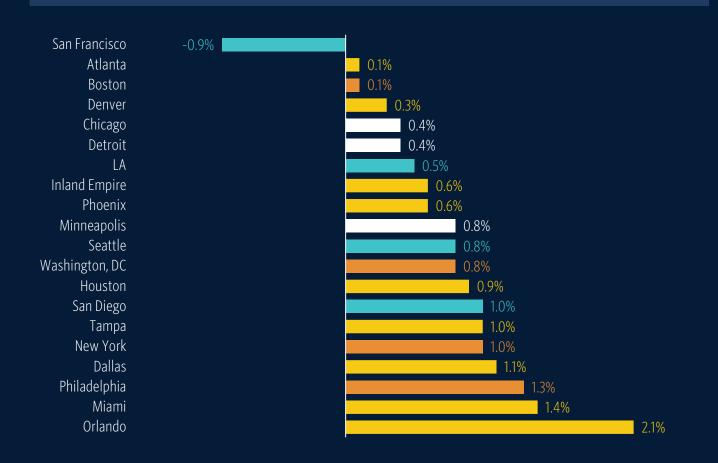
Home value appreciation is closely matched in the Northeast and Midwest, while the South and West have experienced declines. Employment growth has held up, with San Francisco an exception on the back of a contraction in tech headcount.

Figure 120 Average home price appreciation by region (rebased to 100 at end of 2021)



Source: FRED • Geography: US • As of April 31, 2025

Figure 121 Done-year change in employment in select cities



Source: <u>Bureau of Labor Statistics</u> • Geography: US • As of May 31, 2025



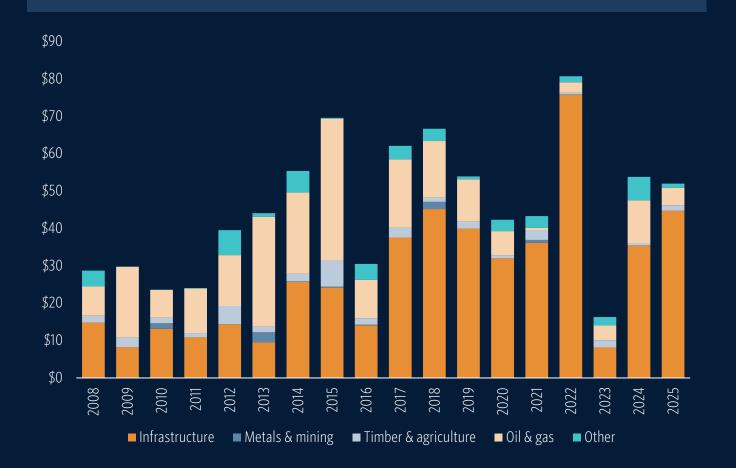
Infrastructure and natural resources

Steady infrastructure returns reflect the sector's resilience, driven by countercyclical demand and inflation-linked cash flows. Natural resources, more sensitive to commodity swings, have shown greater return variability.



Source: PitchBook • Geography: US • As of March 31, 2025 Note: Data for Q1 2025 is preliminary. The outperformance of infrastructure relative to natural resources has coincided with infrastructure's growing domination of LP commitments. Fundraising improved substantially in 2024, and 2025 has nearly eclipsed last year's haul through H1.

Figure 123 Infrastructure and natural resources capital raised (\$B)



Source: PitchBook • Geography: US • As of June 30, 2025

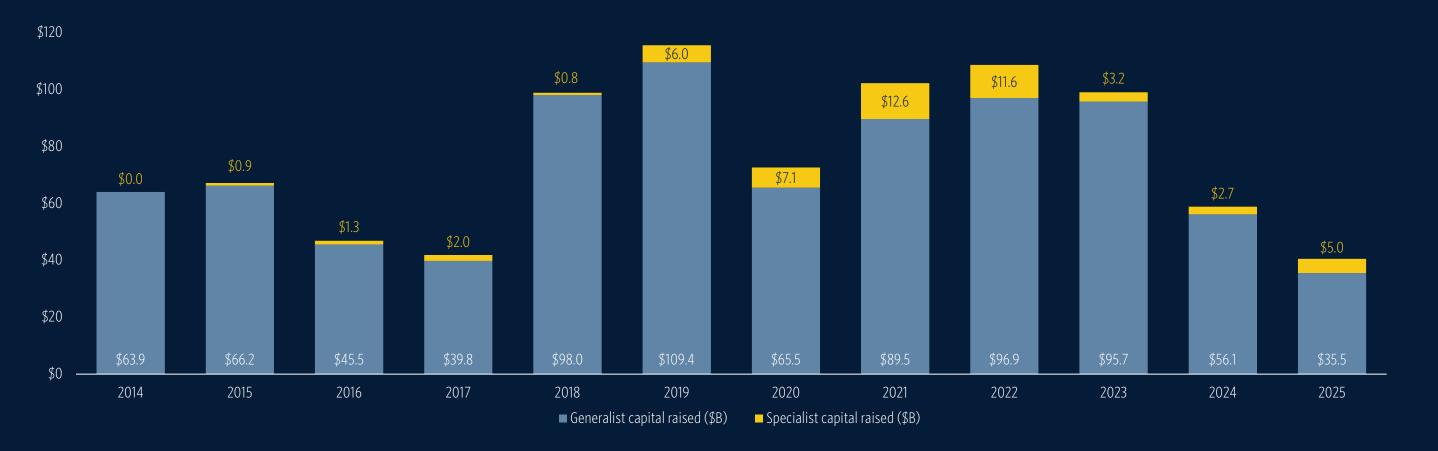
Figure 124 Closed infrastructure and natural resources fund count



Source: PitchBook • Geography: US • As of June 30, 2025

Digital infrastructure has benefited from secular tailwinds—cloud computing in the 2010s and AI in the 2020s. 2025 is on pace to eclipse 2024's relatively light aggregate fundraising total.

Figure 125 Capital raised among vehicles investing in digital infrastructure

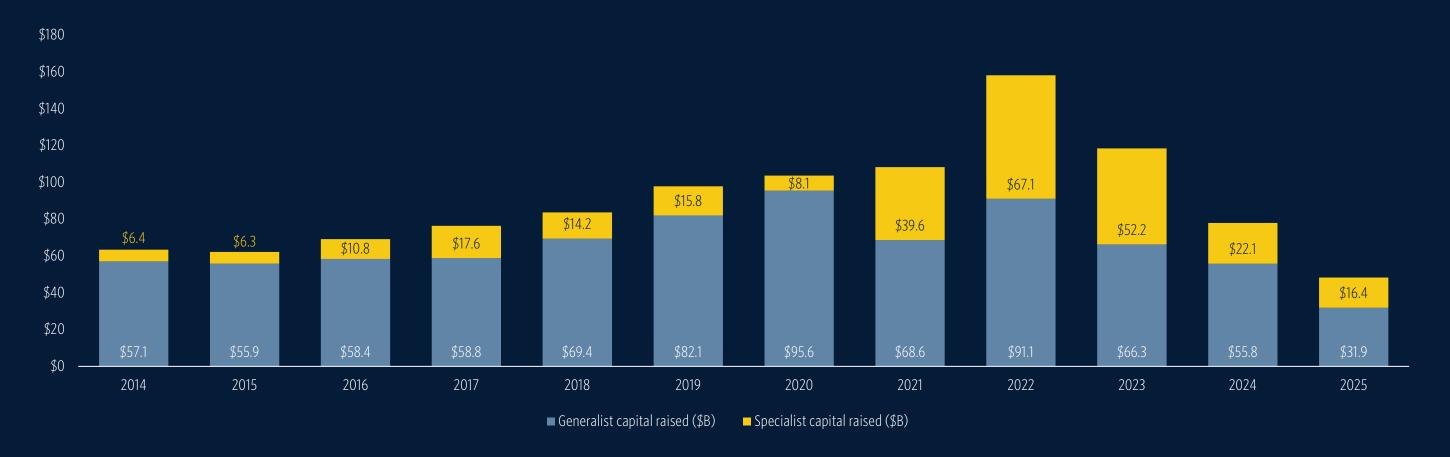


Source: PitchBook • Geography: Global • As of March 31, 2025



Specialist funds targeting the energy transition have gained traction as managers focus expertise on an expanding, more complex sector.

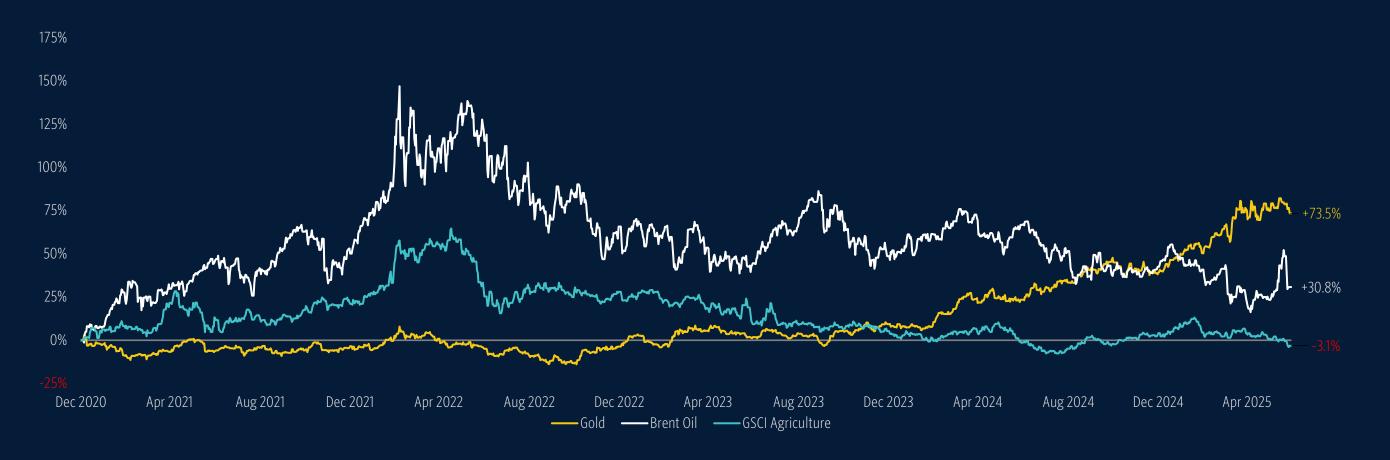
Figure 126 Capital raised among vehicles investing in energy transition infrastructure



Source: PitchBook • Geography: Global • As of March 31, 2025

Gold remains a safe haven for investors, with central banks steadily increasing purchases as they seek to diversify reserves away from the US dollar. Meanwhile, geopolitical instability has weighed on agricultural markets and whipsawed oil.

Figure 127 > Select commodities price performance



Source: Morningstar • Geography: Global • As of June 30, 2025

Since the pandemic, the cost of shipping goods has largely stabilized as supply chain constraints are firmly in the rearview mirror. Though a slight uptick in sea freight PPI shows the initial impact of tariffs...

Figure 128 Producer Price Index change since 2019 for freight transportation components



Source: FRED • Geography: US • As of June 30, 2025

...as container volume shows annual increases. Importers are have likely pushed to bring more goods through the US ports before most tariffs go into effect in H2 2025.

Figure 129 Port of Los Angeles 12-month container volume (millions TEUs)

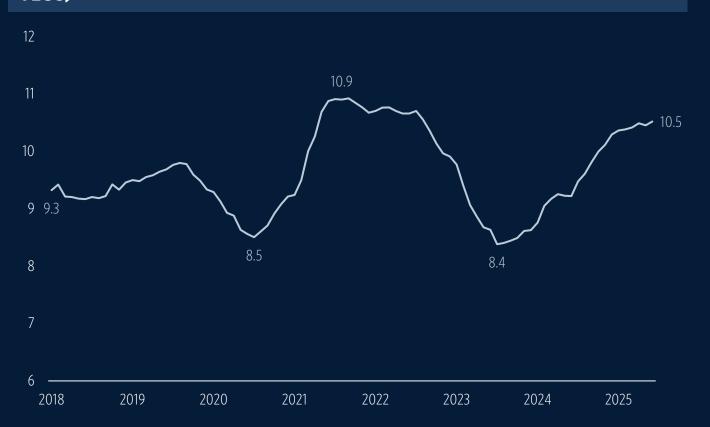
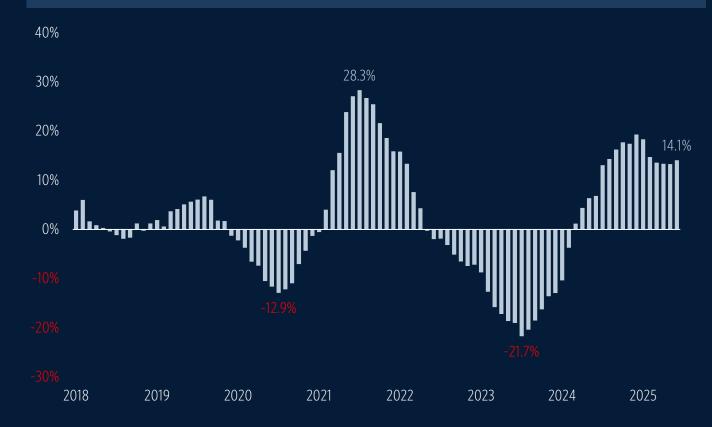


Figure 130 Port of Los Angeles container volume YoY change



Source: Port of Los Angeles • Geography: Los Angeles • As of June 30, 2025

Note: TEU stands for 20-foot equivalent unit.

Source: Port of Los Angeles • Geography: Los Angeles • As of June 30, 2025

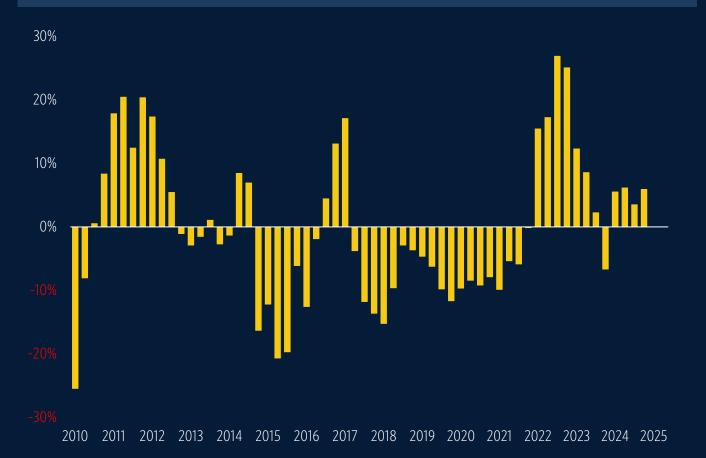
The natural resources barometer has been weighed down by falling commodity prices, which dropped in early April and remain below March highs. Implied returns slipped below neutral, with modestly positive performance expected in Q2 2025.

Figure 131 > Rolling one-year desmoothed natural resources fund returns and nowcast



Source: PitchBook • Geography: US • As of June 30, 2025

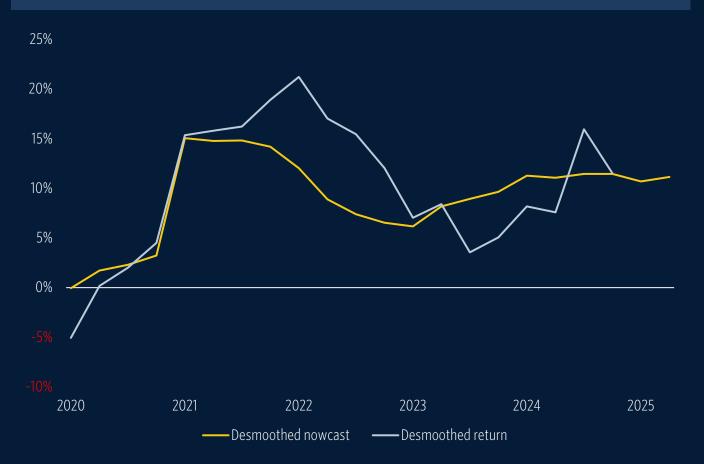
Figure 132 Difference between one-year desmoothed natural resources fund returns and nowcast



Source: PitchBook • Geography: US • As of June 30, 2025

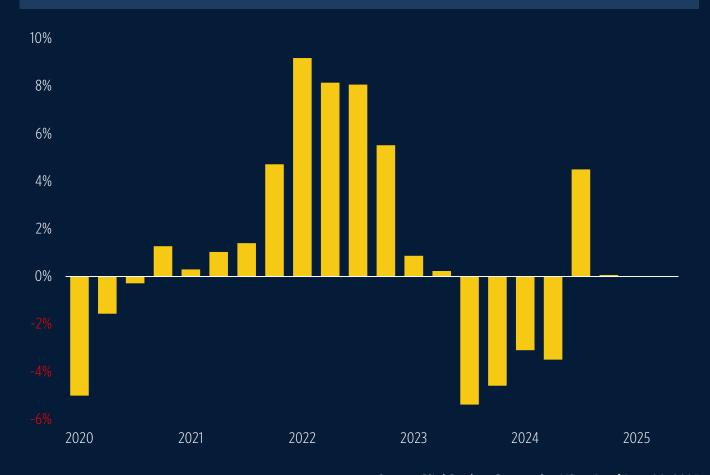
The infrastructure barometer points to above-neutral return expectations for Q2 2025, supported by gains in global public infrastructure indexes and tighter credit spreads.

Figure 133 > Rolling one-year desmoothed infrastructure fund returns and nowcast



Source: PitchBook • Geography: US • As of June 30, 2025 Note: Due to data availability, the infrastructure barometer starts in Q1 2019.

Figure 134 Difference between one-year desmoothed infrastructure fund returns and nowcast



Source: PitchBook • Geography: US • As of June 30, 2025 Note: Due to data availability, the infrastructure barometer starts in Q1 2019.



Additional research

Market updates



Q1 2025 Private **Capital Indexes**

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Q2 2025 Global M&A Report

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2024 Global Manager **Performance Score League Tables**

Download the report **here**



Q4 2024 PitchBook **Benchmarks** (with preliminary Q1 2025 data)

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Q2 2025 Analyst **Note: The Return of Evergreen Funds**

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