



Q1 2021 NVCA Venture Monitor Webinar

US VC in Q1 2021: Reaching for New Heights

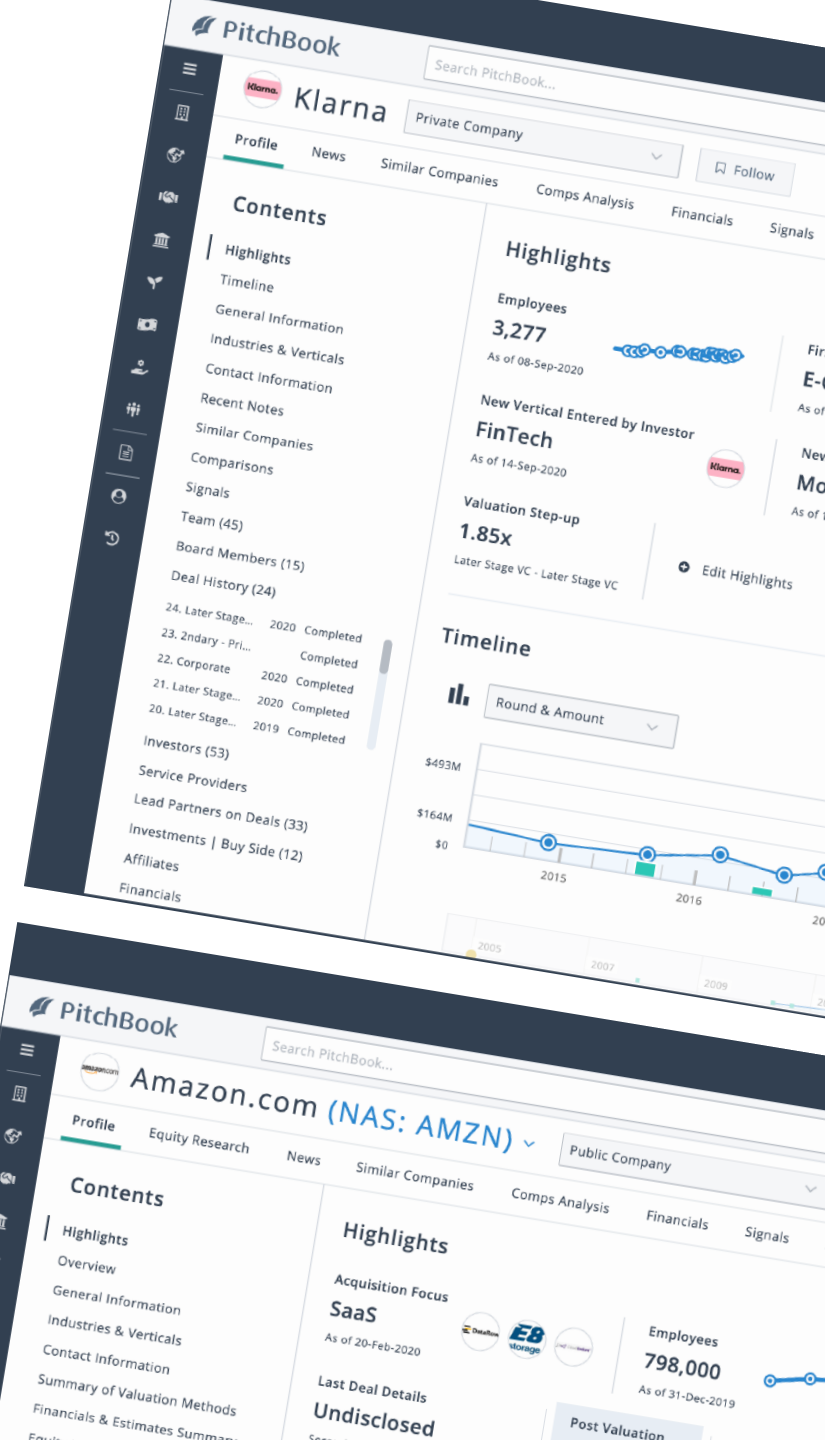
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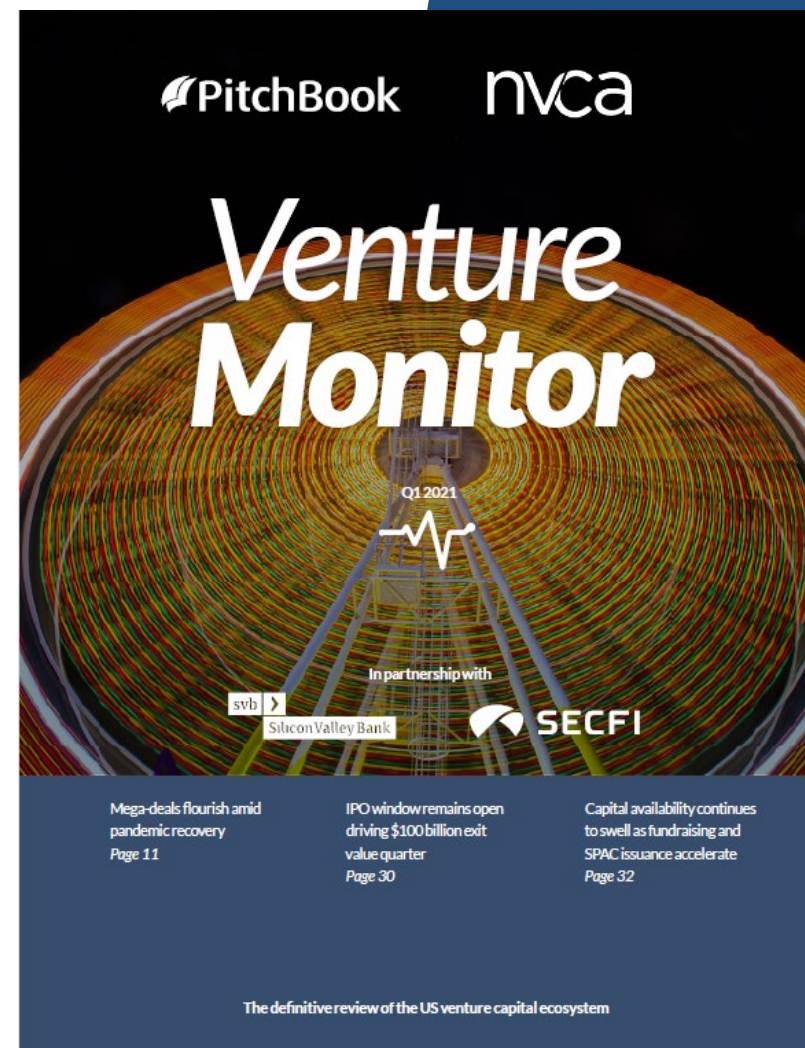
Q1 2021 PitchBook- NVCA Venture Monitor



Kyle Stanford, CAIA

Analyst, Venture

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Panel Discussion



Jeff Farrah

NVCA
General Counsel



Shai Goldman

SVB
Managing Director, VCRM



Vieje Piauwasdy

Secfi
Director, Equity
Strategy

Moderated by Dave Osborne, PitchBook

Key themes

1

Deal activity in Q1 ws stronger than ever, with higher deal counts at all stages than ever before

2

Larger exits continue to move the needle for VC-backed exits to record highs. Q1 recorded the third-highest quarterly exit value in our dataset

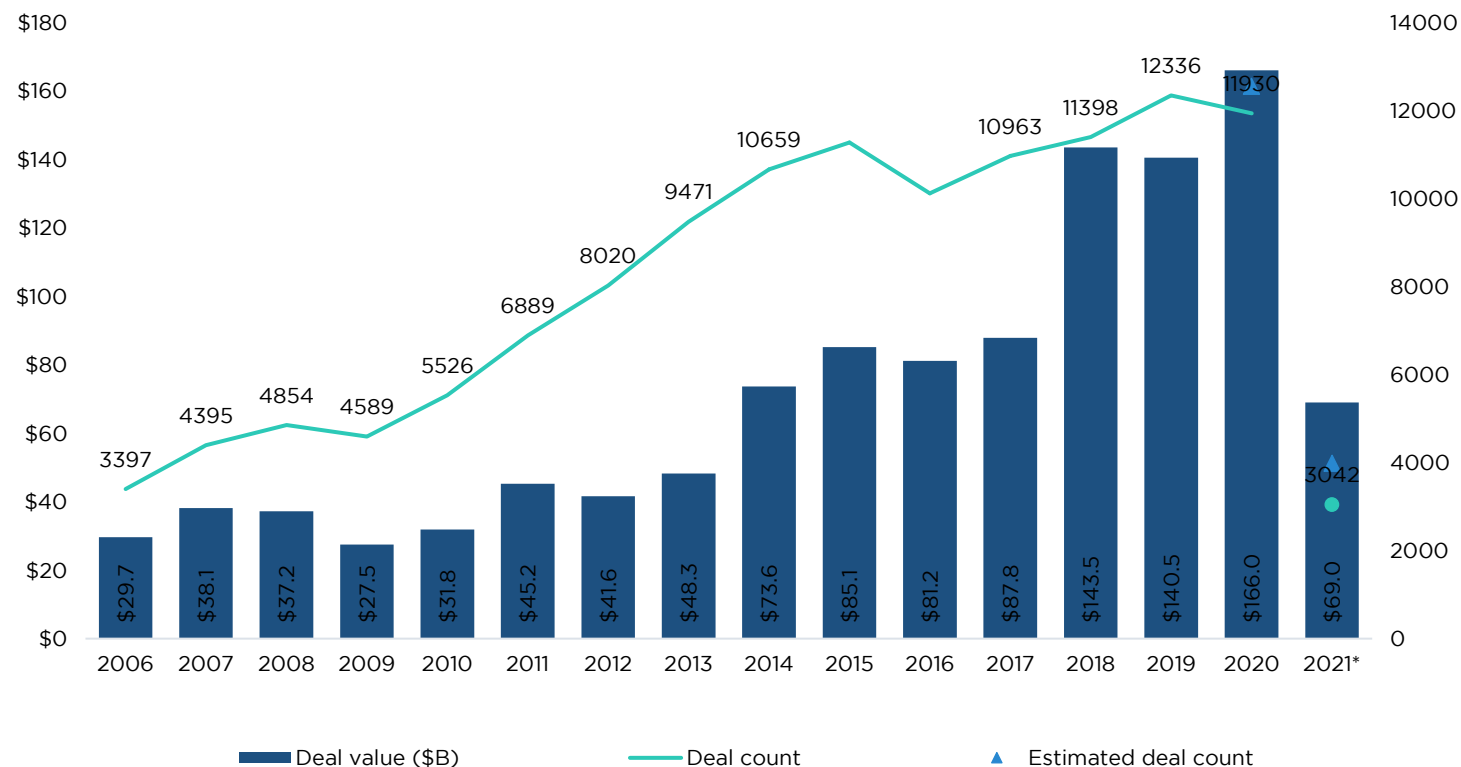
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Deal activity has been driven by high levels of dry power and continued high levels of fundraising, pointing toward a continuation of trends moving forward

Deal Activity

US VC Deal Activity

Momentum gained in H2 2020 carries through to hot start of 2021



*As of 3/31/2021

\$51.9B

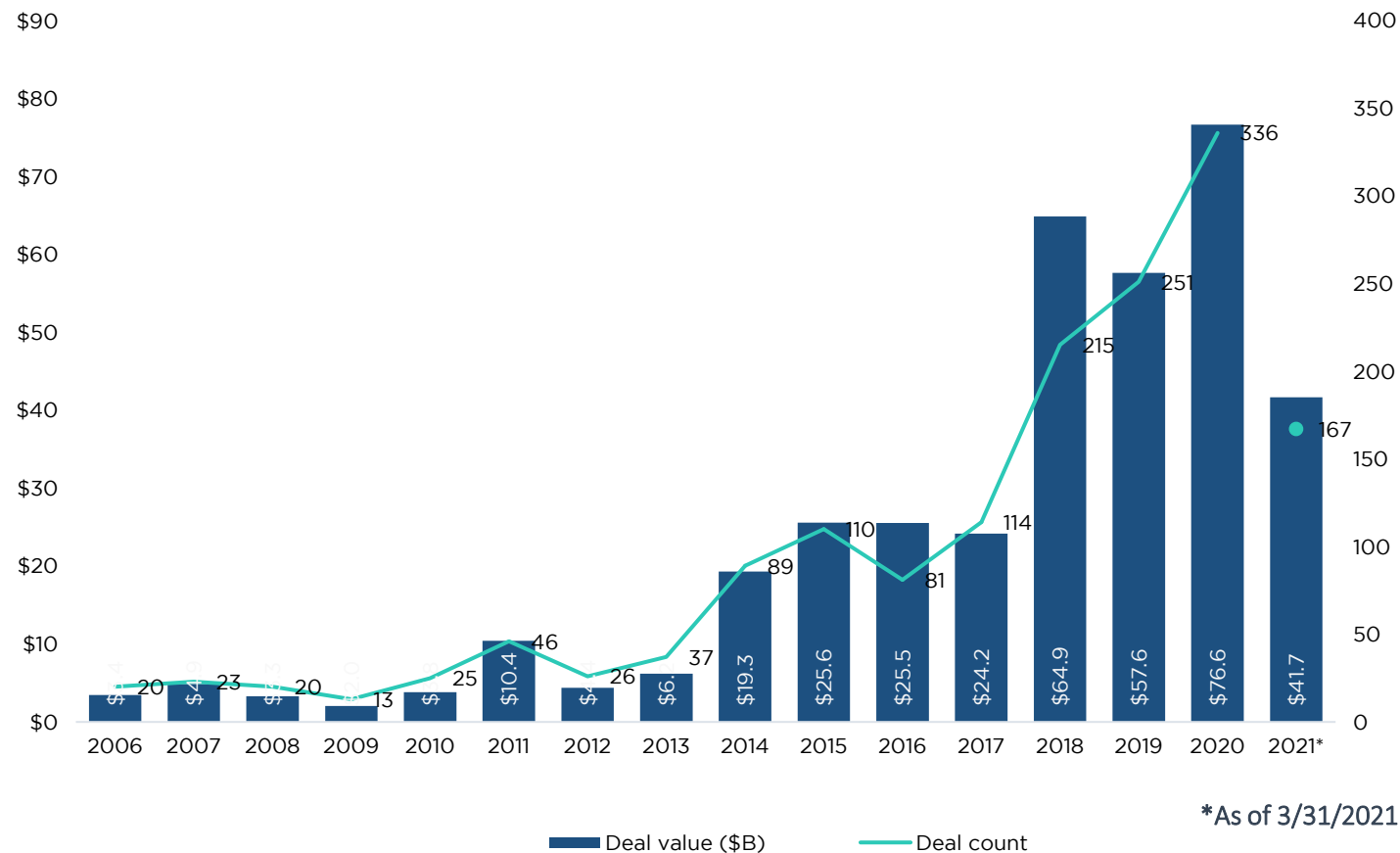
Q1 2021 late-stage deal value, roughly 75% of total deal value in Q1

1,170

Number of Q1 2021 early-stage deals, a new record

US VC Deal Activity

60% of deal value invested through mega deals



\$4.2B

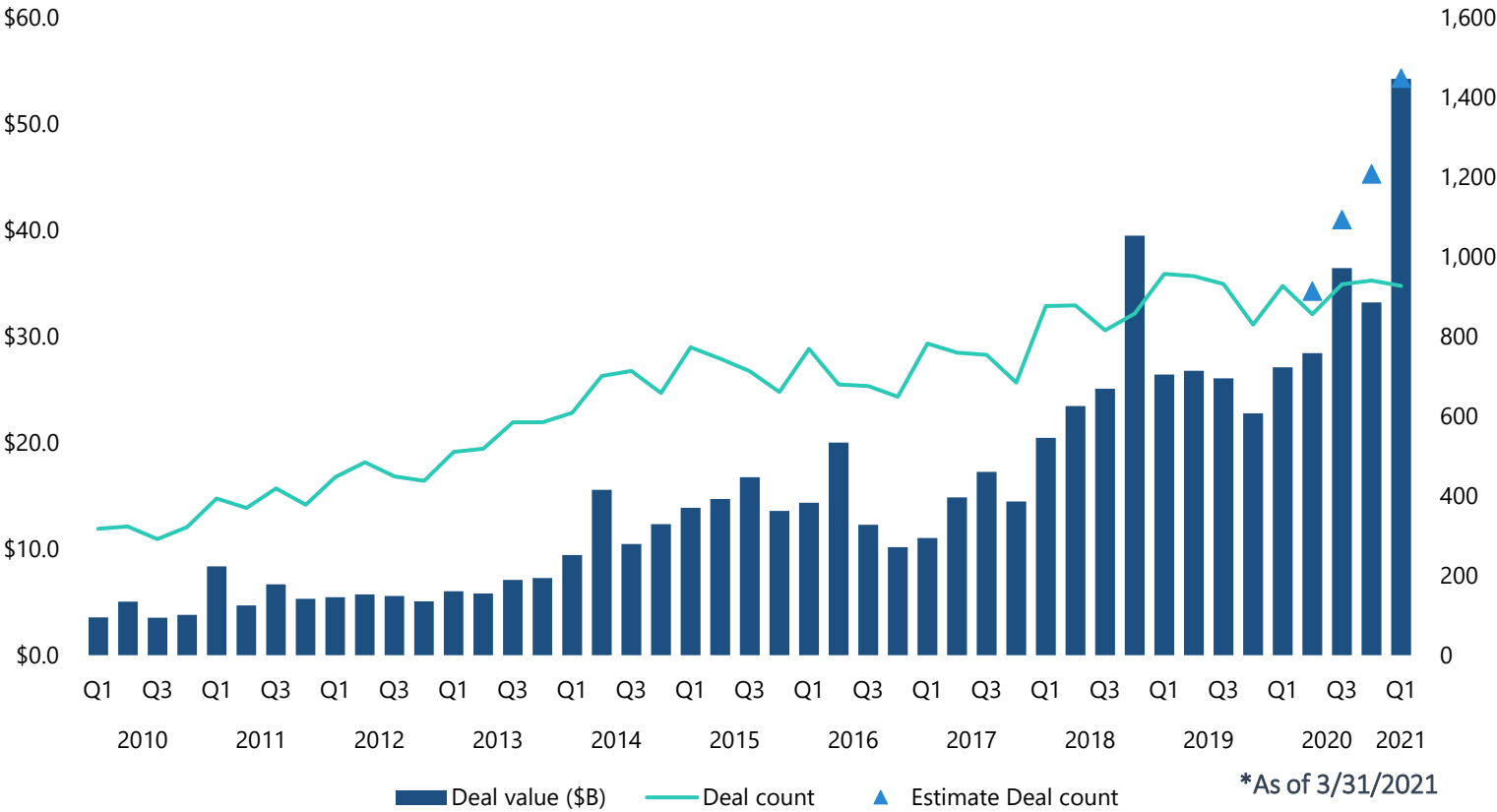
Average pre-money valuation of Q1 mega deals

87.5%

Proportion of mega deals receiving nontraditional investor participation

US VC Deal Activity

Nontraditional investors continue pouring money into VC, increasing activity to records each of past three quarters



29.9%

Proportion of US VC deal count receiving CVC participation

1,447

Deal count receiving nontraditional investment in Q1



Understanding deal activity...

“

How will the high number of companies moving through the venture lifecycle impact investors' future strategies?”

“

What is your take on early-stage deal activity growth outside of the Bay Area. Do you foresee this continuing post-pandemic?"

“

Question around biotech activity in the startup landscape and if the political world has recognized the significance and consequences of these discussions."

“

Regarding late-stage VC, does the record-breaking total for capital investment in Q1 surprise you?"

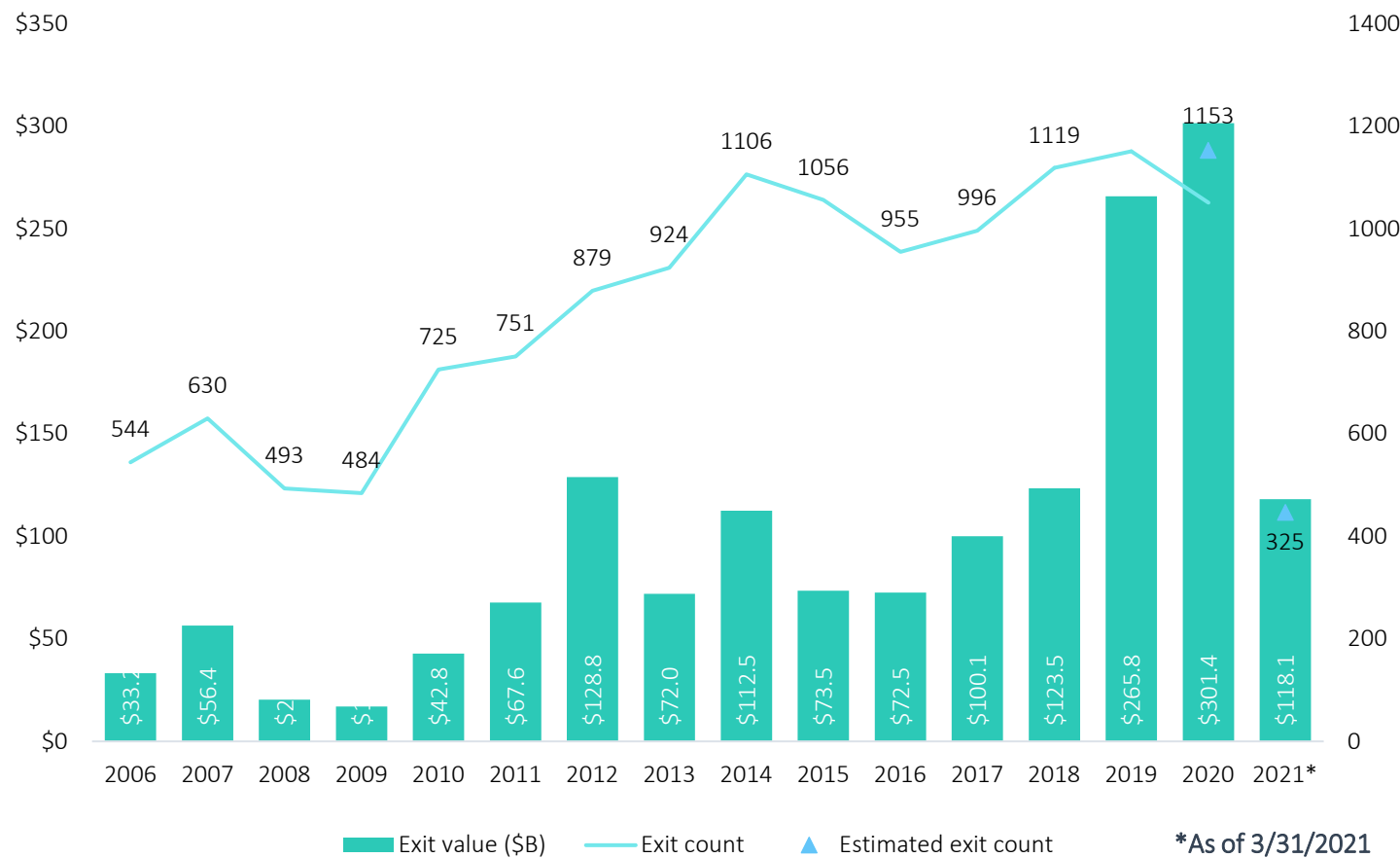
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Thoughts on the continued increase in SPACs and how changes in the regulatory environment may impact this activity?"

Exits

US VC-backed Exits

Strong public markets have helped IPOs continue hot streak, and unlock value for investors



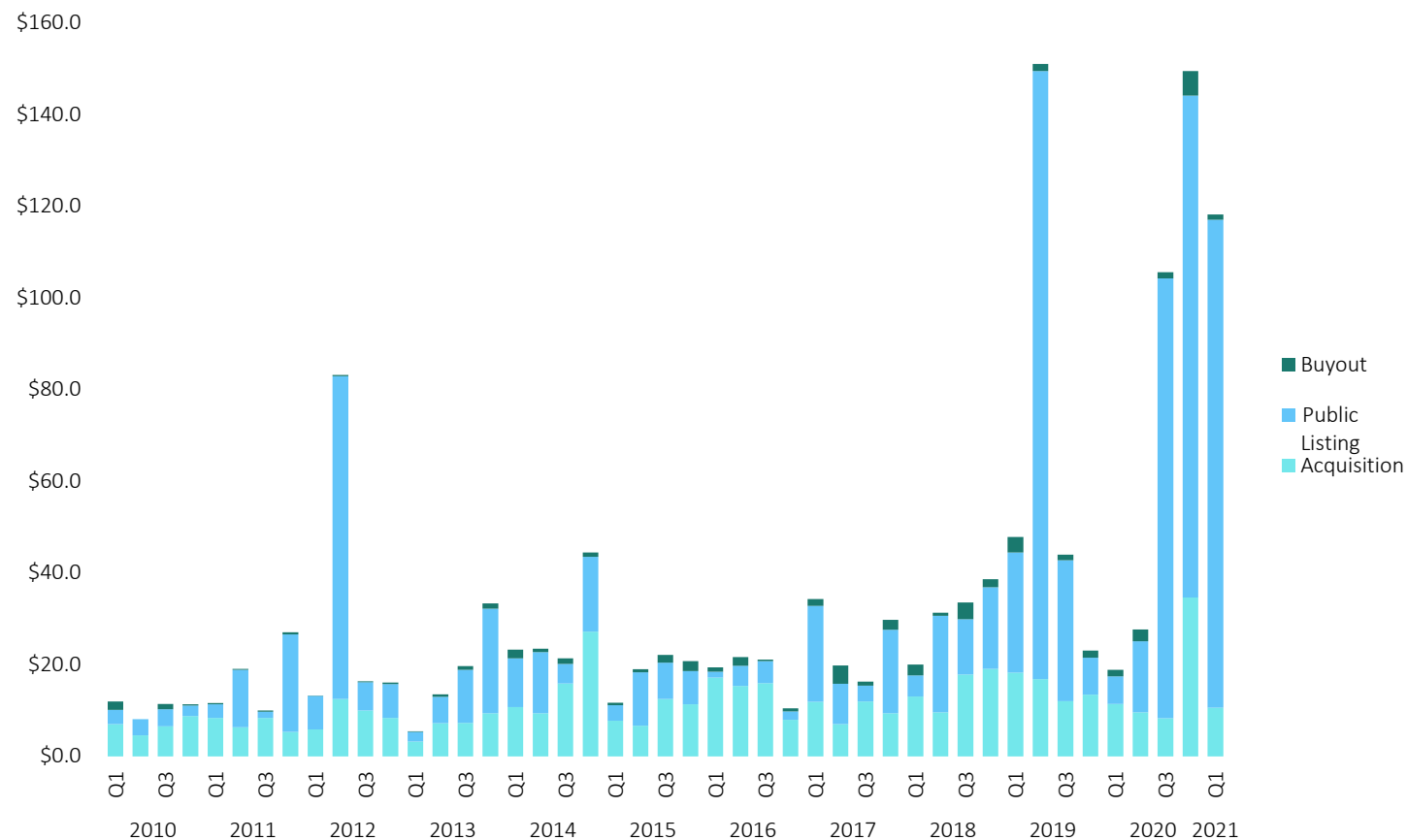
\$100B

Exit value spread across 14 largest exits during quarter

105

Number of VC-backed IPOs over past two quarters

Exit Activity by Type by Quarter



*As of 3/31/2021

\$106.5B

Exit value created through public listings, 90% of the total Q1 exit value

Q1 2021 was the third consecutive quarter to surpass \$100 billion in exit value

Exit activity...

“

Is there anything that suggests IPOs won't continue at the pace we have seen over the past quarter to six months?"

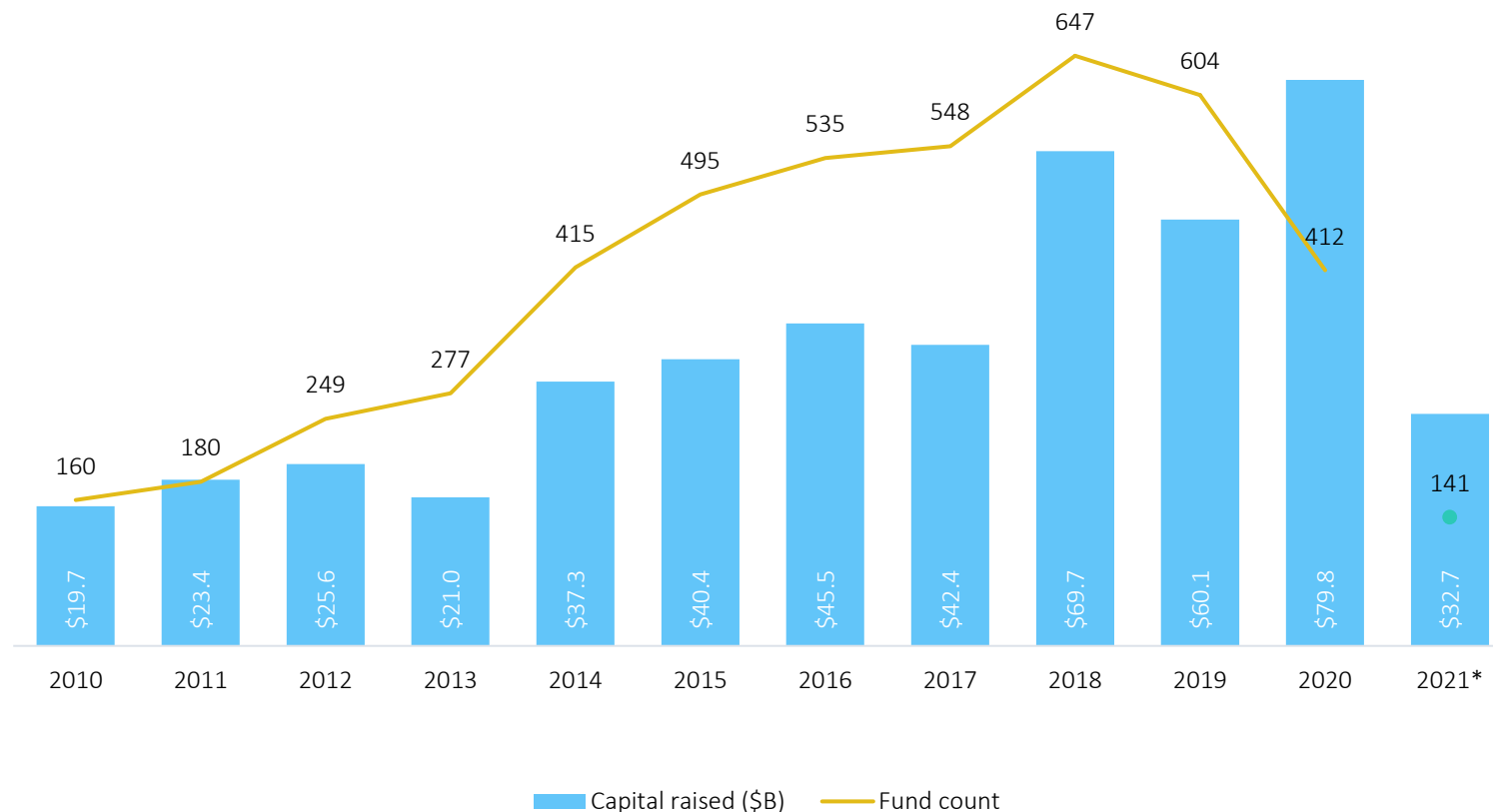
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Anti-trust laws and efforts to restrict acquisitions by large incumbent corporations – will the current administration continue to lean in here?

Fundraising

US VC Fundraising

Fundraising Activity by Year



*As of 3/31/2021

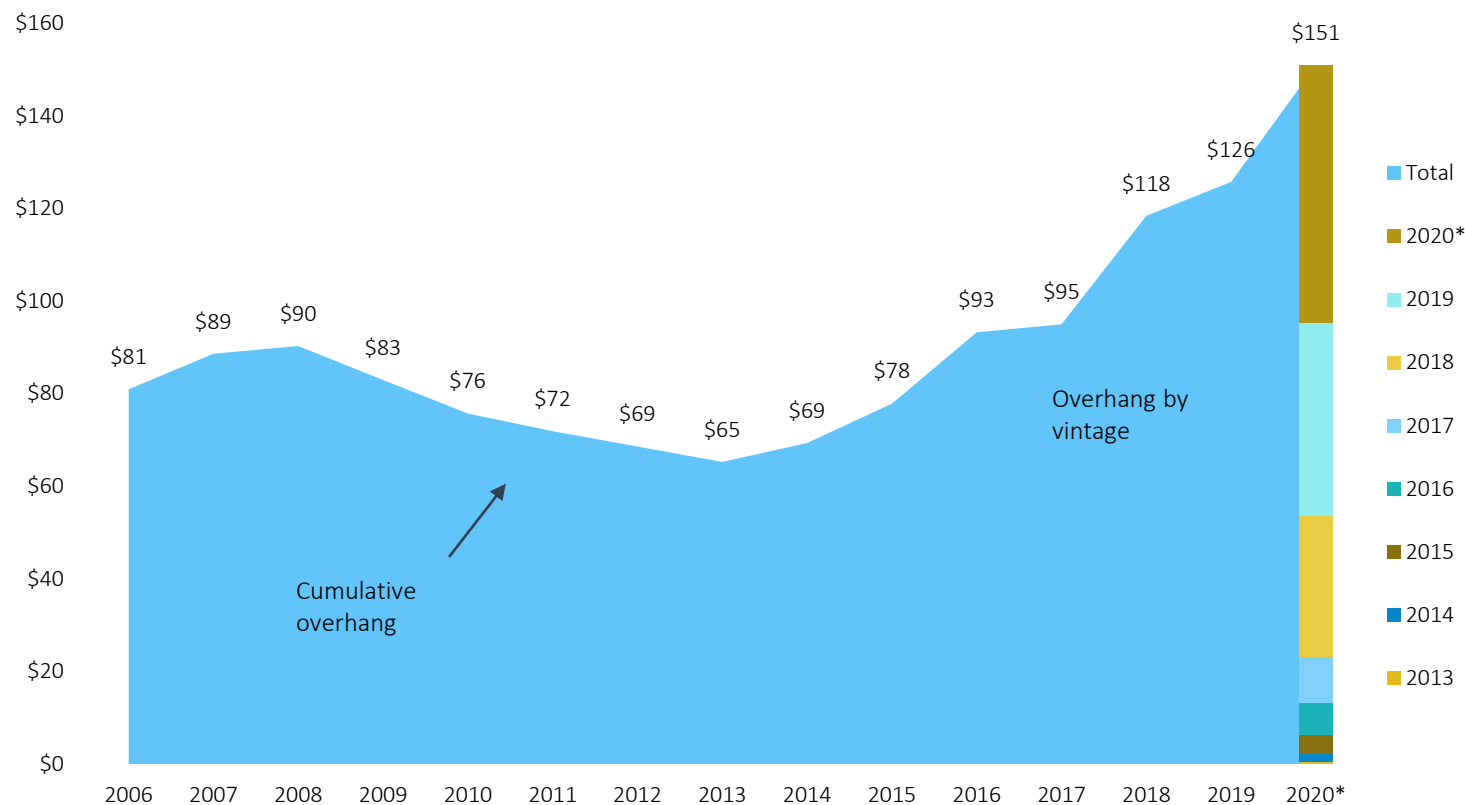
13

Number of funds closed on \$500 million or larger during Q1

\$235M

Average fund size closed in Q1 2021

Dry powder figures likely to continue pushing high activity and sizes within venture



*As of 6/30/2020

Dry powder data does not include nontraditional capital, which we have estimated to be above \$200 billion globally

Fundraising in Q1...

“

What are the major factors that have limited emerging managers in this environment? Do you foresee these issues continuing post-pandemic?

“

Are industry mechanics making micro-funds somewhat obsolete?

