

EMERGING TECH RESEARCH

# Pharmatech Report

VC trends and innovation spotlights





## **REPORT PREVIEW**

The full report is available through the PitchBook Platform.



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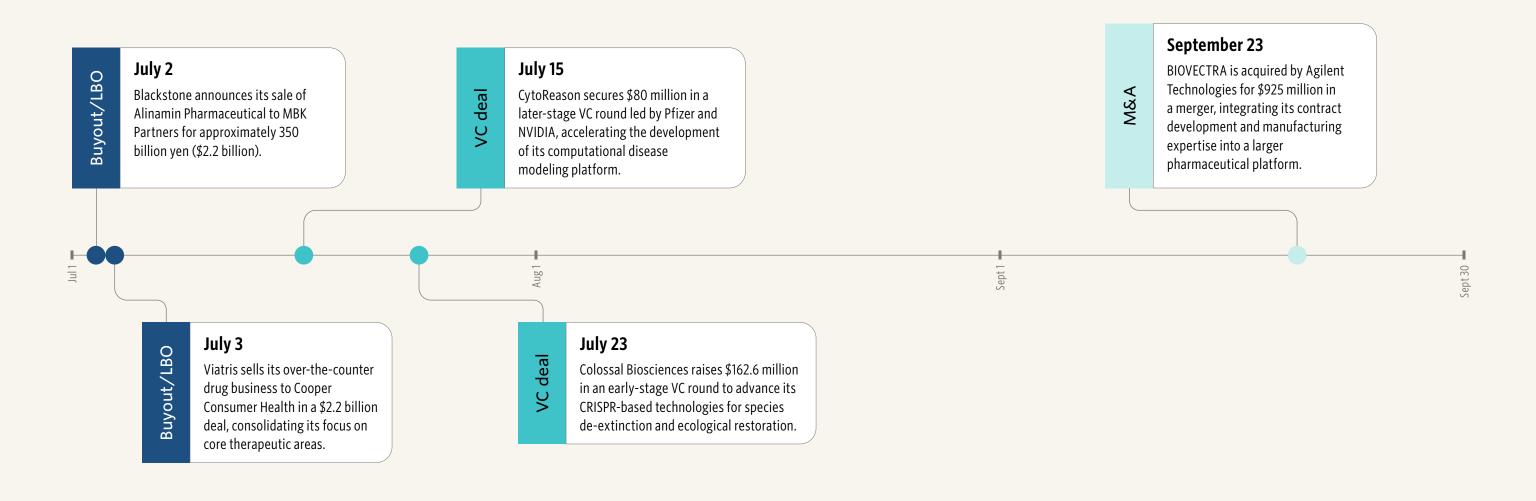
## Publishing

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# Q3 2024 timeline



Q3 2024 Pharmatech Report CONFIDENTIAL. NOT FOR REDISTRIBUTION. PG 5

Pharmatech landscape

1 CRO

**2** CMO

3 CDMO

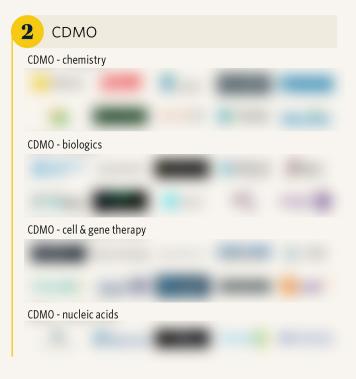


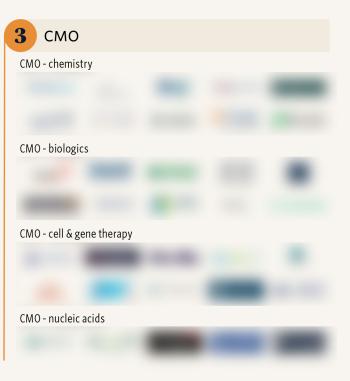


# Pharmatech VC ecosystem market map

This market map is an overview of venture-backed or growth-stage companies that have received venture capital or other notable private investments. Click to view the full map on the PitchBook Platform.





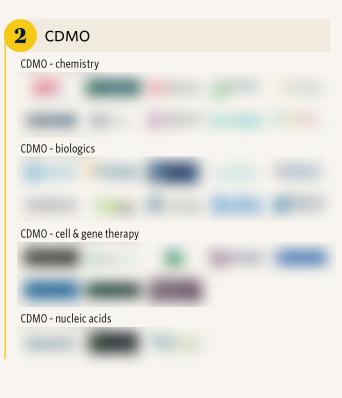




# Pharmatech PE ecosystem market map

This market map is an overview of venture-backed or growth-stage companies that have received venture capital or other notable private investments. Click to view the full map on the PitchBook Platform.









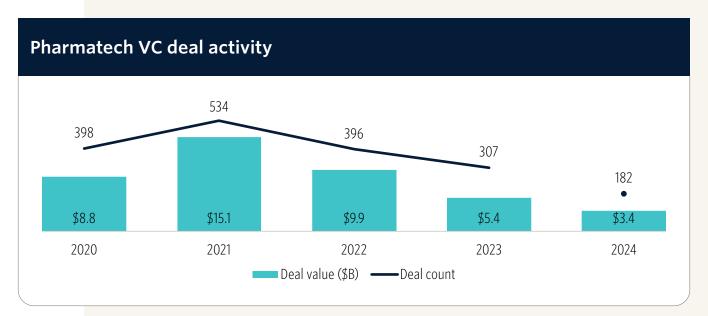
# VC and PE activity

Venture capital funding in pharmatech reached \$1.1 billion across 65 deals in Q3, a slight decrease from \$1.2 billion across 47 deals in Q2. Overall, VC deal activity shows a focus on smaller deals across a larger number of total transactions. The largest deals of the quarter included OneSource Specialty Pharma's announced \$199 million later-stage VC round to establish a CDMO and Colossal Biosciences' \$162.6 million Series B to develop new genomics tools and services. Early-stage investments were also present, with Series B rounds for Cradle Bio, which raised \$73 million for AI protein engineering services, and CytoReason, which secured \$80 million for AI disease modeling.

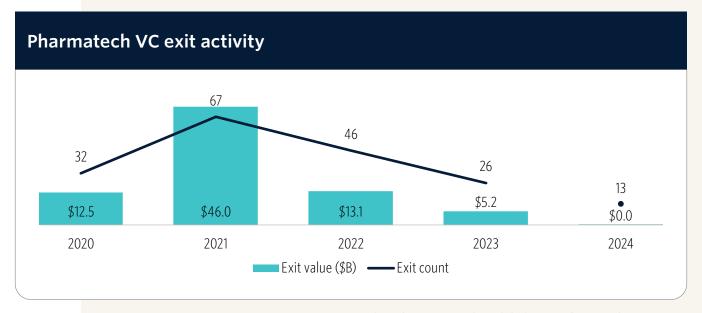
VC exit activity remained low, with seven exits in Q3 compared with four exits in the previous quarter. This slowdown in M&A activity may be linked to cash constraints or a strategic shift toward investors developing startups rather than seeking exits. However, the trend might also be attributable to investors focusing on more mature companies that have revenue streams where PE-backed deals appear more attractive.

Private equity activity in pharmatech included 56 buyout deals so far in 2024, totaling \$5.6 billion, and 22 growth equity deals valued at \$1.9 billion. Notable transactions include an announced \$2.2 billion LBO by MBK Partners to acquire Alinamin Pharmaceutical, which was previously owned by Takeda Pharmaceutical Company, as well as an LBO of a Viatris subsidiary by Cooper Consumer Health for \$2.2 billion.

PE exit activity in Q3 2024 showed some positive signs with several significant exits. The largest was the acquisition of BIOVECTRA by Agilent Technologies for \$925 million, which enhances Agilent's manufacturing capabilities for next-generation treatments and therapeutics. Despite the overall trend of declining PE activity, the presence of these substantial deals and exits suggests that PE investors remain interested in the pharmatech sector, with a focus on manufacturing, software as a service, and specialized pharma. The recent US election, which saw a victory by Donald Trump and a Republican sweep of Congress, is assumed to portend significantly more favorable conditions for PE investors.



Source: PitchBook • Geography: Global • As of September 30, 2024



Source: PitchBook • Geography: Global • As of September 30, 2024



#### **VC AND PE ACTIVITY**

## Key pharmatech early-stage VC deals in Q3 2024

| Company                                | Close date   | Category                     | Deal value (\$M) | Post-money valuation (\$M) | Deal type | Lead investor(s)  |
|--|--------------|------------------------------|------------------|----------------------------|-----------|---|
| Colossal Laboratories &<br>Biosciences | July 23      | CRO - nucleic acids          | \$162.6          | \$1,562.6                  | Series B  | N/A   |
| N-Power Medicine                       | July 1       | CRO - clinical               | \$72.0           | N/A                        | Series B  | Merck Global Health Innovation Fund                           |
| Constructive Bio                       | September 4  | CMO - cell & gene<br>therapy | \$58.0           | N/A                        | Series A  | Ahren Innovation Capital, OMX Ventures, Paladin Capital Group |
| Paradigm                               | August 29    | CRO - clinical               | \$50.0           | N/A                        | N/A       | N/A   |
| Mirai Bio                              | September 27 | CRO - nucleic acids          | \$50.0           | \$209.0                    | Series A2 | N/A   |
| Adela                                  | July 27      | CRO - biologics              | \$48.5           | N/A                        | Series A1 | F-Prime Capital, OrbiMed                                      |
| Brenig Therapeutics                    | July 16      | CRO - chemistry              | \$30.0           | N/A                        | Series A  | New Enterprise Associates                                     |
| Shuimu Molecular<br>Biotechnology      | August 14    | CRO - chemistry              | \$13.9           | N/A                        | N/A       | Huashan Capital   |
| Xellar Biosystems                      | July 17      | CRO - biologics              | \$13.8           | N/A                        | N/A       | Tripod Preclinical Research                                   |
| Enzymit                                | September 25 | CMO - biologics              | \$10.0           | N/A                        | Series A  | Grove Ventures, Khosla Ventures                               |

Source: PitchBook • Geography: Global • As of September 30, 2024



#### **VC AND PE ACTIVITY**

## Key pharmatech late-stage VC deals in Q3 2024

| Company                   | Close date   | Category            | Deal value (\$M) | Post-money valuation (\$M) | Deal type | Lead investor(s)  |
|---------------------------|--------------|---------------------|------------------|----------------------------|-----------|---|
| CytoReason                | July 15      | CRO - chemistry     | \$80.0           | N/A                        | Series B  | M&G, NVIDIA, Pfizer   |
| Ncardia                   | September 19 | CRO - biologics     | \$51.9           | \$174.0                    | N/A       | N/A   |
| Abolis                    | September 12 | CDMO - biologics    | \$38.8           | N/A                        | Series A  | Business Opportunities for L'Oréal Development (BOLD), DeepTech & Climate Fonds, Evonik Venture Capital |
| Arzeda                    | July 25      | CMO - biologics     | \$38.0           | \$73.4                     | Series B3 | Sofinnova Partners  |
| Viome Life Sciences       | August 27    | CRO - nucleic acids | \$25.4           | \$415.4                    | Series D  | N/A   |
| NovAliX                   | August 1     | CRO - chemistry     | \$21.7           | \$114.0                    | N/A       | N/A   |
| ObvioHealth               | July 25      | CRO - clinical      | \$18.4           | N/A                        | Series B  | N/A   |
| Primrose Bio              | July 16      | CMO - biologics     | \$15.0           | N/A                        | Series B  | 1315 Capital  |
| Whittilong Pharmaceutical | September 29 | CDMO - chemistry    | \$14.1           | N/A                        | Series B  | N/A   |
| Bona Biotechnology        | July 25      | CMO - biologics     | \$13.8           | N/A                        | Series A  | Lucion Venture Capital  |

Source: PitchBook • Geography: Global • As of September 30, 2024



#### SELECT COMPANY HIGHLIGHTS: NUCLERA

## nuclera

#### Overview

Nuclera is a biotechnology company focused on developing an automated protein expression platform to accelerate drug-discovery workflows. The company's technology leverages integrated cell-free protein synthesis and digital microfluidics on smart cartridges, enabling researchers and healthcare professionals to efficiently screen and synthesize proteins. This combination allows for faster and more effective protein production, making it a valuable tool in both drug discovery and biological research. The company is led by CEO and co-founder Michael Chen, Ph.D., alongside co-founders Jiahao Huang, Ph.D. (CFO), and Gordon Herling-McInroy, Ph.D. (COO), who formed the startup while at the University of Cambridge.

In October 2024, Nuclera raised \$75.4 million in Series C funding led by Elevage Medical Technologies. Additional investors included G. K. Goh Holdings, Cambridge Innovation Capital, Verve Ventures, and others. The funds from this round will support the continued commercialization of the company's eProtein Discovery System, focusing on expanding its market reach in the US and Europe.

#### **Outlook**

Nuclera is positioning itself as a leader in next-generation protein synthesis and drug-discovery tools by transforming what has traditionally been a service into a lab-in-a-box technology. This approach allows for seamless, on-demand protein production within research environments. Despite the challenges of securing funding in the life sciences tools & services sector, Nuclera's

# Founded 2013 N/A Employees 131 Lead investors Elevage Medical Technologies, E Ink, Future Planet Bio Total raised First institutional round

\$0.8M seed round

\$154.5M



Note: Probability data is based on PitchBook VC Exit Predictor methodology.



#### SELECT COMPANY HIGHLIGHTS: NUCLERA

successful Series B is a testament to both the strength of its technology and the market demand for efficient protein synthesis solutions. The vision of enabling cell-free protein production throughout drug development is critical for advancing both small molecules and biologics, highlighting the importance of Nuclera's platform. Moreover, the potential for scaling the technology to meet manufacturing needs for specific protein drugs, such as antibodies, presents a significant opportunity for future growth.

Nuclera's potential exit pathways include both IPO and M&A opportunities. The company has expressed interest in pursuing an IPO, focusing on global expansion and striving for unicorn status. While life science tools have faced challenges in the IPO market recently, with only a few major successes like 10x Genomics standing out, Nuclera's unique platform has the potential to carve out

a niche monopoly in protein production. Its partnership with CRO Domainex further strengthens its offering as both a tool and a service. Additionally, industry consolidation trends—where established biotech companies acquire innovative technologies—could position Nuclera for an acquisition by a major player seeking to expand its capabilities in protein synthesis and drug discovery.

Nuclera faces competition from other startups in protein synthesis and bioprinting, such as Tierra Biosciences and LenioBio. While these companies share similar goals of advancing biological research through more efficient synthesis technologies, Nuclera's hardware-driven approach and ability to scale in-house give it a distinct advantage. This differentiation aligns well with the growing demand for faster turnaround times, particularly as generative AI continues to gain traction in protein engineering and discovery.

#### **Financing history**

| Seed round                     | Series A                               | Series B                       | Series C  |
|--------------------------------|--|--------------------------------|---|
| May 1, 2014                    | October 1, 2019                        | July 6, 2022                   | October 15, 2024                                  |
| Total raised<br>\$0.8M         | Total raised<br>\$11.2M                | <b>Total raised</b><br>\$67.1M | <b>Total raised</b><br>\$75.4M                    |
| Pre-money valuation N/A        | Pre-money valuation<br>\$12.0M         | Pre-money valuation<br>\$87.4M | Pre-money valuation N/A                           |
| <b>Lead investor(s)</b><br>N/A | <b>Lead investor</b> Future Planet Bio | <b>Lead investor</b><br>E Ink  | <b>Lead investor</b> Elevage Medical Technologies |

# About PitchBook Industry and Technology Research

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Our Industry and Technology Research provides detailed analysis of nascent tech sectors so you can better navigate the changing markets you operate in—and pursue new opportunities with confidence.

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