

Cuk Market Snapshot

Q1 2024



PitchBook

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Published on June 24, 2024

For further data and metrics on UK private capital, please refer to our <u>2023 UK Private Capital Breakdown</u>.

Additional country snapshots will be released throughout the year. View our recently released snapshots below:

Q12024 France Market Snapshot

Q12024 Germany Market Snapshot

Q12024 Italy Market Snapshot

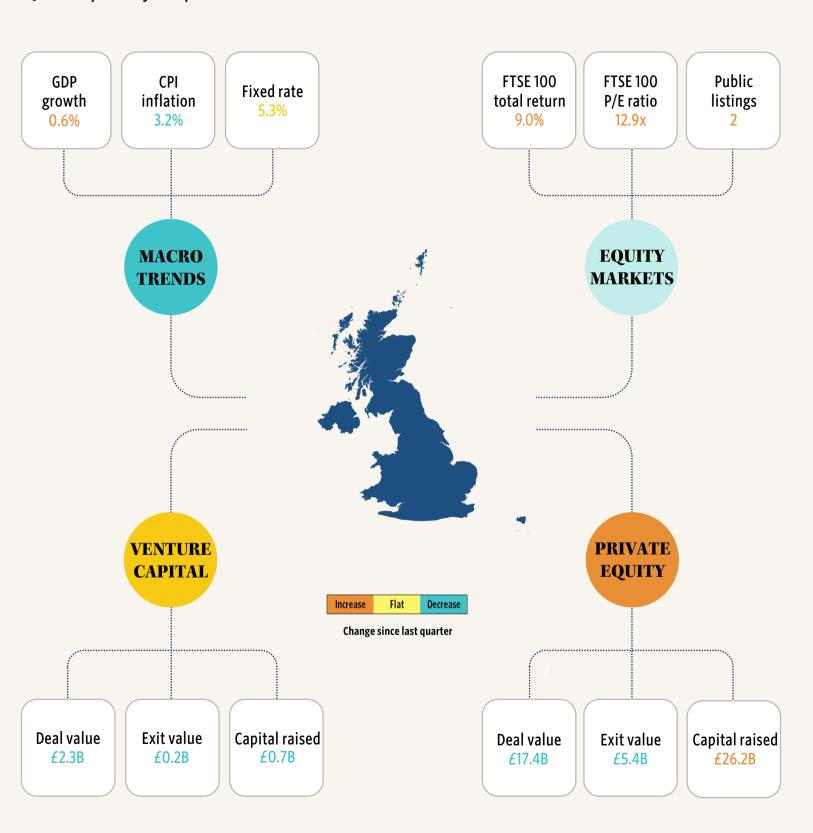
Note: All data in this report is as of March 31, 2024, unless noted otherwise.

1 UK MARKET SNAPSHOT CONTENTS



Market overview

Q1 2024 quarterly comparison



Note: Value colour indicates the directional change from the previous quarter. Capital raised represents year-to-date fundraising through March 31, 2024.

2 UK MARKET SNAPSHOT MARKET OVERVIEW



Commentary

Our Country Snapshot series provides an overview of both macroeconomic and microeconomic trends in the region, covering various countries across Europe. We look at how both public and private data points have trended in Q1 for the UK. Highlights include:

The start of 2024 has proven to be ambivalent for the UK economy. Q1 2024 macroeconomic data showed signs of improved growth, with real gross domestic product (GDP) growth increasing 0.6% in the quarter, the fastest rate in two years, and the UK exiting a recession. However, resilient 5.7% wage growth persisted, with recent tax cuts lowering the likelihood of a rate cut in June. In Q1, the pound stayed largely flat against the dollar at \$1.26 GBP/USD.

Market consensus is that the Bank of England will be slow to follow its European counterparts' decision to cut rates earlier this month. This has fed through mortgage rates, which showed some signs of decline at the end of 2023 but have increased since, with the two-year rate at 5.0%, slightly below the bank rate of 5.25%. 10-year UK government bond yields are the highest in Europe at 4.0%, ahead of Italy at 3.7%. Given the general election will be front and centre of UK policy in the coming months, the spotlight will be on the outlook that political shifts could bring to the economy. In Q1, the International Monetary Fund increased its 2025 growth forecast for the UK to 0.7% from 0.5%.

Public equity markets

The FTSE 100's underperformance provides take-private opportunities. The FTSE, up 4.0% year to date (YTD), continues to lag all other major indices in Europe. The discounted valuations for UK equities have invited mergers & acquisitions (M&A) activity in the region, with several takeover offers made for companies such as Darktrace and Hargreaves Lansdown bidding up the price for otherwise significantly shorted stocks.² M&A activity is common in the small- to mid-cap space in the UK market, where the current environment for public equities may lead to a growing private market as more entities are taken private. Weak listings activity may lead to more private companies opting to stay private in the ecosystem or list elsewhere.

Valuations in the market have increased, with a price/earnings (P/E) ratio of 12.9x, up from 10.5x in Q4 2023. Within the FTSE 350, by sector, consumer services companies gained the most in Q1 2024, followed by 2023 outperformer basic materials. Financials have somewhat fallen behind, though the greatest laggard continues to be consumer goods, with a -21.3% YTD return in Q1.

Private equity

Our short- and long-term scorecards for private equity (PE) and venture capital (VC) activity in the UK show that across stages, VC deal activity continues to sit below its long-term and short-term scores. UK PE deal activity appears to be trending above its long-term average, though PE exit value and count trend below their long-term and short-term scores. Q1 UK PE dealmaking activity decreased quarter over quarter (QoQ) and was flat compared with last year, following a clear recovery through 2023. This may be restricted partly by disclosure, where smaller deal information could be reported at a lag. Deal value in Q1 mostly came from add-on transactions, reversing the share losses the strategy experienced through last year.

The top five Q1 deals in the UK, however, were all buyouts, the largest being All3Media for £1.2 billion. Median buyout values have markedly increased since 2020, sitting at £74.9 million in Q1 2024. Growth/ expansion valuations have stayed broadly flat. PE fundraising continues its strength with Q1 levels in the UK already at half of 2023 levels. Totals also continue to be supported by megafund closes, with £5.0 billion+ vehicles gaining share of capital raised since 2021. Top closes included funds from Permira, Keensight, and Apax.

"IMF Upgrades UK Growth Forecast But Issues Fresh Warning on National Insurance Cuts and Debt," Sky News, Ed Conway, May 21, 2024.

2: "Hedge Fund Short Sellers Burnt by Flurry of UK Takeover Bids." Financial Times, Costas Mourselas, June 4, 2024

Venture capital

Our heatmap reveals that the 10-year median VC valuations of other cities are now surpassing London's. Oxford, Cambridge, and London are the three cities with the highest median valuations. However, the gap between the capital and other areas remains wide. Outside of London, Oxford, Birmingham, and Cambridge rank well for deal and exit activity across both asset classes. VC dealmaking activity in the UK got off to a weak start in 2024, decreasing QoQ and year over year to £2.3 billion after showing signs of recovery through 2023. The largest deal in the quarter was Apollo Therapeutics' £205.3 million round in January. UK median deal sizes showed signs of dispersion, where the late stage increased in Q1, but earlier stages declined. Q1 saw the fall of one unicorn in the UK, Gett, whose post-money valuation significantly dropped to £140.2 million, dropping the active unicorn count to 28.

After a resilient year of fundraising in 2023, capital raised by UK VC funds in Q1 significantly paced below last year. So far, £0.7 billion has been raised over 10 vehicles, on pace to raise £2.8 billion compared with £7.4 billion in 2023. It is the absence of large closes that drives the downturn, in which we have seen smaller, emerging firms take share of LP capital. Furthermore, unlike trends seen earlier in 2023, UK venture dry powder decreased, as deal activity has been robust but fundraising levels have come under pressure.

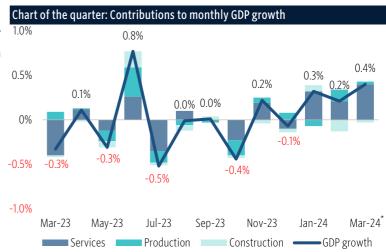
In other news

The general election is an imminent milestone for the UK economy, 2024 will likely be a key transition period given the significant changes in government that could occur. Labour specifically has stated that it will push through policy to boost the UK tech sector.³ Regulations for the government's Private Intermittent Securities and Capital Exchange System are expected to be in place by the end of 2024 with the launch of the exchange in Q1 2025.4

There has been some skepticism about the government's focus on private markets amid the trailing activity on the London Stock Exchange. It is also unclear how much support SHEIN's reported intention to list could bring with the company valued at £50.0 billion, but the bid is peppered with environmental, social & governance issues. 6 Such a listing would not be captured by our methodology, which looks at European-headquartered companies, because SHEIN is situated in Singapore. However, it would mark the largest listing the exchange has hosted in the past decade.

3: "Labour Vows to Boost UK Tech Sector by Easing Planning and Procurement Processes," Financial Times, Camilla

4: "Private Intermittent Securities and Capital Exchange System (PISCES): Consultation," HM Treasury, March 6, 2024. 5: "Online Fashion Giant Shein to File Prospectus for £50bn London Float," Sky News, Mark Kleinman, June 3, 2024. 6: "US Senator Urges UK to Investigate Shein's Labour Practices Ahead of IPO," Financial Times, Demetri Sevastopulo



Source: ONS • Geography: United Kingdom • *As of March 31, 2024

3 UK MARKET SNAPSHOT COMMENTARY



City comparison

UK private market activity heatmap (2014-2024)*

| City | VC deal value (£B) | VC deal count | VC exit value (£B) | PE deal value (£B) | PE deal count | PE exit value (£B) | PE and VC capital raised (£B) | Median VC valuation (£M) | VC first-time financing count |
|---------------------|-----------------------|---------------|-----------------------|-----------------------|---------------|-----------------------|-------------------------------------|-----------------------------|-------------------------------------|
| London | £87.7 | 16,373 | £60.7 | £274.6 | 3,446 | £218.8 | £119.1 | £10.3 | 4,617 |
| Cambridge | £6.8 | 1,035 | £5.3 | £26.3 | 98 | £38.6 | £1.0 | £11.1 | 184 |
| Edinburgh | £1.5 | 771 | £1.4 | £5.9 | 138 | £4.3 | £0.3 | £4.8 | 128 |
| Manchester | £1.6 | 595 | £1.1 | £7.0 | 301 | £6.1 | £0.9 | £5.7 | 139 |
| Bristol | £2.3 | 472 | £1.6 | £3.1 | 210 | £3.0 | £0.3 | £7.5 | 91 |
| Oxford | £4.4 | 491 | £7.3 | £2.3 | 58 | £2.8 | £1.5 | £15.1 | 63 |
| Glasgow | £0.8 | 368 | £0.1 | £3.4 | 164 | £1.1 | £0.3 | £4.2 | 88 |
| Leeds | £0.5 | 238 | £0.1 | £13.4 | 231 | £8.0 | £0.0 | £5.5 | 68 |
| Birmingham | £0.8 | 268 | £0.0 | £11.8 | 189 | £10.4 | £0.2 | £3.4 | 58 |
| Cardiff | £0.8 | 262 | £0.1 | £0.6 | 111 | £0.6 | £0.0 | £5.3 | 67 |
| Belfast | £0.6 | 287 | £0.1 | £0.3 | 68 | £0.1 | £0.1 | £2.8 | 57 |
| Newcastle upon Tyne | £0.5 | 254 | £0.3 | £4.8 | 85 | £4.9 | £0.3 | £5.0 | 63 |
| Reading | £0.5 | 191 | £0.2 | £3.2 | 127 | £2.4 | £0.0 | £6.5 | 35 |
| Nottingham | £0.4 | 147 | £0.1 | £2.3 | 148 | £4.4 | £0.0 | £5.0 | 30 |
| Sheffield | £0.4 | 184 | £0.1 | £0.8 | 105 | £2.5 | £0.0 | £4.9 | 45 |

Note: This list is limited to the cities for which data is available for each of the inputs above.

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

Europe private market activity heatmap (2014-2024)*

| City | VC deal value (£B) | VC deal count | VC exit value (£B) | PE deal value (£B) | PE deal count | PE exit value (£B) | PE and VC capital raised (£B) | Median VC valuation (£M) | VC first-time financing count |
|------------|-----------------------|---------------|-----------------------|-----------------------|---------------|-----------------------|-------------------------------------|-----------------------------|-------------------------------------|
| London | £87.7 | 16,373 | £60.7 | £274.6 | 3,446 | £218.8 | £119.1 | £10.3 | 4,617 |
| Paris | £28.9 | 5,557 | £7.0 | £94.7 | 2,036 | £67.6 | £37.7 | £7.3 | 1,579 |
| Berlin | £28.9 | 3,461 | £23.7 | £14.6 | 477 | £20.8 | £20.0 | £73.3 | 1,153 |
| Stockholm | £25.0 | 2,616 | £21.2 | £29.8 | 961 | £24.7 | £8.4 | £9.0 | 832 |
| Tel Aviv | £17.8 | 2,604 | £18.2 | £2.5 | 101 | £1.9 | £18.8 | £41.9 | 842 |
| Barcelona | £6.0 | 2,049 | £4.0 | £14.3 | 438 | £9.6 | £1.5 | £5.9 | 558 |
| Dublin | £7.4 | 1,989 | £3.4 | £35.5 | 489 | £25.3 | £4.9 | £7.5 | 523 |
| Madrid | £4.7 | 1,519 | £0.7 | £55.9 | 729 | £63.0 | £7.0 | £6.2 | 487 |
| Amsterdam | £10.4 | 1,634 | £10.7 | £56.3 | 579 | £37.4 | £16.8 | £97.4 | 634 |
| Copenhagen | £4.8 | 1,562 | £3.7 | £10.1 | 288 | £6.0 | £3.4 | £7.4 | 446 |
| Munich | £9.7 | 1,351 | £4.2 | £16.3 | 427 | £17.5 | £11.6 | £52.4 | 391 |
| Helsinki | £4.4 | 1,371 | £4.3 | £7.8 | 357 | £7.0 | £4.6 | £5.3 | 429 |
| Milan | £3.4 | 1,009 | £0.9 | £36.6 | 614 | £33.9 | £4.4 | £9.5 | 340 |
| Oslo | £3.3 | 935 | £1.2 | £11.6 | 469 | £15.7 | £1.5 | £17.8 | 293 |
| Zurich | £5.0 | 1,149 | £11.1 | £4.4 | 159 | £3.7 | £7.6 | £12.5 | 239 |

Note: This is a curated list of cities selected for comparison purposes.

Source: PitchBook • Geography: Europe • *As of March 31, 2024

4 UK MARKET SNAPSHOT CITY COMPARISON



Heatmap

UK macroeconomic activity heatmap

| Sagmant | | 20 |)21 | | | 20 |)22 | | | 20 | 23 | | 2024* |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Segment | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 |
| Real GDP value (£B) | £509.3 | £546.6 | £556.0 | £564.4 | £567.4 | £567.9 | £567.4 | £568.0 | £569.0 | £569.1 | £568.4 | £566.6 | £570.2 |
| Real GDP QoQ growth | -1.0% | 7.3% | 1.7% | 1.5% | 0.5% | 0.1% | -0.1% | 0.1% | 0.2% | 0.0% | -0.1% | -0.3% | 0.6% |
| СРІ | 0.7% | 2.5% | 3.1% | 5.4% | 7.0% | 9.4% | 10.1% | 10.5% | 10.1% | 7.9% | 6.7% | 4.0% | 3.2% |
| PPI | 6.3% | 9.6% | 12.3% | 14.0% | 19.3% | 24.4% | 21.2% | 16.1% | 7.0% | -2.8% | -2.3% | -2.2% | -2.5% |
| Wage growth | 4.2% | 8.9% | 5.9% | 4.6% | 7.0% | 5.1% | 6.0% | 6.3% | 6.2% | 8.4% | 8.0% | 5.8% | 5.7% |
| Unemployment rate | 5.0% | 4.7% | 4.3% | 4.1% | 4.0% | 3.7% | 3.9% | 3.8% | 3.9% | 4.3% | 4.0% | 4.0% | 4.3% |
| UK bank rate | 0.1% | 0.1% | 0.1% | 0.3% | 0.8% | 1.3% | 2.3% | 3.5% | 4.3% | 5.0% | 5.3% | 5.3% | 5.3% |
| Consumer confidence | 100.7 | 102.8 | 101.4 | 100.0 | 96.0 | 93.5 | 92.2 | 93.2 | 95.3 | 97.7 | 97.9 | 98.4 | 98.8 |
| Business confidence | 101.4 | 104.7 | 105.0 | 105.5 | 104.5 | 103.1 | 100.6 | 100.4 | 99.9 | 99.8 | 100.0 | 99.4 | 99.8 |
| Manufacturing PMI | 58.9 | 63.9 | 57.1 | 57.9 | 55.2 | 52.8 | 48.4 | 45.3 | 47.9 | 46.5 | 44.3 | 46.2 | 50.3 |
| Service PMI | 56.8 | 62.4 | 55.4 | 53.6 | 62.6 | 54.3 | 50.0 | 49.9 | 52.9 | 53.7 | 49.3 | 53.4 | 53.1 |
| 10-year bond yield | 0.8% | 0.9% | 0.8% | 0.8% | 1.5% | 2.4% | 3.5% | 3.5% | 3.6% | 4.4% | 4.4% | 3.9% | 4.0% |
| 3-month yield | 0.1% | 0.1% | 0.1% | 0.2% | 1.0% | 1.6% | 2.9% | 3.8% | 4.3% | 5.1% | 5.5% | 5.3% | 5.3% |
| GBP to USD | \$1.38 | \$1.38 | \$1.35 | \$1.35 | \$1.32 | \$1.22 | \$1.11 | \$1.21 | \$1.24 | \$1.27 | \$1.22 | \$1.27 | \$1.26 |

Sources: ONS, OECD, FRED • Geography: United Kingdom • *As of March 31, 2024

Scorecard

PE and VC long-term and short-term scores*



Note: Scores represent Z-score normalized deviations from a 10-year period linear trendline and a 12-month exponential moving average.

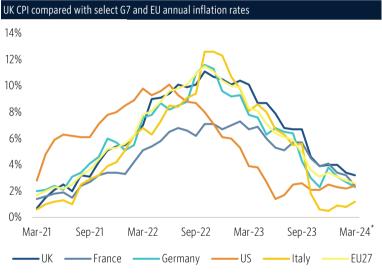
Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

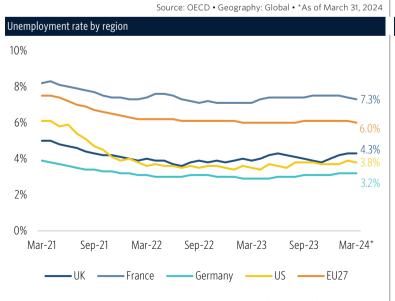
5 UK MARKET SNAPSHOT HEATMAP AND SCORECARD



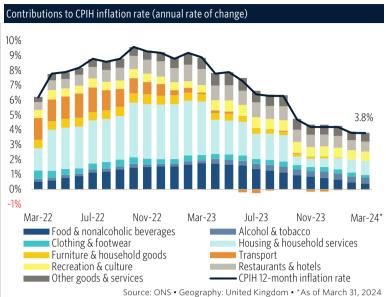
Macro activity

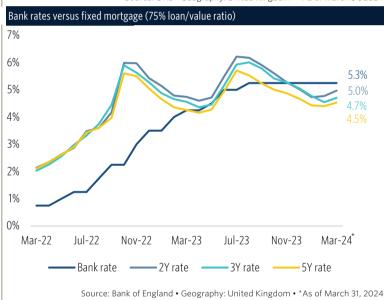


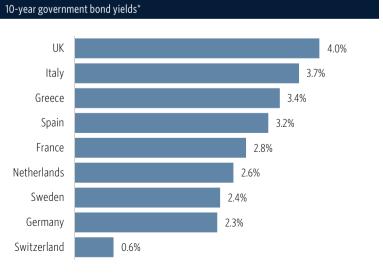












Source: FRED • Geography: Europe • *As of March 31, 2024

6 UK MARKET SNAPSHOT MACRO ACTIVITY



Equity markets valuations



7 UK MARKET SNAPSHOT **EQUITY MARKETS VALUATIONS**

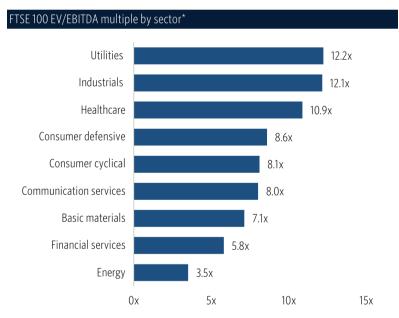
Source: Morningstar • Geography: United Kingdom • *As of March 31, 2024



Equity markets valuations



Sources: PitchBook, Morningstar • Geography: United Kingdom • *As of March 31, 2024







Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Largest PE- and VC-backed public listings since 2018* | | | | | | | | |
|---|--------------------|---------|----------------|------------------|------------------------|-------------------------------------|--|--|
| Company | Date | Backing | Valuation (£B) | Exchange: Ticker | Industry | Industry code | | |
| ARM | September 14, 2023 | PE | £37.6 | NAS: ARM | IT hardware | Application-specific semiconductors | | |
| Wise | July 7, 2021 | VC | £8.8 | LON: WISE | Software | Financial software | | |
| Deliveroo | March 31, 2021 | VC | £6.1 | LON: ROO | Consumer prod. & serv. | Restaurants, hotels & leisure | | |
| IHS Towers | October 14, 2021 | PE | £4.8 | NYS: IHS | IT hardware | Wireless communications equipment | | |
| Cazoo Group | August 27, 2021 | VC | £4.5 | PINX: CZOOF | Business prod. & serv. | Distributors/wholesale | | |
| THG | September 16, 2020 | PE | £4.5 | LON: THG | Consumer prod. & serv. | Internet retail | | |
| Farfetch | September 21, 2018 | VC | £4.0 | PINX: FTCHF | Consumer prod. & serv. | Internet retail | | |
| Arrival UK | March 24, 2021 | VC | £3.6 | PINX: ARVLF | Transportation | Road | | |
| Dr. Martens | January 29, 2021 | PE | £3.5 | LON: DOCS | Consumer prod. & serv. | Footwear | | |
| Aston Martin | October 3, 2018 | PE | £3.2 | LON: AML | Transportation | Automotive | | |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

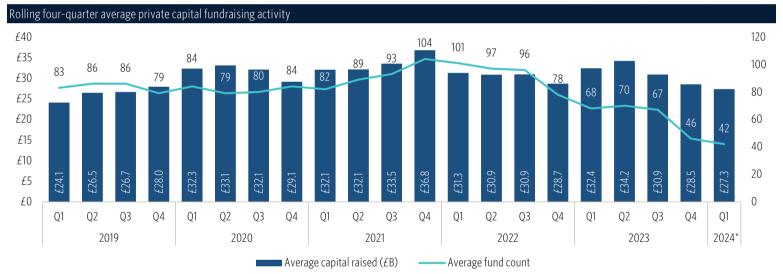
8 UK MARKET SNAPSHOT EQUITY MARKETS VALUATIONS



Private markets



Source: PitchBook • Geography: United Kingdom • *As of September 30, 2023







Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024



Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

9 UK MARKET SNAPSHOT PRIVATE MARKETS



Fund performance

Europe one-year horizon IRRs by asset class

| 2018 | 2019 | 2020 | 2021 | 2022 | 2023* |
|------------------|------------------|------------------|------------------|------------------|------------------|
| Venture capital | Growth/expansion | Venture capital | Venture capital | Oil & gas | Buyout |
| 18.8% | 19.7% | 35.1% | 56.8% | 31.5% | 8.9% |
| Growth/expansion | Venture capital | Growth/expansion | Growth/expansion | Infrastructure | Infrastructure |
| 18.2% | 17.2% | 33.7% | 51.9% | 9.7% | 8.3% |
| Funds of funds | Buyout | Funds of funds | Funds of funds | Real estate | Private debt |
| 16.3% | 16.0% | 24.3% | 46.5% | 6.8% | 7.0% |
| Secondaries | Private capital | Buyout | Secondaries | Private debt | Private capital |
| 14.3% | 11.7% | 21.0% | 46.0% | 4.8% | 5.8% |
| Infrastructure | Funds of funds | Private capital | Buyout | Secondaries | Secondaries |
| 11.9% | 11.2% | 15.2% | 44.4% | 4.0% | 4.3% |
| Private capital | Secondaries | Secondaries | Oil & gas | Private capital | Growth/expansion |
| 10.7% | 10.0% | 10.2% | 44.0% | 0.3% | 4.1% |
| Buyout | Private debt | Infrastructure | Private capital | Buyout | Funds of funds |
| 10.4% | 8.1% | 7.8% | 38.1% | -0.7% | 2.1% |
| Real estate | Real estate | Real estate | Real estate | Growth/expansion | Oil & gas |
| 7.5% | 7.9% | 3.4% | 27.4% | -6.8% | 1.0% |
| Private debt | Infrastructure | Private debt | Private debt | Funds of funds | Real estate |
| 6.0% | 7.2% | 3.3% | 17.6% | -6.8% | -2.1% |
| Oil & gas | Oil & gas | Oil & gas | Infrastructure | Venture capital | Venture capital |
| 4.2% | -12.0% | -20.9% | 16.1% | -17.2% | -2.7% |

| 15- | year horizon IR |
|-----|---------------------------|
| | 15-year |
| (| Growth/expansion 14.4% |
| | Buyout 13.0% |
| | Secondaries 11.8% |
| | Venture capital 11.2% |
| | Private capital 11.1% |
| | Funds of funds 10.3% |
| | Infrastructure 9.1% |
| | Private debt 8.9% |
| | Real estate |

7.2%

0il & gas 5.3%

Source: PitchBook • Geography: Europe • *As of September 30, 2023

| Top limited partners by commitments to UK VC funds (2020-2024)* | | | | | | | | |
|---|------------------|-------------|--|--|--|--|--|--|
| Limited partner | Commitment count | HQ location | | | | | | |
| British Patient Capital | 23 | UK | | | | | | |
| British Business Bank | 11 | UK | | | | | | |
| European Investment Fund | 10 | Luxembourg | | | | | | |
| Kommunal Landspensjonskasse | 8 | Norway | | | | | | |
| Better Society Capital | 7 | UK | | | | | | |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Top investors by VC investment count in the UK (2020-2024)* | | | | | | | |
|---|------------------|-------------|--|--|--|--|--|
| Investor | Investment count | HQ location | | | | | |
| SFC Capital | 389 | UK | | | | | |
| The FSE Group | 214 | UK | | | | | |
| Mercia Asset Management | 211 | UK | | | | | |
| Scottish Enterprise | 208 | UK | | | | | |
| Plug and Play Tech Center | 204 | US | | | | | |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Top limited partners by commitments to UK PE funds (2020-2024)* | | | | | | | |
|---|------------------|--------------------|--|--|--|--|--|
| Limited partner | Commitment count | HQ location | | | | | |
| abrdn Capital Partners | 24 | UK | | | | | |
| BMO Private Equity Trust | 16 | UK | | | | | |
| abrdn Private Equity Opportunities Trust | 15 | UK | | | | | |
| California State Teachers' Retirement | 15 | US | | | | | |
| CPP Investments | 15 | Canada | | | | | |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Top investors by PE investment count in the UK (2020-2024)* | | | | | | | |
|---|------------------|--------------------|--|--|--|--|--|
| Investor | Investment count | HQ location | | | | | |
| BGF | 219 | UK | | | | | |
| LDC | 158 | UK | | | | | |
| Inflexion Private Equity Partners | 126 | UK | | | | | |
| TA Associates Management | 96 | US | | | | | |
| Hg | 92 | UK | | | | | |
| : | | | | | | | |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

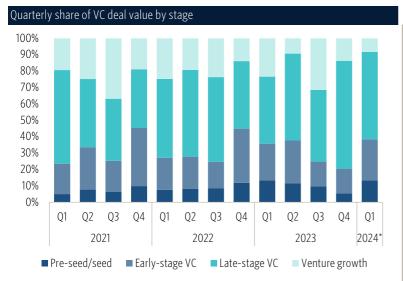
10 UK MARKET SNAPSHOT FUND PERFORMANCE



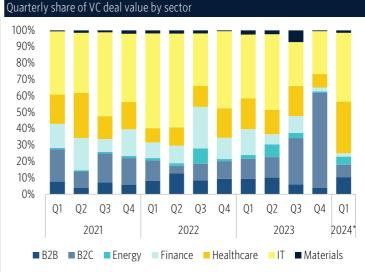
VC deal activity



Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024







Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Top five VC deals by deal value | in Q1 2024* | | | | | |
|---------------------------------|-------------|-----------------|----------------|----------------|------------------------------------|--------------------------------|
| Company | Date | Deal value (£M) | Valuation (£M) | Deal type | Industry group | Industry code |
| Apollo Therapeutics | January 2 | £205.3 | N/A | Late-stage VC | Pharmaceuticals & biotechnology | Drug discovery |
| Exohood Labs | February 21 | £88.7 | N/A | Early-stage VC | Software | Business/productivity software |
| Hyperexponential | January 11 | £57.5 | N/A | Late-stage VC | Software | Financial software |
| GeoPura | February 12 | £56.0 | N/A | Late-stage VC | Exploration, production & refining | Energy production |
| Mission Therapeutics | March 14 | £44.0 | £90.9 | Late-stage VC | Pharmaceuticals & biotechnology | Drug discovery |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

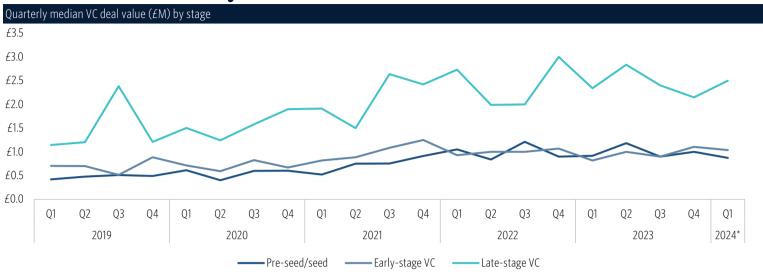
| Top five VC-backed companies by post-money valuation* | | | | | | | | |
|---|------------------|-----------------|----------------|----------------|-------------------|-----------------------------|--|--|
| Company | Last deal date | Deal value (£M) | Valuation (£M) | Deal type | Industry group | Industry code | | |
| Checkout.com | January 12, 2022 | £745.2 | £29,807.4 | Late-stage VC | Software | Financial software | | |
| Revolut | July 1, 2021 | £571.2 | £23,561.5 | Venture growth | Software | Financial software | | |
| SumUp | June 23, 2022 | £504.5 | £6,844.8 | Venture growth | Computer hardware | Other hardware | | |
| Rapyd Financial Network | August 8, 2021 | £216.9 | £6,325.6 | Venture growth | Software | Financial software | | |
| Snyk | December 1, 2022 | £167.2 | £6,294.8 | Venture growth | Software | Network management software | | |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

11 UK MARKET SNAPSHOT VC DEAL ACTIVITY



VC deal activity



Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024



Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024



Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024



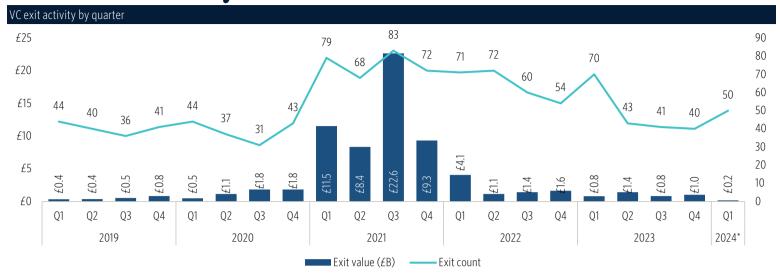
First-time financing VC deal activity by quarter

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

12 UK MARKET SNAPSHOT VC DEAL ACTIVITY



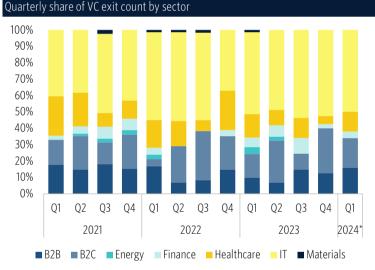
VC exit activity











Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Top five VC-backed exits by exit value since 2023* | | | | | | | | |
|--|-------------------|-----------------|-----------|---------------------------------|----------------------------------|--|--|--|
| Company | Date | Exit value (£M) | Exit type | Industry group | Industry code | | | |
| Autifony Therapeutics | November 14, 2023 | £631.3 | M&A | Pharmaceuticals & biotechnology | Drug discovery | | | |
| InstaDeep | July 31, 2023 | £562.0 | M&A | Software | Business/productivity software | | | |
| YgEia3 | June 9, 2023 | £547.4 | M&A | Healthcare services | Laboratory services (healthcare) | | | |
| JBM Solar | March 1, 2023 | £318.0 | M&A | Energy equipment | Alternative energy equipment | | | |
| Insmed Innovation | June 30, 2023 | £315.9 | M&A | Pharmaceuticals & biotechnology | Drug discovery | | | |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Top five VC-backed public listings by exit value (2022-2024)* | | | | | | | | |
|---|-------------------|-----------------|----------------|---------------------------------|-------------------------------|--|--|--|
| Company | Date | Exit value (£M) | Exit type | Industry group | Industry code | | | |
| Selina Hospitality | October 27, 2022 | £900.0 | Reverse merger | Restaurants, hotels & leisure | Restaurants, hotels & leisure | | | |
| Gorilla Technology | July 14, 2022 | £583.9 | Reverse merger | IT services | IT consulting & outsourcing | | | |
| Clean Power Hydrogen | February 16, 2022 | £89.0 | IPO | Energy equipment | Alternative energy equipment | | | |
| TC BioPharm | February 11, 2022 | £75.1 | IPO | Pharmaceuticals & biotechnology | Drug discovery | | | |
| Fiinu | July 8, 2022 | £39.0 | Reverse merger | Software | Financial software | | | |

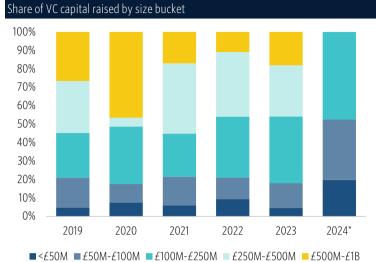
Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

13 UK MARKET SNAPSHOT VC EXIT ACTIVITY



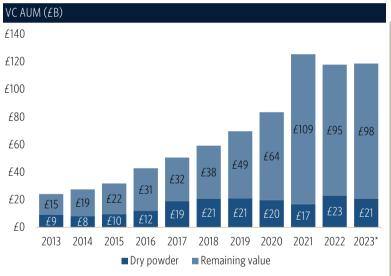
VC fundraising activity

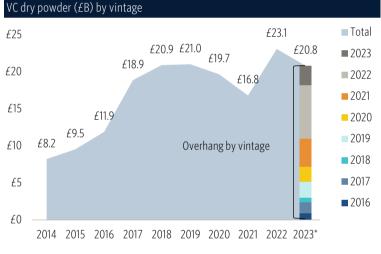




Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024





Source: PitchBook • Geography: United Kingdom • *As of September 30, 2023

Source: PitchBook \bullet Geography: United Kingdom \bullet *As of September 30, 2023

| Top five closed VC funds since 2023* | | | | | | | | |
|--------------------------------------|-------------------|---------------------|-------------------|---------------------------|----------------------|------------|--|--|
| Fund | Close date | Capital raised (£M) | Fund type | Investor | Experienced/emerging | Fund city | | |
| New Enterprise Associates 18 | January 27, 2023 | £2,500.2 | Early-stage VC | New Enterprise Associates | Experienced firm | London | | |
| Dawn Capital V | June 26, 2023 | £493.6 | Early-stage VC | Dawn Capital | Experienced firm | London | | |
| Northern Gritstone Fund | October 31, 2023 | £312.0 | Early-stage VC | Northern Gritstone | Emerging firm | Manchester | | |
| Hedosophia Partners V | February 27, 2023 | £294.3 | Venture - general | Hedosophia | Experienced firm | London | | |
| Notion Capital V | July 6, 2023 | £257.5 | Early-stage VC | Notion Capital | Experienced firm | London | | |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Top five open VC funds* | | | | | | |
|------------------------------|----------------|---------------------|-------------------|---------------------------|----------------------|-----------|
| Fund | Open date | Capital raised (£M) | Fund type | Investor | Experienced/emerging | Fund city |
| Atomico VI | March 28, 2022 | £830.7 | Early-stage VC | Atomico | Experienced firm | London |
| Plural Fund II | June 27, 2023 | £455.1 | Early-stage VC | Plural Platform | Emerging firm | London |
| GP Bullhound Fund VI | N/A | £340.0 | Late-stage VC | GP Bullhound | Experienced firm | London |
| Long-Term Asset Fund | March 6, 2024 | £300.0 | Early-stage VC | Schroders | Experienced firm | London |
| Top Tier European VC Fund II | N/A | £237.9 | Venture - general | Top Tier Capital Partners | Experienced firm | London |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

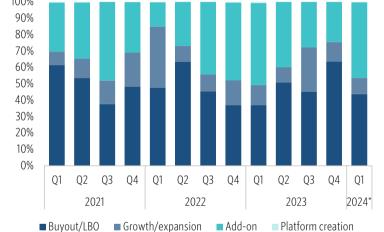
14 UK MARKET SNAPSHOT VC FUNDRAISING ACTIVITY

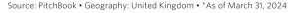


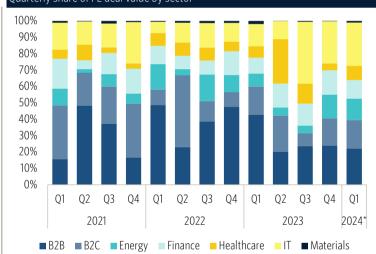
PE deal activity











Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Top five PE deals by deal value in Q1 2024* | | | | | | | | |
|---|-------------|-----------------|----------------|------------|-------------------------------|----------------------------------|--|--|
| Company | Date | Deal value (£M) | Valuation (£M) | Deal type | Industry group | Industry code | | |
| All3Media | February 1 | £1,150.0 | £1,150.0 | Buyout/LBO | Media | Broadcasting, radio & television | | |
| Jagex | February 9 | £910.0 | £910.0 | Buyout/LBO | Software | Entertainment software | | |
| Toucan Energy | January 24 | £700.0 | £700.0 | Buyout/LBO | Energy services | Other energy services | | |
| Moray East OFTO | February 14 | £666.0 | £666.0 | Buyout/LBO | Other energy | Other energy | | |
| Johnson Matthey | March 20 | £550.5 | £550.5 | Buyout/LBO | Healthcare devices & supplies | Medical supplies | | |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Top five PE-backed companies by valuation [⋆] | | | | | | | | |
|--|-------------------|-----------------|----------------|------------------|---------------------------|--------------------------------|--|--|
| Company | Last deal date | Deal value (£M) | Valuation (£M) | Deal type | Industry group | Industry code | | |
| EG Group | November 13, 2020 | N/A | £15,100.0 | Growth/expansion | Retail | Specialty retail | | |
| Appello Careline | January 13, 2020 | £1,053.8 | £12,449.8 | Growth/expansion | Computer hardware | Other hardware | | |
| Heathrow Airport Holdings | June 26, 2006 | £10,230.0 | £12,271.0 | Buyout/LBO | Commercial transportation | Air | | |
| The Access Group | October 3, 2022 | N/A | £9,200.0 | Buyout/LBO | Software | Business/productivity software | | |
| Cadent Gas | March 31, 2017 | £5,400.0 | £8,852.5 | Buyout/LBO | Energy services | Energy transportation | | |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

15 UK MARKET SNAPSHOT PE DEAL ACTIVITY

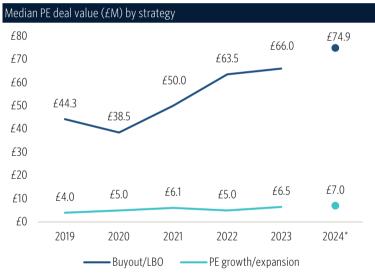


PE deal activity

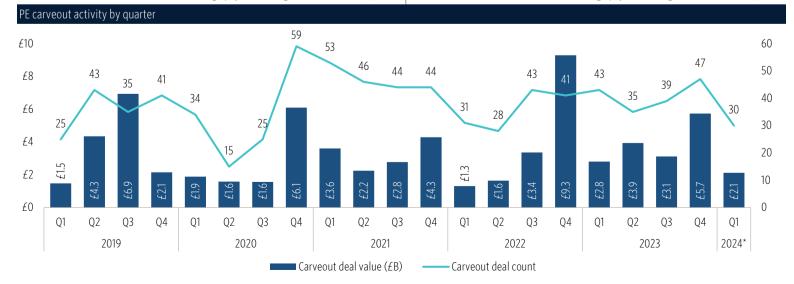


Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024





Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024



Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

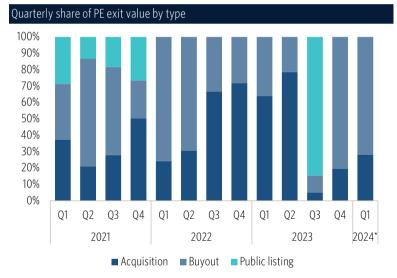
16 UK MARKET SNAPSHOT PE DEAL ACTIVITY

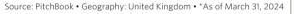


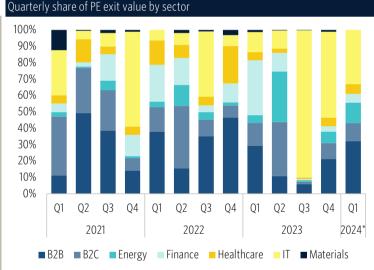
PE exit activity



Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024







Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Top five PE-backed exits by exit value in 2024* | | | | | | | | |
|---|------------|-----------------|------------|---------------------------|---------------------------|--|--|--|
| Company | Date | Exit value (£M) | Exit type | Industry group | Industry code | | | |
| Jagex | February 9 | £910.0 | Buyout/LBO | Software | Entertainment software | | | |
| CH&CO | April 30 | £475.0 | M&A | Commercial services | BPO/outsource services | | | |
| Coretrax | May 1 | £165.7 | M&A | Commercial services | Other commercial services | | | |
| Jollyes | March 26 | £91.2 | Buyout/LBO | Retail | Specialty retail | | | |
| Steer Automotive Group | January 16 | £90.0 | Buyout/LBO | Commercial transportation | Road | | | |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Top five PE-backed public listings by exit value (2021-2024)* | | | | | | | | |
|---|--------------------|-----------------|-----------|------------------------------|-------------------------------------|--|--|--|
| Company | Date | Exit value (£M) | Exit type | Industry group | Industry code | | | |
| ARM | September 14, 2023 | £37,629.3 | IPO | Semiconductors | Application-specific semiconductors | | | |
| IHS Towers | October 14, 2021 | £4,772.3 | IPO | Communications & networking | Wireless communications equipment | | | |
| Dr. Martens | January 29, 2021 | £3,505.8 | IPO | Apparel & accessories | Footwear | | | |
| Global-e | May 12, 2021 | £2,289.3 | IPO | Commercial services | Metals, minerals & mining | | | |
| Bridgepoint Advisers | July 21, 2021 | £1,974.1 | IPO | Capital markets/institutions | Asset management | | | |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

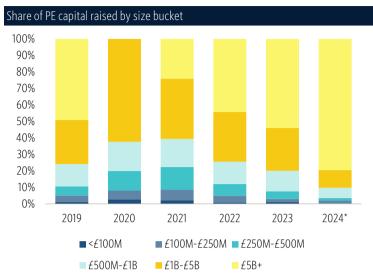
17 UK MARKET SNAPSHOT PE EXIT ACTIVITY



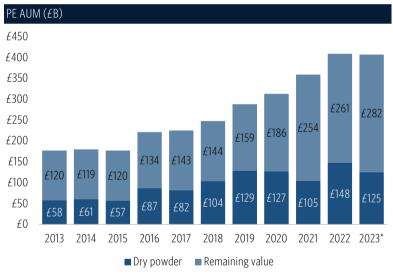
PE fundraising activity



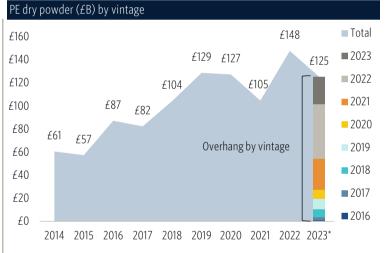




Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024



Source: PitchBook • Geography: United Kingdom • *As of September 30, 2023



Source: PitchBook \bullet Geography: United Kingdom \bullet *As of September 30, 2023

| Top five closed PE funds since 2023* | | | | | | | | | |
|--------------------------------------|-----------------|-----------------|-----------|-------------------------|----------------------|-----------|--|--|--|
| Fund | Close date | Fund value (£M) | Fund type | Investor | Experienced/emerging | Fund city | | | |
| Permira VIII | March 8, 2023 | £16,700.0 | Buyout | Permira | Experienced firm | London | | | |
| Keensight European Growth Buyout | January 9, 2024 | £13,200.0 | Buyout | Cinven | Experienced firm | London | | | |
| Apax XI | March 31, 2024 | £11,033.6 | Buyout | Apax Partners | Experienced firm | London | | | |
| KKR European Fund VI | April 4, 2023 | £7,449.9 | Buyout | Kohlberg Kravis Roberts | Experienced firm | London | | | |
| Bain Capital Europe Fund VI | October 2, 2023 | £6,514.0 | Buyout | Bain Capital | Experienced firm | London | | | |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Top five open PE funds* | | | | | | |
|------------------------------------|--------------------|-----------------|-----------|-------------------------------|----------------------|-----------|
| Fund | Open date | Fund value (£M) | Fund type | Investor | Experienced/emerging | Fund city |
| Vitruvian Investment Partnership V | July 1, 2022 | £6,300.0 | Buyout | Vitruvian Partners | Experienced firm | London |
| Bridgepoint Europe VII | September 15, 2021 | £6,129.5 | Buyout | Bridgepoint Advisers | Experienced firm | London |
| Charterhouse Capital Partners XI | December 11, 2020 | £1,102.5 | Buyout | Charterhouse Capital Partners | Experienced firm | London |
| FitzWalter Capital Partners II | March 22, 2023 | £809.9 | Buyout | FitzWalter Capital | Emerging firm | London |
| NB Clifton Private Equity III | April 1, 2023 | £709.2 | Buyout | Neuberger Berman | Experienced firm | London |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

18 UK MARKET SNAPSHOT PE FUNDRAISING ACTIVITY



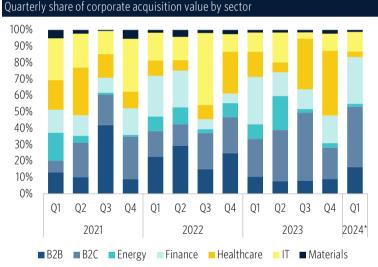
Corporate acquisition activity



Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024







Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

| Top five corporate acquisitions by deal value in Q1 2024* | | | | | | | | |
|---|------------|-----------------|-----------|-----------------------------|--------------------------------------|--|--|--|
| Company | Date | Deal value (£M) | Deal type | Industry | Industry code | | | |
| Redrow | February 7 | £7,500.0 | M&A | Services (nonfinancial) | Real estate services (B2C) | | | |
| Dutch Ophthalmic Research | March 7 | £2,900.0 | M&A | Commercial banks | National banks | | | |
| LXi REIT | January 11 | £1,900.0 | M&A | Other financial services | Real estate investment trusts (REIT) | | | |
| YAYS | March 28 | £1,158.0 | M&A | Communications & networking | Telecommunications service providers | | | |
| Wincanton | January 1 | £960.0 | M&A | Commercial services | Logistics | | | |

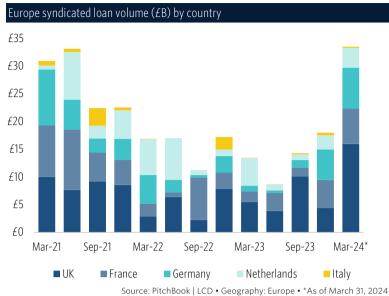
Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024

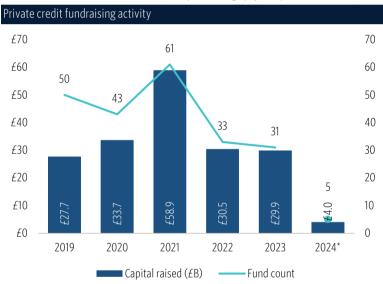
| Top five investors in corporate acquisitions since 2018* | | | | | |
|--|-----------|------------------------|---------------|------------------|---------------|
| Company | M&A count | Median deal value (£M) | Investor type | Investor country | Investor city |
| Marlowe | 59 | £3.7 | Corporation | UK | London |
| CVS Group | 55 | £4.6 | Corporation | UK | Norfolk |
| Frasers Group | 34 | £16.4 | Corporation | UK | Shirebrook |
| Restore | 28 | £1.5 | Corporation | UK | London |
| Independent Wealth Planners | 27 | N/A | Corporation | UK | London |

Source: PitchBook • Geography: United Kingdom • *As of March 31, 2024



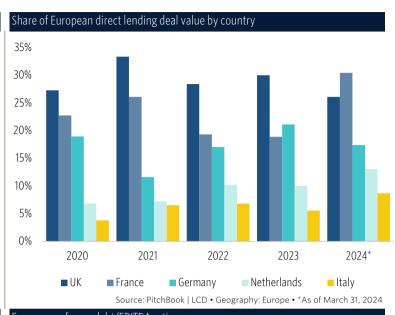
Credit markets

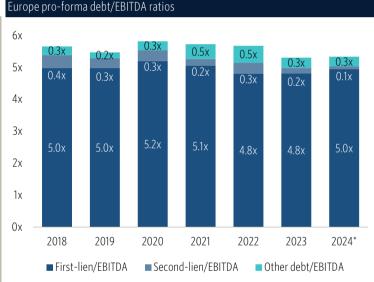


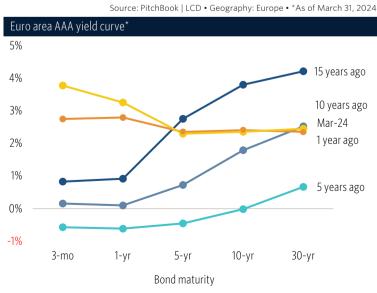




Source: Morningstar • Geography: Europe • *As of March 31, 2024







Source: ECB • Geography: Europe • *As of March 31, 2024

20 UK MARKET SNAPSHOT CREDIT MARKETS

Additional research



Q1 2024 France Market Snapshot

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Download the report **here**



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Download the report here



Q1 2024 European Venture Report

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Q1 2024 European PE Breakdown

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