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The PitchBook Platform

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Credits & Contact

PitchBook Data, Inc.

JOHN GABBERT Founder, CEO ADLEY BOWDEN Vice President,

Market Development & Analysis

Content

GARRETT JAMES BLACK Manager, Custom Research & Publishing

BRYAN HANSON Data Analyst II KORY HOANG Data Analyst JENNIFER SAM Senior Graphic Designer

Contact PitchBook

pitchbook.com

RESEARCH

reports@pitchbook.com

EDITORIAL

editorial@pitchbook.com

SALES

sales@pitchbook.com

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INTRODUCTION

This is the third quarterly edition of the PitchBook Global League Tables. At the beginning of 2017, we decided to make this publication quarterly, not only to save space in our flagship report series such as the Venture Monitor, the US PE Breakdown, etc. by cutting down on the length of tables overall, but also to provide a timelier reference for firms. This way we can house all the essential rankings from the most active law firms by regions to investment banks by deal type in one central document for easier reference.

An important note to make regarding this edition of the Global League Tables is that later this quarter we will be releasing the second edition of a lenders-only League Tables, the better to accommodate business development company reporting cycles as well as showcase expanded lender datasets. Accordingly, rather than release potentially shifting rankings, we are excluding lenders from this edition. That will be due to the necessity of the survey collection process as well as the fact that any set of data pulled at different times may modify slightly as additional details are discovered and added to the PitchBook Platform.

To that end, if you wish to contact us regarding this specific report, please contact us at reports@pitchbook.com, but if you wish instead to inquire as to our general survey process, please send your questions to survey@pitchbook.com.



GARRETT JAMES BLACK Manager, Custom Research & Publishing

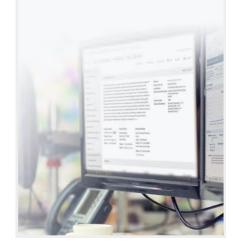
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METHODOLOGY

LEAGUE TABLES

All league tables are compiled using the count of completed deals for the specified deal type, region and/or other criteria. Only publicly disclosed transactions are included.

PRIVATE EQUITY DEALS

The report includes all PE investments (buyout, growth, recapitalization and add-on), excluding real estate investments. Only investments made directly by PE investors or their portfolio companies are counted. Buyout deals are defined as transactions in which the PE investor receives a controlling ownership stake in the target company. Growth deals are defined as minority investments. Add-on deals are defined as acquisitions by companies with PE backing.

VENTURE CAPITAL DEALS

This report includes all VC investments (including angel/ seed). Only investments made directly by VCs, incubators/ accelerators and angels are counted. Venture rounds tracked as accelerator/incubator are not included. As our league tables are based on round classifications, financings by investors such as corporate VC arms are included.

M&A TRANSACTIONS

Eligible transaction types include control acquisitions, leveraged buyouts (including asset acquisitions solely for LBOs), reverse mergers and spin-offs. Transactions must involve SMEs or corporations, and must be a substantive transfer of control or ownership. Debt restructurings or other liquidity, self-tenders or internal reorganizations are not included.

SERVICE PROVIDERS

Service provider (SP) league tables are compiled using the same criteria for deals as the other league tables. Transactions are not counted twice, meaning if the SP provided the same service to both the investor and company on one deal, it would only receive credit for one deal in the rankings, not two.

EXITS

Exit league tables take into account both full and partial exits via corporate acquisition, secondary PE buyout and IPO. Dividend recapitalizations are not taken into account in the report.

INDUSTRIES & SECTORS

Companies tracked by PitchBook have a primary industry, as well as secondary industries. For this report, the primary industry was used to determine rankings by industry and sector.

US REGIONS

West Coast: Alaska, California, Hawaii, Oregon, Washington

Mountain: Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, Wyoming

Midwest: Iowa, Kansas, Missouri, Nebraska, North Dakota, South Dakota

Great Lakes: Illinois, Indiana, Michigan, Minnesota, Ohio, Wisconsin

New England: Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont

Mid-Atlantic: Delaware, DC, Maryland, New Jersey, New York, Pennsylvania, Virginia, West Virginia

South: Arkansas, Kentucky, Louisiana, Oklahoma, Tennessee. Texas

Southeast: Alabama, Florida, Georgia, Mississippi, North Carolina, Puerto Rico, South Carolina

EUROPEAN REGIONS

UK & Ireland: United Kingdom, Ireland, Channel Islands

DACH: Germany, Switzerland, Austria, Liechtenstein

France/Benelux: France, Belgium, Netherlands, Luxembourg

Nordic: Denmark, Faroe Islands, Finland, Greenland, Iceland, Norway, Sweden

Southern Europe: Andorra, Cyprus, Gibraltar, Greece, Italy, Malta, Monaco, Portugal, San Marino, Spain

Central & Eastern Europe (CEE): Albania, Belarus, Bosnia-Herzegovina, Bulgaria, Croatia, Czech Republic, Estonia, Hungary, Kosovo, Latvia, Lithuania, Macedonia, Moldova, Montenegro, Poland, Romania, Russia, Serbia, Slovakia, Slovenia, Ukraine

REST OF WORLD

Any country besides the United States or European nations.

For more information on our methodology, contact reports@pitchbook.com or research@pitchbook.com.





PRIVATE EQUITY FIRMS

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3Q'17 most active global PE investors

Firm name	Deal count
HarbourVest Partners	23
Kohlberg Kravis Roberts	22
The Carlyle Group	17
Ardian	17
AlpInvest Partners	16
Audax Group	16
EQT Partners	15
Hellman & Friedman	14
The Blackstone Group	13
Bpifrance	13
Vista Equity Partners	12
Genstar Capital	11
Providence Equity Partners	11
TPG Capital	10
Ontario Teachers' Pension Plan	10
ABRY Partners	10



3Q 2017 PE INVESTORS BY DEAL LOCATION, US

Most active in US

Firm name	Deal count
HarbourVest Partners	16
Audax Group	16
AlpInvest Partners	12
Kohlberg Kravis Roberts	12
Hellman & Friedman	11
Providence Equity Partners	10
Stone Point Capital	9
Shore Capital Partners	9
Genstar Capital	9
Vista Equity Partners	8
The Carlyle Group	8
ABRY Partners	8
AEA Investors	8
The Blackstone Group	7
TPG Capital	7
Silver Oak Services Partners	7
Clearlake Capital Group	7
Kohlberg & Company	7
Arsenal Capital Partners	7
Lindsay Goldberg	6
Thoma Bravo	6
GTCR	6
Huron Capital Partners	6
Ares Capital	6
EQT Partners	6
LLR Partners	6
Bain Capital	6
	Source: DitchBook

Source: PitchBook

Most active in Southeast

Firm name	Deal count
HarbourVest Partners	4
Kelso Private Equity	3
Hellman & Friedman	3
Audax Group	3
Shore Capital Partners	3
Yukon Partners	3
	Source: PitchBook

Most active in South

4
3
3
3

Source: PitchBook

Most active in Mid-Atlantic

Firm name	Deal count
Providence Equity Partners	8
Kohlberg Kravis Roberts	5
Clearlake Capital Group	5
Maranon Capital	4
Genstar Capital	4
GTCR	4
Brightwood Capital Advisors	3
Stone Point Capital	3
The Blackstone Group	3
Audax Group	3
MSD Private Capital	3
LLR Partners	3
HarbourVest Partners	3

Source: PitchBook

Most active in New England

Firm name	Deal count
EQT Partners	2
Stone Point Capital	2
Gryphon Investors	2
	Source: PitchBook

Most active in West Coast

Firm name	Deal count
TPG Capital	4
Kohlberg Kravis Roberts	4
Ares Capital	4
ABRY Partners	3
Levine Leichtman Capital Partners	3
AlpInvest Partners	3
HarbourVest Partners	3
Vista Equity Partners	3

Source: PitchBook

Most active in Great Lakes

Firm name	Deal count
Silver Oak Services Partners	4
Audax Group	4
Lindsay Goldberg	3
HarbourVest Partners	3
	Source: PitchBook

Most active in Mountain & Midwest

Firm name	Deal count
Audax Group	3



3Q 2017 PE INVESTORS BY DEAL LOCATION, EUROPE & ROW

Most active in Europe

Firm name	Deal count
Bpifrance	12
Ardian	12
Maven Capital Partners	8
BGF	8
Kohlberg Kravis Roberts	7
The Carlyle Group	7
EQT Partners	7
Inflexion Private Equity	7
Ontario Teachers' Pension Plan	6
Foresight Group	6
BNP Paribas Développement	6
LDC	6
Edmond de Rothschild Investment Partners	5
Endless	5
Societe Generale Capital Partenaires	5
Main Capital Partners	5
Cinven	5
FSN Capital	5
IdInvest Partners	5
	Source: PitchBook

Most active in France & Benelux

Firm name	Deal count
Bpifrance	11
Ardian	7
BNP Paribas Développement	5
Societe Generale Capital Partenaires	4
Entrepreneur Venture	4
Edmond de Rothschild Investment Partners	4

Source: PitchBook

Most active in UK & Ireland

Firm name	Deal count
Maven Capital Partners	8
Inflexion Private Equity	7
BGF	7
Foresight Group	6
LDC	6
Endless	5
Finance Wales	4
Ontario Teachers' Pension Plan	4
The Carlyle Group	4

Source: PitchBook

Most active in DACH

Firm name	Deal count
Auctus Capital Partners	3
Ufenau Capital Partners	3
Bain Capital	3

Source: PitchBook

Most active in Nordics

Firm name	Deal count
Accent Equity Partners	3
Volati	2
Herkules Capital	2
Altor Equity Partners	2
Sentica Partners	2
Erhvervsinvest Management	2
FSN Capital	2
Industri Udvikling	2
	Source: DitchBook

Source: PitchBook

Most active in Southern Europe

Firm name	Deal count
Bain Capital Credit	3
Ardian	3
Mandarin Capital Partners	3

Source: PitchBook

Most active in Central & Eastern Europe Most active in rest of world

Firm name	Deal count
Penta Investments	2
CapMan Capital Management	2
Baring Vostok Capital Partners	2
Innova Capital	2

Firm name	Deal count
Warburg Pincus	4
General Atlantic	4
Caisse de dépôt et placement du Québec	4
HarbourVest Partners	4
International Finance Corporation	3
AlpInvest Partners	3
Creador Capital	3
Hellman & Friedman	3
Hony Capital	3
Kohlberg Kravis Roberts	3



3Q 2017 GLOBAL PE INVESTORS BY FIRM AUM

Most active \$5B+

Firm name	Deal count
HarbourVest Partners	23
Kohlberg Kravis Roberts	22
Ardian	17
The Carlyle Group	17
Audax Group	16
AlpInvest Partners	16
EQT Partners	15
Hellman & Friedman	14
The Blackstone Group	13
Bpifrance	13
Vista Equity Partners	12
Providence Equity Partners	11
Genstar Capital	11
ABRY Partners	10
Ontario Teachers' Pension Plan	10
TPG Capital	10
General Atlantic	9
AEA Investors	9
Stone Point Capital	9
Bain Capital	9
Advent International	9
Mark artists #1D #5D	Source: PitchBook

Most active \$1B-\$5B

Firm name	Deal count
Clearlake Capital Group	8
BGF	8
Inflexion Private Equity	7
Arsenal Capital Partners	7
LLR Partners	6
Huron Capital Partners	6
Foresight Group	6
NewSpring Capital	5

Most active \$1B-\$5B, ctd.

Firm name	Deal count
Endless	5
K1 Capital	5
FSN Capital	5
Maranon Capital	5
CI Capital Partners	5
Edmond de Rothschild Investment Partners	5
Triangle Capital Corporation	5
	Source: PitchBook

Most active \$500M-\$1B

Firm name	Deal count
Maven Capital Partners	8
Silver Oak Services Partners	7
Resilience Capital Partners	5
Leeds Equity Partners	5
LKCM Headwater Investments	5
S	ource: PitchBook

Most active \$250M-\$500M

Firm name	Deal count
Shore Capital Partners	9
Societe Generale Capital Partenaires	6
Main Capital Partners	5
Petra Capital Partners	4
Finance Wales	4
New MainStream Capital	3
Tecum Capital Management	3
Quad Partners	3
Farol Asset Management	3
YFM Equity Partners	3
Fidus Investment	3
Centerview Capital Consumer	3
Aldine Capital Partners	3

Most active \$250M-\$500M, ctd.

Corpfin Capital 3	
Silversmith Capital Partners 3	
Auctus Capital Partners 3	
Gemini Investors 3	
Ufenau Capital Partners 3	
Initiative & Finance 3	
Mandarin Capital Partners 3	
MPE Partners 3	

Source: PitchBook

Most active <\$250M

Firm name	Deal count
Calculus Capital	3
Key Capital Partners	3
Credit Agricole	2
Acorn Growth Companies	2
Capital Southwest	2
Connection Capital	2
Socadif	2
Enlightenment Capital	2
Industri Udvikling	2
Jadeberg Partners	2
Northern Pacific Group	2
Evolution Capital Partners	2
O2 Investment Partners	2
Goldman Sachs BDC	2
PROPARCO	2
GPF Capital	2
Union Park Capital	2
HCAP Partners	2
FidelisWorld	2
Holland Venture	2
PennantPark Investment Advisers	2
	Source: DitchBook



3Q 2017 PE INVESTORS BY DEAL TYPE

Most active in platform buyouts

Firm name	Deal count
The Carlyle Group	6
Lindsay Goldberg	6
The Blackstone Group	5
Bain Capital	5
BNP Paribas Développement	5
Bpifrance	5
Edmond de Rothschild Investment Partners	4
Bain Capital Credit	4
Endless	4
Vista Equity Partners	4
H.I.G. Capital	4
Ardian	3
Providence Equity Partners	3
Mandarin Capital Partners	3
Audax Group	3
Siparex Group	3
Clayton, Dubilier & Rice	3
Main Capital Partners	3
EQT Partners	3
Ontario Teachers' Pension Plan	3
GTCR	3
Salt Creek Capital	3
Waud Capital Partners	3
Apollo Global Management	3
LDC	3
Levine Leichtman Capital Partners	3
Kohlberg Kravis Roberts	3

Source: PitchBook

Most active add-on sponsors

Firm name	Deal count
HarbourVest Partners	22
AlpInvest Partners	16
Kohlberg Kravis Roberts	15
Hellman & Friedman	13
Ardian	13
Audax Group	13
EQT Partners	12
The Carlyle Group	11
Shore Capital Partners	9
Genstar Capital	9
ABRY Partners	9
Stone Point Capital	7
Ontario Teachers' Pension Plan	7
The Blackstone Group	7
CVC Capital Partners	7
AEA Investors	7
Advent International	7
The Riverside Company	6
Providence Equity Partners	6
Vista Equity Partners	6
Silver Oak Services Partners	6
IdInvest Partners	6
Clearlake Capital Group	6
Ares Capital	6
LLR Partners	6
Canada Pension Plan Investment Board	6
TPG Capital	5
Triangle Capital Corporation	5

Most active add-on sponsors, ctd.

Firm name	Deal count
Inflexion Private Equity	5
Altor Equity Partners	5
Caisse de dépôt et placement du Québec	5
Kohlberg & Company	5
Maranon Capital	5
FSN Capital	5
K1 Capital	5
Apax Partners	5
Arsenal Capital Partners	5
Cinven	5
Madison Dearborn Partners	5
	Source: PitchBook

Most active in growth/expansion

Firm name	Deal count
Maven Capital Partners	7
Bpifrance	6
Temasek Holdings	5
General Atlantic	5
Foresight Group	5
BGF	5
BlackRock	4
Entrepreneur Venture	3
Calculus Capital	3
Decathlon Capital Partners	3
Finance Wales	3
TPG Capital	3
Unigrains	3
Warburg Pincus	3
Kohlberg Kravis Roberts	3
Creador Capital	3



3Q 2017 PE INVESTORS BY INDUSTRY

Most active in B2B

Firm name	Deal count
EQT Partners	9
Audax Group	8
The Blackstone Group	7
AEA Investors	7
Ardian	7
The Carlyle Group	6
LDC	6
FSN Capital	5
Kohlberg Kravis Roberts	5
CI Capital Partners	5
Triton Partners	4
Ontario Teachers' Pension Plan	4
Sun Capital Partners	4
Inflexion Private Equity	4
HarbourVest Partners	4
Advent International	4
Leonard Green & Partners	4
Housatonic Partners	4
CM-CIC Investissement	4
Canada Pension Plan Investment Board	4
CVC Capital Partners	4
Bpifrance	4
Cinven	4
ABRY Partners	4

Source: PitchBook

Most active in IT

Firm name	Deal count
Vista Equity Partners	11
Providence Equity Partners	8
Clearlake Capital Group	7
Francisco Partners	5
Maven Capital Partners	4
Maranon Capital	4
Thoma Bravo	4
GTCR	4
K1 Capital	4

Source: PitchBook

Most active in healthcare

Firm name	Deal count
Shore Capital Partners	8
Audax Group	7
Lindsay Goldberg	6
Silver Oak Services Partners	5
Kohlberg Kravis Roberts	5
Arsenal Capital Partners	4
The Carlyle Group	4
	Source: DitchBook

Source: PitchBook

Most active in financial services

Firm name	Deal count
HarbourVest Partners	14
Hellman & Friedman	10
AlpInvest Partners	10
Stone Point Capital	8
Genstar Capital	5
Kohlberg Kravis Roberts	5
Madison Dearborn Partners	4
HPS Investment Partners	4

Most active in B2C

Firm name	Deal count
Ardian	5
LKCM Headwater Investments	4
Temasek Holdings	4
Bpifrance	4
H.I.G. Capital	4
Ontario Teachers' Pension Plan	3
Advent International	3
Pamplona Capital Management	3
Kohlberg Kravis Roberts	3
Sofina	3
TPG Growth	3
BGF	3
Hony Capital	3

Source: PitchBook

Most active in energy

Firm name	Deal count
Tailwater Capital	4
First Reserve	3
Oaktree Capital Management	2
Northern Pacific Group	2
Post Oak Energy Capital	2
Demeter Partners	2
PROPARCO	2
Hercules Capital	2
Black Bay Energy Capital	2



3Q 2017 PE INVESTOR EXITS BY COMPANY HQ

Most active global

Firm name	Deal count
H.I.G. Capital	7
TPG Capital	7
The Carlyle Group	6
Warburg Pincus	6
Oaktree Capital Management	5
Bain Capital	5
Clearlake Capital Group	5
LDC	5
Ardian	4
Fortress Investment Group	4
Francisco Partners	4
3i Group	4
BGF	3
Aurelius Equity Opportunities	3
Harbert Credit Solutions	3
Kohlberg Kravis Roberts	3
Stone Point Capital	3
Providence Equity Partners	3
Audax Group	3
The Goldman Sachs Group	3
Bregal Sagemount	3
Procuritas Partners	3
Canada Pension Plan Investment Board	3
Riverstone Holdings	3
CM-CIC Investissement	3
The Blackstone Group	3
Fosun International	3

Most active global, continued

Firm name	Deal count
The Riverside Company	3
Herkules Capital	3
AlpInvest Partners	3
	Source: PitchBook

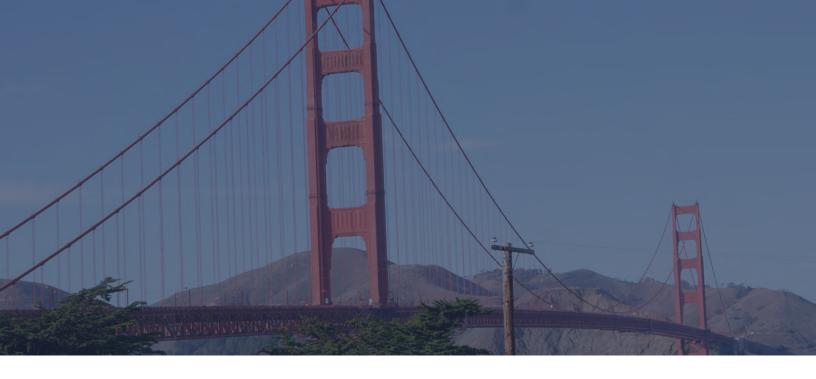
Most active in US

Firm name	Deal count
Clearlake Capital Group	5
The Carlyle Group	5
Bain Capital	4
H.I.G. Capital	4
Harbert Credit Solutions	3
Audax Group	3
Kohlberg Kravis Roberts	3
Bregal Sagemount	3
Oaktree Capital Management	3
AlpInvest Partners	3
TPG Capital	3
Fortress Investment Group	3
Francisco Partners	3
Stone Point Capital	3

Source: PitchBook

Most active in Europe

Firm name	Deal count
LDC	5
Ardian	4
Procuritas Partners	3
Herkules Capital	3
CM-CIC Investissement	3
Aurelius Equity Opportunities	3
H.I.G. Capital	3
BGF	3



VENTURE CAPITAL FIRMS

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3Q'17's most active global VC investors

Firm name	Deal count
Keiretsu Forum	53
New Enterprise Associates	31
Accel	27
Y Combinator	23
GV	18
Greycroft Partners	17
Khosla Ventures	17
Data Collective	17
Bessemer Venture Partners	16
Lightspeed Venture Partners	16
500 Startups	15
Salesforce Ventures	14
General Catalyst Partners	14
High-Tech Gründerfonds	14
Madrona Venture Group	14
Founders Fund	14



3Q 2017 VC INVESTORS BY DEAL STAGE

Most active at angel/seed

Firm name	Deal count
Keiretsu Forum	14
Y Combinator	10
Angelsquare	9
TEDCO	9
Elevate Ventures	8
500 Startups	7
Techstars	6
Slow Ventures	6
Innovation Works	6
University Ventures	6
Keiretsu Capital	6
Liquid 2 Ventures	6
FundersClub	5
Precursor Ventures	5
Social Capital	5
Social Starts	5
Lightspeed Venture Partners	5
Alexander Rumyantsev	4
SterlingVC	4
Lerer Hippeau Ventures	4
Tekes	4
New Enterprise Associates	4
BoxGroup	4
Khosla Ventures	4
First Round Capital	4
Maveron	4
Founders Fund	4
Tech Coast Angels	4
Greycroft Partners	4
High-Tech Gründerfonds	4

Most active at early stage

Firm name	Deal count
Keiretsu Forum	33
New Enterprise Associates	18
Accel	16
Y Combinator	13
Data Collective	13
GV	12
Partech Ventures	10
Khosla Ventures	10
ff Venture Capital	10
Kima Ventures	10
Salesforce Ventures	9
High-Tech Gründerfonds	9
Andreessen Horowitz	9
Lightspeed Venture Partners	9
Bessemer Venture Partners	9
Greycroft Partners	9
Crosslink Capital	9
Almi Invest	9
IDG Capital	8
SV Angel	8
Omidyar Network	8
500 Startups	8
Founders Fund	8
True Ventures	7
Madrona Venture Group	7
Sequoia Capital	7
Scottish Enterprise	7
DCM Ventures	7
Global Founders Capital	7
First Round Capital	7
	C Dit - b D l

Most active at late stage

_	
Firm name	Deal count
New Enterprise Associates	9
Insight Venture Partners	9
Accel	9
SharesPost	8
Battery Ventures	7
Bain Capital Ventures	7
GE Ventures	7
Intel Capital	6
GV	6
Keiretsu Forum	6
General Catalyst Partners	6
Bpifrance	5
Samsung Venture Investment	5
Salesforce Ventures	5
Index Ventures (UK)	5
Madrona Venture Group	5
Bessemer Venture Partners	5

Source: PitchBook



3Q 2017 VC INVESTORS BY DEAL LOCATION, US

Most active in US

Firm name	Deal count
New Enterprise Associates	30
Keiretsu Forum	27
Y Combinator	18
GV	17
Greycroft Partners	15
Accel	15
Lightspeed Venture Partners	14
Madrona Venture Group	14
Khosla Ventures	14
Data Collective	14
General Catalyst Partners	13
Sequoia Capital	12
Bessemer Venture Partners	12
Andreessen Horowitz	12
Founders Fund	12
Elevate Ventures	12
Service Provider Capital	12
Collaborative Fund	12
Correlation Ventures	12

Source: PitchBook

Most active in New England

Firm name	Deal count
Connecticut Innovations	6
Accomplice VC	5
The Engine	4
GV	4
	Source: PitchBook

Most active in South

Firm name	Deal count
Silverton Partners	3
S3 Ventures	3

Source: PitchBook

Most active in Mid-Atlantic

Firm name	Deal count
TEDCO	10
Innovation Works	7
ff Venture Capital	6
New Enterprise Associates	5
RRE Ventures	5
Female Founders Fund	5
Keiretsu Forum	5
Greycroft Partners	5
Social Starts	4
RiverPark Funds	4
Ben Franklin Technology Partners of Southeastern Pennsylvania	4
Edison Partners	4
BlueTree Allied Angels	4
Bessemer Venture Partners	4
Battery Ventures	4
FirstMark Capital	4
Lerer Hippeau Ventures	4
	Source: PitchBook

Most active in Southeast

Firm name	Deal count
Alerion Ventures	3
	Source: PitchBook

Most active in Mountain & Midwest

Firm name	Deal count
Kickstart Seed Fund	6
BioGenerator	4

Source: PitchBook

Most active in West Coast

Firm name	Deal count
New Enterprise Associates	17
Y Combinator	14
Madrona Venture Group	14
Keiretsu Forum	14
Accel	12
Andreessen Horowitz	12
GV	12
Sequoia Capital	11
Khosla Ventures	11
Data Collective	11
Lightspeed Venture Partners	10
Founders Fund	10
Greylock Partners	9
Social Capital	8
Crosslink Capital	8
First Round Capital	8
Foundation Capital	8
	Source: PitchBook

Most active in Great Lakes

Most active in Great Lakes	
Firm name	Deal count
Elevate Ventures	12
M25 Group	8
BioEnterprise	5
Invest Michigan	4
Pritzker Group Venture Capital	4
Greycroft Partners	3
JumpStart	3
Chicago Ventures	3
Hyde Park Venture Partners	3
Hyde Park Angels	3
Keiretsu Forum	3



3Q 2017 VC INVESTORS BY DEAL LOCATION, EUROPE

Most active in Europe

Firm name	Deal count
High-Tech Gründerfonds	14
Bpifrance	11
Almi Invest	11
Partech Ventures	11
Scottish Enterprise	11
Balderton Capital	10
Kima Ventures	10
Angelsquare	9
Passion Capital	9
Keiretsu Forum	8
Tekes	8
Octopus Ventures	8

Source: PitchBook

Most active in UK & Ireland

Firm name	Deal count
Scottish Enterprise	11
Passion Capital	9
Octopus Ventures	8
Equity Gap	6
Amadeus Capital Partners	6
Balderton Capital	6
Draper Esprit	5
Accel	4
Angel CoFund	4
Hambro Perks	4
London Co-Investment Fund	4
Notion Capital	4

Source: PitchBook

Most active in France & Benelux

Firm name	Deal count
Bpifrance	11
Angelsquare	9
Partech Ventures	8
Kima Ventures	8
Alven Capital Partners	5
XAnge Private Equity	4
Global Founders Capital	4
	6 Dit - l- D l -

Source: PitchBook

Most active in Southern Europe

Firm name	Deal count
Kibo Ventures Partners	4
Caixa Capital Risc	3
	Source: PitchBook

Most active in DACH

Firm name	Deal count
High-Tech Gründerfonds	13
Redalpine Venture Partners	5
Speedinvest	5
Bayern Kapital	4
IBB Beteiligungsgesellschaft	4
Atlantic Labs	4
aws Gründerfonds	4
Holtzbrinck Ventures	4
btov Partners	4

Source: PitchBook

Most active in Central & Eastern Europe

Firm name	Deal count
Foundation for Internet Development-Initiatives	5
Alexander Rumyantsev	4

Source: PitchBook

Most active in Nordics

Firm name	Deal count
Almi Invest	11
Tekes	8
Lifeline Ventures	6
Industrifonden	6
Keiretsu Forum	5
Balderton Capital	3
Butterfly Ventures	3

Source: PitchBook

Most active in rest of world

Deal count
15
11
9
7
6
5
5
5
5
5
5
5



3Q 2017 VC INVESTORS BY SECTOR

Most active in software

Firm name	Deal count
New Enterprise Associates	18
Keiretsu Forum	17
Accel	15
Salesforce Ventures	13
Y Combinator	13
Madrona Venture Group	12
Bessemer Venture Partners	12
Lightspeed Venture Partners	11
Battery Ventures	10
Insight Venture Partners	10
500 Startups	10
Social Starts	9
ff Venture Capital	9
Intel Capital	9

Source: PitchBook

Most active in consumer goods

Firm name	Deal count
Accel	4
Slow Ventures	3
Keiretsu Forum	3
Greycroft Partners	3
IDG Capital	3
Rocketship.vc	2
Forerunner Ventures	2
Sequoia Capital India	2
General Catalyst Partners	2
360 Capital Partners	2
Maveron	2
Keiretsu Capital	2
Source Code Capital	2

Source: PitchBook

Most active in pharma & biotech

Firm name	Deal count
GV	7
Alexandria Venture Investments	7
High-Tech Gründerfonds	5
ARCH Venture Partners	5
Data Collective	5
AbbVie Ventures	4
F-Prime Capital Partners	4
Atlas Venture	4
Founders Fund	4
BioGenerator	4
Morningside Group	4

Most active in IT hardware

Firm name	Deal count
Samsung Venture Investment	6
Octopus Ventures	3
	Source: PitchBook

Most active in healthcare services & systems

Firm name	Deal count
Slow Ventures	3
HLM Venture Partners	3
Liquid 2 Ventures	3

Source: PitchBook

Most active in energy

Firm name	Deal count
GE Ventures	3
Shell Technology Ventures	3
Keiretsu Forum	2

Source: PitchBook

Most active in IT hardware

Firm name	Deal count
Samsung Venture Investment	6
Octopus Ventures	3
Dell Technologies Capital	2
Blu Venture Investors	2
C4 Ventures	2
eCAPITAL entrepreneurial Partners	2
Foundry Group	2
Daiwa Corporate Investment	2
Sony Innovation Fund	2
Airbus Ventures	2
TEL Venture Capital	2
Western Digital Capital	2

Source: PitchBook

Most active in healthcare devices & supplies

supplies	
Firm name	Deal count
Keiretsu Forum	5
Elevate Ventures	3
Aperture Venture Partners	3
Scientific Health Development	3
BlueTree Allied Angels	2
BioEnterprise	2
LionBird	2
MedTech Innovation Partners	2
Keiretsu Capital	2
HBM Healthcare Investments	2
Limburg Business Development Fund	2
iSelect Fund	2
SV Health Investors	2



3Q 2017 VC INVESTOR EXITS BY COMPANY HQ

Most active global

Firm name	Deal count
Techstars	7
Y Combinator	7
SV Angel	6
Redpoint Ventures	6
First Round Capital	6
500 Startups	6
Accel	6
Lerer Hippeau Ventures	5
Greylock Partners	5
Right Side Capital Management	4
Andreessen Horowitz	4
Slow Ventures	4
OurCrowd	4
General Catalyst Partners	4
Vivo Capital	4
Plug and Play Tech Center	4
Foundation Capital	4
Dave Morin	4
OrbiMed	4
GV	4
BoxGroup	4
High-Tech Gründerfonds	4
Charles River Ventures	4
Intel Capital	4
Kevin Colleran	4
CrunchFund	4

Source: PitchBook

Most active in Europe

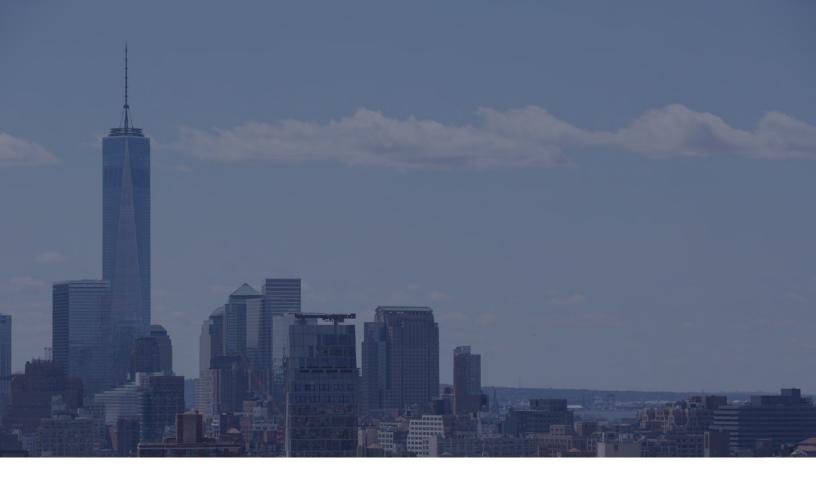
Firm name	Deal count
High-Tech Gründerfonds	4
Holtzbrinck Ventures	3
Rocket Internet	3
Mountain Partners	2
Scottish Enterprise	2
IPark	2
Point Nine Capital	2
Enterprise Ireland	2
Angel CoFund	2
Enterprise Equity	2
Bayerische Beteiligungsgesellschaft	2
Siparex Group	2
Kizoo Technology Capital	2
Swisscom Ventures	2
VisionPlus	2
Meusinvest Group	2
Statoil Technology Invest	2
	Source: PitchBook

Most active in US

Firm name	Deal count
Techstars	7
500 Startups	6
Redpoint Ventures	6
First Round Capital	6
Y Combinator	6
SV Angel	5
Lerer Hippeau Ventures	5
Accel	5
Greylock Partners	5

Most active in US, ctd.

Firm name	Deal count
Right Side Capital Management	4
CrunchFund	4
Andreessen Horowitz	4
Slow Ventures	4
BoxGroup	4
Dave Morin	4
Charles River Ventures	4
Foundation Capital	4
General Catalyst Partners	4
GV	4
Shasta Ventures	3
FundersClub	3
Madrona Venture Group	3
Starveups	3
Allen & Company	3
Khosla Ventures	3
Cota Capital	3
Lightspeed Venture Partners	3
Signatures Capital	3
Fidelity Investments	3
Plug and Play Tech Center	3
Polaris Partners	3
Sierra Ventures	3
Great Oaks Venture Capital	3
Converge Venture Partners	3
Sherpa Capital	3
Atlas Venture	3
Intel Capital	3
Kevin Colleran	3
OurCrowd	3



ADVISORS/ **ACCOUNTANTS**

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3Q 2017's most active global I-banks

Firm name	Deal count
The Goldman Sachs Group	27
Houlihan Lokey	25
William Blair & Company	19
Lincoln International	18
Morgan Stanley	15
Raymond James Financial	15
Jefferies Group	14
Robert W. Baird & Co.	14
Piper Jaffray	11
Moelis & Company	11
Evercore Group	10
RBC Capital Markets	10
SunTrust Banks	10
Stifel Financial	9
Deutsche Bank	8
Harris Williams & Co.	7
The Jordan Edmiston Group	7



3Q 2017 I-BANKS BY PE DEAL LOCATION

Most active in US

	Deal count
Houlihan Lokey	19
The Goldman Sachs Group	18
William Blair & Company	16
Jefferies Group	14
Lincoln International	12
Robert W. Baird & Co.	12
Raymond James Financial	12
SunTrust Banks	10
RBC Capital Markets	9
Morgan Stanley	9
Stifel Financial	9
Piper Jaffray	9
Moelis & Company	8
The Jordan Edmiston Group	7
Harris Williams & Co.	6
Evercore Group	6
Citigroup	6
Deutsche Bank	6
KeyBanc Capital Markets	6
Stephens	5
Imperial Capital	5
J.P. Morgan	4
BMO Harris Bank	4
D.A. Davidson Companies	4
MHT Partners	4
Headwaters MB	4
Petsky Prunier	4
Cain Brothers & Company	3
Bank of America	3

Most active in US, ctd.

Firm name	Deal count
BB&T Capital Markets	3
DH Capital	3
North Point Advisors	3
Cascadia Capital	3
	Source: Ditab Book

Source: PitchBook

Most active in Europe

Firm name	Deal count
The Goldman Sachs Group	7
Lincoln International	6
Fineurop Soditic	6
Houlihan Lokey	5
Morgan Stanley	5
GCA Advisors	5
GP Bullhound	5
Drake Star Partners	4
Evercore Group	4
Bryan, Garnier & Company	4
William Blair & Company	3
Numis Securities	3
Raymond James Financial	3
Canaccord Genuity	2
Catalysis Capital Partners	2
Eastdil Secured	2
Oaklins	2
Livingstone Partners	2
Liberum Capital	2
Deutsche Bank	2
Robert W. Baird & Co.	2
J.P. Morgan	2
Piper Jaffray	2

Source: PitchBook

Most active in rest of world

Firm name	Deal count
Avendus Capital	2
Moelis & Company	2
Macquarie Group	2
Canaccord Genuity	2
The Goldman Sachs Group	2
BMO Harris Bank	1
Vista Point Advisors	1
Code Advisors	1
Morgan Stanley	1
Kenyon Group	1
RBC Capital Markets	1
MAPE Advisory Group	1
Sawaya Segalas	1
Nomura Securities	1
The Hina Group	1
Origin Merchant Partners	1
CHILDS Advisory Partners	1
Ascendiant Capital Markets	1
National Bank Financial	1
CCC Investment Banking	1
TD Securities	1



3Q 2017 I-BANKS BY DEAL TYPE

Buyouts

Firm name	Deal count
The Goldman Sachs Group	27
Houlihan Lokey	24
William Blair & Company	18
Lincoln International	17
Morgan Stanley	15
Raymond James Financial	14
Robert W. Baird & Co.	13
Jefferies Group	12
SunTrust Banks	9
Evercore Group	9
Piper Jaffray	8
Stifel Financial	8
Harris Williams & Co.	7
Deutsche Bank	7
Moelis & Company	6
GCA Advisors	6
RBC Capital Markets	6
BMO Harris Bank	6
The Jordan Edmiston Group	6
Citigroup	6
KeyBanc Capital Markets	6
Canaccord Genuity	5
J.P. Morgan	5
Stephens	5
Headwaters MB	4
D.A. Davidson Companies	4
Livingstone Partners	4

Source: PitchBook

PE & VC-backed IPOs

Firm name	Deal count
J.P. Morgan	8
Morgan Stanley	8
Jefferies Group	6
The Goldman Sachs Group	5
Deutsche Bank	5
Stifel Financial	4
William Blair & Company	3
Leerink Partners	3
KeyBanc Capital Markets	3
Cowen and Company	2
BMO Harris Bank	2
JMP Securities	2
Barclays Investment Bank	2
Wells Fargo Securities	2
Evercore Group	2
Banco Itaú BBA	2
Piper Jaffray	2
Wedbush Securities	2
Allen & Company	2
Raymond James Financial	2
	Source: PitchBook

PF & VC-backed acquisitions

PE & VC-backed acquisition	Deal count
Raymond James Financial	12
The Goldman Sachs Group	10
Piper Jaffray	10
Houlihan Lokey	7
William Blair & Company	7
Robert W. Baird & Co.	6
Evercore Group	6
Jefferies Group	6
Citigroup	5
Stifel Financial	5
J.P. Morgan	5
Lincoln International	5
Perella Weinberg Partners	4
Morgan Stanley	4
GCA Advisors	3
Mooreland Partners	3
Sandler O'Neill + Partners	3
KeyBanc Capital Markets	3
BMO Harris Bank	3
Keefe Bruyette & Woods	3
Greenhill & Co.	2
KPMG	2
SunTrust Banks	2
Aquilo Partners	2
Deutsche Bank	2
Credit Suisse Securities (USA)	2
JMP Securities	2
Simmons & Company International	2
Allen & Company	2



3Q'17 ADVISORS/ACCOUNTANTS BY PE DEAL LOCATION

Most active global

Firm name	Deal count
PwC	34
Deloitte	29
The Goldman Sachs Group	27
BDO	27
KPMG	26
EY	24
Houlihan Lokey	23
William Blair & Company	19
Lincoln International	17
Raymond James Financial	15
Morgan Stanley	15
Bank of America	14
Jefferies Group	14
Robert W. Baird & Co.	13
Grant Thornton	11
Barclays	11
UBS	11
Citigroup	11
Moelis & Company	11
Piper Jaffray	11
RBC Capital Markets	10
Evercore Group	10
SunTrust Banks	10
Intuitus	9
Stifel Financial	9
Lazard	9
Credit Suisse	8
Deutsche Bank	8
	Source: PitchBook

Most active in US

Firm name	Deal count
The Goldman Sachs Group	18
Houlihan Lokey	18
William Blair & Company	16
Jefferies Group	14
Raymond James Financial	12
Lincoln International	12
Robert W. Baird & Co.	11
SunTrust Banks	10
Bank of America	10
BDO	10
Citigroup	9
Stifel Financial	9
Barclays	9
Piper Jaffray	9
RBC Capital Markets	9
Morgan Stanley	9
Moelis & Company	8
Credit Suisse	7
The Jordan Edmiston Group	7
Lazard	7
Deutsche Bank	6
Evercore Group	6
Deloitte	6
Harris Williams & Co.	6
UBS	6
J.P. Morgan Securities	6
PwC	6
KeyBanc Capital Markets	6

Source: PitchBook

Most active in Europe

Firm name	Deal count
PwC	25
Deloitte	20
KPMG	18
BDO	16
EY	15
Intuitus	7
The Goldman Sachs Group	7
Grant Thornton	7
Clearwater International	6
Rothschild & Co	6
Fineurop Soditic	6
Oderis Consulting	5
Oakley Advisory	5
GP Bullhound	5
GCA Advisors	5
Lincoln International	5
Morgan Stanley	5
Liberty Corporate Finance	5
Houlihan Lokey	4
Quayle Munro	4
Evercore Group	4
DC Advisory Partners	4
CatCap Corporate Finance	4
Grant Thornton UK	4
Bryan, Garnier & Company	4
RSM UK	4
Mazars	4
Drake Star Partners	4

Source: PitchBook



3Q 2017 ADVISORS/ ACCOUNTANTS BY DEAL TYPE

Buyouts

Firm name	Deal count
PwC	29
The Goldman Sachs Group	27
Deloitte	25
Houlihan Lokey	22
EY	22
KPMG	21
William Blair & Company	18
Lincoln International	16
BDO	16
Morgan Stanley	15
Raymond James Financial	14
Bank of America	13
Jefferies Group	12
Robert W. Baird & Co.	12
UBS	11
Citigroup	11
Evercore Group	9
SunTrust Banks	9
Credit Suisse	8
Stifel Financial	8
Piper Jaffray	8
Lazard	8
Grant Thornton	7
Deutsche Bank	7
Harris Williams & Co.	7
Rothschild & Co	6
The Jordan Edmiston Group	6
Barclays	6
GCA Advisors	6
RBC Capital Markets	6

Buyouts, continued

Firm name	Deal count
Moelis & Company	6
KeyBanc Capital Markets	6
BMO Harris Bank	5
Canaccord Genuity	5
Stephens	5
J.P. Morgan	4
D.A. Davidson Companies	4
Headwaters MB	4
BNP Paribas	4
Livingstone Partners	4
	Source: DitchBook

Source: PitchBook

PE & VC-backed IPOs

Firm name	Deal count
EY	8
Deloitte	8
PwC	7
BDO	3
KPMG	3
Grant Thornton	2
	Source: PitchBook

PE & VC-backed acquisitions

Firm name	Deal count
Raymond James Financial	12
Piper Jaffray	10
Credit Suisse	9
The Goldman Sachs Group	9
KPMG	8
William Blair & Company	7
Robert W. Baird & Co.	6

PE & VC-backed acquisitions, cont.

·	
Firm name	Deal count
Evercore Group	6
PwC	6
Jefferies Group	6
Houlihan Lokey	5
EY	5
Stifel Financial	5
Citigroup	5
Lazard	5
Lincoln International	5
Rothschild & Co	4
J.P. Morgan	4
Bank of America	4
Morgan Stanley	4
Perella Weinberg Partners	4
Mooreland Partners	3
KeyBanc Capital Markets	3
Alantra Partners	3
GCA Advisors	3
Sandler O'Neill + Partners	3
BDO	3
BMO Harris Bank	3
Keefe Bruyette & Woods	3



3Q 2017 M&A ADVISORS BY DEAL LOCATION

Most active global

Firm name	Deal count
PwC	50
The Goldman Sachs Group	46
KPMG	44
Deloitte	38
Raymond James Financial	36
EY	34
Morgan Stanley	33
BDO	32
Houlihan Lokey	31
Barclays Capital	27
Bank of America	26
William Blair & Company	26
Lincoln International	26
Credit Suisse	23
Jefferies Group	22
RBC Capital Markets	21
Piper Jaffray	21
Evercore Group	21
Lazard	21
J.P. Morgan Securities	19
Robert W. Baird & Co.	19
FTI Consulting	18
Moelis & Company	18
Stifel Financial	17
Citigroup	17
UBS	16
J.P. Morgan	15
SunTrust Banks	14

Source: PitchBook

Most active in US

Firm name	Deal count
The Goldman Sachs Group	31
Houlihan Lokey	25
Raymond James Financial	23
Morgan Stanley	23
Barclays Capital	22
William Blair & Company	21
Jefferies Group	20
Bank of America	18
Stifel Financial	17
Lincoln International	16
Robert W. Baird & Co.	15
RBC Capital Markets	15
Credit Suisse	15
BDO	15
J.P. Morgan Securities	15
Citigroup	14
Piper Jaffray	14
Evercore Group	14
SunTrust Banks	13
Moelis & Company	13
PwC	12
Stephens	12
Lazard	12

Source: PitchBook

Most active in Europe

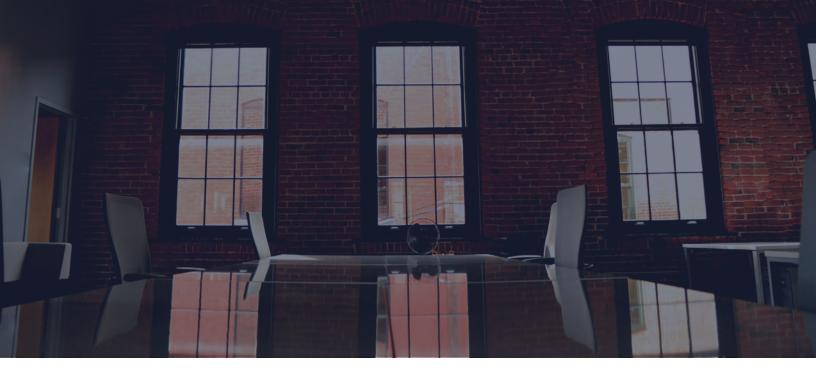
Firm name	Deal count
PwC	33
KPMG	29
Deloitte	26
EY	20

Most active in Europe, ctd.

Firm name	Deal count
BDO	15
FTI Consulting	11
The Goldman Sachs Group	11
Cenkos Securities	11
Lincoln International	10
BCMS Corporate	9
Rothschild & Co	9
Numis Securities	9
Grant Thornton	9
Clearwater International	8
Oakley Advisory	8
Lazard	8
Raymond James Financial	8
GCA	7
Liberum Capital	7
J.P. Morgan	7
Credit Suisse	7
Bank of America	7
Grant Thornton UK	7
Morgan Stanley	7
	Source: PitchBook

Most active in rest of world

Firm name	Deal count
EY	7
KPMG	6
TD Securities	5
Raymond James Financial	5



LAW FIRMS

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3Q'17's most active VC law firms global

Firm name	Deal count
Gunderson Dettmer	126
Cooley	110
Orrick Herrington & Sutcliffe	82
DLA Piper	81
Wilson Sonsini Goodrich & Rosati	75
Fenwick & West	63
Goodwin	49
Latham & Watkins	33
McCarter & English	25
Bryan Cave	14
WilmerHale	13
Jones Day	13
Ashfords	12
Nelson Mullins Riley & Scarborough	11
Osler, Hoskin & Harcourt	10



3Q 2017 LAW FIRMS BY VC DEAL LOCATION

Most active in US

Firm name	Deal count
Gunderson Dettmer	107
Cooley	102
Wilson Sonsini Goodrich & Rosati	71
DLA Piper	71
Fenwick & West	62
Orrick Herrington & Sutcliffe	56
Goodwin	44
Latham & Watkins	32
McCarter & English	24
Bryan Cave	14
WilmerHale	12
Nelson Mullins Riley & Scarborough	11

Source: PitchBook

Most active in West Coast

Firm name	Deal count
Gunderson Dettmer	61
Wilson Sonsini Goodrich & Rosati	54
Cooley	54
Fenwick & West	46
DLA Piper	37
Orrick Herrington & Sutcliffe	34
Goodwin	23
Latham & Watkins	18

Source: PitchBook

Most active in Europe

Firm name	Deal count
Orrick Herrington & Sutcliffe	21
Ashfords	12
Rousaud Costas Duran	7

Most active in Europe, ctd.

Firm name	Deal count
Jones Day	7
Gunderson Dettmer	4
Taylor Wessing	3
Cooley	3
Goodwin	2
DLA Piper	2
JAG Shaw Baker	2
Weil, Gotshal & Manges	2
Willkie Farr & Gallagher	2
Shoosmiths	2
Geldards	2
	Source: DitchBook

Source: Pitche

Most active in Mid-Atlantic

Firm name	Deal count
Cooley	26
Gunderson Dettmer	25
McCarter & English	15
Orrick Herrington & Sutcliffe	14
Fenwick & West	13
DLA Piper	12
Goodwin	8
WilmerHale	4

Source: PitchBook

Most active in South

Firm name	Deal count
Wilson Sonsini Goodrich & Rosati	4
Andrews Kurth Kenyon	4
DLA Piper	4
Cooley	3

Source: PitchBoo

Most active in rest of world

Firm name	Deal count
Gunderson Dettmer	15
Osler, Hoskin & Harcourt	10
DLA Piper	8
Orrick Herrington & Sutcliffe	5
Cooley	5
Derraik & Menezes Advogados	4
Wilson Sonsini Goodrich & Rosati	3
Goodwin	3
Koenig, Oelsner, Taylor, Schoenfeld & Gaddis	2
Stikeman Elliott	2
Borden Ladner Gervais	2

Source: PitchBook

Most active in New England

Firm name	Deal count
Gunderson Dettmer	15
Goodwin	12
Cooley	7
Latham & Watkins	6
WilmerHale	5
Orrick Herrington & Sutcliffe	4
Wilson Sonsini Goodrich & Rosati	4
Morgan, Lewis & Bockius	4

Source: PitchBook

Most active in Great Lakes

Firm name	Deal count
DLA Piper	5
Cooley	4
Bryan Cave	4
Honigman Miller Schwartz and Cohn	3



3Q 2017 LAW FIRMS BY VC SECTOR

Most active in software

Firm name	Deal count
Gunderson Dettmer	64
Cooley	48
Orrick Herrington & Sutcliffe	41
DLA Piper	40
Fenwick & West	36
Wilson Sonsini Goodrich & Rosati	34
Goodwin	25
McCarter & English	14
O'Melveny & Myers	6
Latham & Watkins	6
Sheppard Mullin Richter & Hampton	5
Bryan Cave	5
WilmerHale	5
Jones Day	5

Source: PitchBook

Most active in commercial services

Firm name	Deal count
Gunderson Dettmer	10
DLA Piper	9
Fenwick & West	7
Cooley	7
Orrick Herrington & Sutcliffe	7
Goodwin	3
WilmerHale	2
Wilson Sonsini Goodrich & Rosati	2
Nelson Mullins Riley & Scarborough	2
Bryan Cave	2
	Source: PitchBook

Source: PitchBook

Most active in consumer goods

Firm name	Deal count
Gunderson Dettmer	4
Cooley	3
Fenwick & West	3
Orrick Herrington & Sutcliffe	2
DLA Piper	2
Perkins Coie	2
	Source: PitchBook

Most active in healthcare services & systems

Firm name	Deal count
Orrick Herrington & Sutcliffe	4
Cooley	4
Wilson Sonsini Goodrich & Rosati	3
Latham & Watkins	3
Gunderson Dettmer	3
Goodwin	2
Morgan, Lewis & Bockius	2
Polsinelli	2
	Source: PitchBook

Most active in healthcare devices & supplies

Firm name	Deal count
Wilson Sonsini Goodrich & Rosati	7
Gunderson Dettmer	6
Cooley	4
DLA Piper	4
Stradling Yocca Carlson & Rauth	3
Goodwin	3
Latham & Watkins	3
Fenwick & West	2
Orrick Herrington & Sutcliffe	2

Most active in pharma & biotech

Firm name	Deal count
Cooley	25
Latham & Watkins	11
Wilson Sonsini Goodrich & Rosati	6
Gunderson Dettmer	6
Goodwin	6
Orrick Herrington & Sutcliffe	4
Osler, Hoskin & Harcourt	4
DLA Piper	4
WilmerHale	3
Choate Hall & Stewart	2
Fenwick & West	2
Bryan Cave	2
	Source: PitchBook

Most active in IT hardware

Firm name	Deal count
Wilson Sonsini Goodrich & Rosati	3
Orrick Herrington & Sutcliffe	3
Gunderson Dettmer	3
Latham & Watkins	3
DLA Piper	2

Source: PitchBook

Most active in media

Deal count
4
3
2
2
2
2



3Q 2017 LAW FIRMS BY VC DEAL TYPE

Most active at early stage

Firm name	Deal count
Gunderson Dettmer	62
Cooley	53
Orrick Herrington & Sutcliffe	44
Wilson Sonsini Goodrich & Rosati	41
DLA Piper	41
Fenwick & West	32
Goodwin	21
McCarter & English	21
Latham & Watkins	12
Osler, Hoskin & Harcourt	7
Ashfords	6
Jones Day	5
Rousaud Costas Duran	5
O'Melveny & Myers	5
Nelson Mullins Riley & Scarborough	4
Morgan, Lewis & Bockius	4
Derraik & Menezes Advogados	4
Honigman Miller Schwartz and Cohn	3
Stradling Yocca Carlson & Rauth	3
Morrison & Foerster	3
Sidley Austin	3
Sheppard Mullin Richter & Hampton	2
JAG Shaw Baker	2
Perkins Coie	2
Foley & Lardner	2
WilmerHale	2

Source: PitchBook

Most active at late stage

Firm name	Deal count
Gunderson Dettmer	39
Cooley	36
Fenwick & West	23
Orrick Herrington & Sutcliffe	22
Wilson Sonsini Goodrich & Rosati	22
Goodwin	20
DLA Piper	17
Latham & Watkins	14
WilmerHale	9
Bryan Cave	7
Jones Day	6
Ashfords	5
Choate Hall & Stewart	4
Morrison & Foerster	4
O'Melveny & Myers	3
Simpson Thacher & Bartlett	2
Rousaud Costas Duran	2
Ropes & Gray	2
Osler, Hoskin & Harcourt	2
Honigman Miller Schwartz and Cohn	2
Pillsbury Winthrop Shaw Pittman	2
Mintz Levin Cohn Ferris Glovsky & Popeo	2
Sidley Austin	2
Morgan, Lewis & Bockius	2
Taylor Wessing	2
Willkie Farr & Gallagher	2
Nelson Mullins Riley & Scarborough	2
Weil, Gotshal & Manges	2

Source: PitchBook

Most active exits (acq., buyout, IPO)

Firm name	Deal count
Orrick Herrington & Sutcliffe	13
Fenwick & West	11
Gunderson Dettmer	11
Cooley	11
DLA Piper	11
Latham & Watkins	10
Goodwin	7
Weil, Gotshal & Manges	6
Davis Polk & Wardwell	5
Pillsbury Winthrop Shaw Pittman	4
Kirkland & Ellis	4
Jones Day	4
Morrison & Foerster	4
Ropes & Gray	3
Skadden, Arps, Slate, Meagher & Flom	3
Foley Hoag	3
Perkins Coie	3
Covington & Burling	2
Allen & Overy	2
Arnold & Porter	2
Foley & Lardner	2
Dentons	2
O'Melveny & Myers	2
Pepper Hamilton	2
Zhong Lun Law Firm	2
Maples & Calder	2
Morgan, Lewis & Bockius	2
Ashfords	2



3Q 2017 LAW FIRMS BY PE DEAL LOCATION

Most active global

Firm name	Deal count
Kirkland & Ellis	94
Latham & Watkins	39
DLA Piper	37
Morgan, Lewis & Bockius	30
Goodwin	28
Weil, Gotshal & Manges	27
McDermott Will & Emery	27
Ropes & Gray	25
Jones Day	24
Paul, Weiss, Rifkind, Wharton & Garrison	23

Source: PitchBook

Most active in rest of world

Firm name	Deal count
Stikeman Elliott	10
McCarthy Tétrault	6
Kirkland & Ellis	5
King & Wood Mallesons	3
Borden Ladner Gervais	3
Choate Hall & Stewart	3
Fasken Martineau	3

Source: PitchBook

Most active in West Coast

Firm name	Deal count
Kirkland & Ellis	19
Latham & Watkins	11
Sidley Austin	7
Ropes & Gray	6
Wilson Sonsini Goodrich & Rosati	5

Source: PitchBook

Most active in US

Firm name	Deal count
Kirkland & Ellis	80
Latham & Watkins	31
Morgan, Lewis & Bockius	27
Paul, Weiss, Rifkind, Wharton & Garrison	21
Weil, Gotshal & Manges	21
Ropes & Gray	20
Goodwin	20
DLA Piper	18
McDermott Will & Emery	18
	Source: PitchBook

Source: PitchBook

Most active in Mid-Atlantic

Firm name	Deal count
Kirkland & Ellis	16
Morgan, Lewis & Bockius	9
Cooley	8
Latham & Watkins	8
Paul, Weiss, Rifkind, Wharton & Garrison	7
Weil, Gotshal & Manges	7
Goodwin	7

Source: PitchBook

Most active in Great Lakes

Firm name	Deal count
Kirkland & Ellis	9
Sidley Austin	6
Goodwin	5
Honigman Miller Schwartz and Cohn	5
Akerman	4
Morgan, Lewis & Bockius	4
McGuireWoods	4
McDermott Will & Emery	4

Source: PitchBook

Most active in Europe

Firm name	Deal count
DLA Piper	17
CMS	15
Squire Patton Boggs	15
Orrick Herrington & Sutcliffe	8
McDermott Will & Emery	8
Kirkland & Ellis	8
Allen & Overy	8
Gateley	8
Goodwin	8
Lamartine Conseil	7
Latham & Watkins	6
Travers Smith	6
DWF	6
Charles Russell Speechlys	6
Pinsent Masons	6
	Source: DitchBook

Source: PitchBook

Most active in New England

Firm name	Deal count
Kirkland & Ellis	10
	_
Morgan, Lewis & Bockius	5
Latham & Watkins	5

Source: PitchBook

Most active in South

Firm name	Deal count
Kirkland & Ellis	8
Thompson & Knight	5
Paul, Weiss, Rifkind, Wharton & Garrison	4
Weil, Gotshal & Manges	4



3Q 2017 LAW FIRMS BY PE INDUSTRY

Most active in B2B

Firm name	Deal count
Kirkland & Ellis	28
DLA Piper	13
Latham & Watkins	13
Jones Day	11
Paul, Weiss, Rifkind, Wharton & Garrison	11
Morgan, Lewis & Bockius	10
Squire Patton Boggs	8
Willkie Farr & Gallagher	7
McDermott Will & Emery	7
Akin Gump Strauss Hauer & Feld	6
Ropes & Gray	6
Sidley Austin	6
Goodwin	6
Shearman & Sterling	6
Honigman Miller Schwartz and Cohn	6
Weil, Gotshal & Manges	6
Orrick Herrington & Sutcliffe	5
McGuireWoods	5
Lamartine Conseil	5
Gateley	5
	Source: PitchBook

Most active in materials & resources

Firm name	Deal count
Kirkland & Ellis	3
Morgan, Lewis & Bockius	2
McDermott Will & Emery	2

Source: PitchBook

Most active in B2C

Firm name	Deal count
Kirkland & Ellis	19
Latham & Watkins	10
Ropes & Gray	8
Weil, Gotshal & Manges	7
Simpson Thacher & Bartlett	6
CMS	6
DLA Piper	6
Paul, Weiss, Rifkind, Wharton & Garrison	6
McDermott Will & Emery	6
Goodwin	5
	Source: PitchBook

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Most active in energy

Firm name	Deal count
Thompson & Knight	5
Orrick Herrington & Sutcliffe	3
Vinson & Elkins	3
Kelly Hart & Hallman	2
Fishman Haygood Phelps Walmsley Willis & Swanson	2

Source: PitchBook

Most active in financial services

Firm name	Deal count
Kirkland & Ellis	6
Weil, Gotshal & Manges	4
Goodwin	4
Latham & Watkins	4
Willkie Farr & Gallagher	3
DLA Piper	3
Simpson Thacher & Bartlett	3
Paul Hastings	3

Source: PitchBook

Most active in IT

Firm name	Deal count
Kirkland & Ellis	23
DLA Piper	11
Cooley	8
Weil, Gotshal & Manges	8
Morgan, Lewis & Bockius	7
Goodwin	7
Ropes & Gray	6
Latham & Watkins	6
Orrick Herrington & Sutcliffe	5
Jones Day	5
Paul Hastings	5

Source: PitchBook

Most active in healthcare

Firm name	Deal count
Kirkland & Ellis	14
McDermott Will & Emery	9
Latham & Watkins	6
Goodwin	6
Morgan, Lewis & Bockius	6
Ropes & Gray	5
McGuireWoods	5
Sidley Austin	4
Paul Hastings	4



3Q 2017 LAW FIRMS BY PE DEAL TYPE

Most active in buyouts

Firm name	Deal count
Kirkland & Ellis	83
Latham & Watkins	33
Morgan, Lewis & Bockius	27
Goodwin	26
Weil, Gotshal & Manges	24
DLA Piper	24
McDermott Will & Emery	22
Jones Day	22
Ropes & Gray	21
Paul Hastings	18
Simpson Thacher & Bartlett	18
Sidley Austin	17
Paul, Weiss, Rifkind, Wharton & Garrison	17
Willkie Farr & Gallagher	14
Orrick Herrington & Sutcliffe	13
Dechert	13
Squire Patton Boggs	12
CMS	11
McGuireWoods	11
Honigman Miller Schwartz and Cohn	10
Shearman & Sterling	10
Cooley	10
Sullivan & Cromwell	10
Gibson, Dunn & Crutcher	9
Stikeman Elliott	9
Akerman	8
Allen & Overy	7
Hogan Lovells	7
O'Melveny & Myers	7
	Source: PitchBook

Source: PitchBook

Most active in other deals

DLA Piper13Kirkland & Ellis11Paul, Weiss, Rifkind, Wharton & Garrison6Latham & Watkins6Thompson & Knight5McDermott Will & Emery5Choate Hall & Stewart4Ropes & Gray4Cooley4CMS4Stradling Yocca Carlson & Rauth4Gunderson Dettmer4Bryan Cave4McGuireWoods4Morgan, Lewis & Bockius3Gateley3Squire Patton Boggs3DWF3Kramer Levin Naftalis & Frankel3Honigman Miller Schwartz and Cohn3Orrick Herrington & Sutcliffe3Shoosmiths3Weil, Gotshal & Manges3	Firm name	Deal count
Paul, Weiss, Rifkind, Wharton & Garrison Latham & Watkins 6 Thompson & Knight 5 McDermott Will & Emery 5 Choate Hall & Stewart 4 Ropes & Gray 4 Cooley 4 CMS 4 Stradling Yocca Carlson & Rauth Gunderson Dettmer 4 Bryan Cave 4 McGuireWoods 4 Morgan, Lewis & Bockius 3 Gateley 3 Squire Patton Boggs 3 Kramer Levin Naftalis & Frankel Honigman Miller Schwartz and Cohn Orrick Herrington & Sutcliffe 3 Shoosmiths 6	DLA Piper	13
& Garrison Latham & Watkins Chompson & Knight McDermott Will & Emery Choate Hall & Stewart Ropes & Gray Cooley 4 Cooley 4 Cosley 4 Stradling Yocca Carlson & A Rauth Gunderson Dettmer 4 Bryan Cave McGuireWoods 4 Morgan, Lewis & Bockius Gateley 3 Squire Patton Boggs DWF 3 Kramer Levin Naftalis & Frankel Honigman Miller Schwartz and Cohn Orrick Herrington & Sutcliffe 3 Shoosmiths 3	Kirkland & Ellis	11
Thompson & Knight 5 McDermott Will & Emery 5 Choate Hall & Stewart 4 Ropes & Gray 4 Cooley 4 CMS 4 Stradling Yocca Carlson & A Rauth 4 Gunderson Dettmer 4 Bryan Cave 4 McGuireWoods 4 Morgan, Lewis & Bockius 3 Gateley 3 Squire Patton Boggs 3 DWF 3 Kramer Levin Naftalis & Frankel 4 Honigman Miller Schwartz and Cohn 5 Orrick Herrington & Sutcliffe 3 Shoosmiths 3		6
McDermott Will & Emery 5 Choate Hall & Stewart 4 Ropes & Gray 4 Cooley 4 CMS 4 Stradling Yocca Carlson & 4 Gunderson Dettmer 4 Bryan Cave 4 McGuireWoods 4 Morgan, Lewis & Bockius 3 Gateley 3 Squire Patton Boggs 3 DWF 3 Kramer Levin Naftalis & 5 Frankel 4 Honigman Miller Schwartz and Cohn 7 Orrick Herrington & Sutcliffe 3 Shoosmiths 3	Latham & Watkins	6
Choate Hall & Stewart 4 Ropes & Gray 4 Cooley 4 CMS 4 Stradling Yocca Carlson & 4 Gunderson Dettmer 4 Bryan Cave 4 McGuireWoods 4 Morgan, Lewis & Bockius 3 Gateley 3 Squire Patton Boggs 3 DWF 3 Kramer Levin Naftalis & 5 Frankel 4 Honigman Miller Schwartz and Cohn 5 Orrick Herrington & Sutcliffe 3 Shoosmiths 3	Thompson & Knight	5
Ropes & Gray 4 Cooley 4 CMS 4 Stradling Yocca Carlson & 4 Gunderson Dettmer 4 Bryan Cave 4 McGuireWoods 4 Morgan, Lewis & Bockius 3 Gateley 3 Squire Patton Boggs 3 DWF 3 Kramer Levin Naftalis & 5 Frankel 4 Honigman Miller Schwartz and Cohn 3 Shoosmiths 3 Shoosmiths 5	McDermott Will & Emery	5
Cooley 4 CMS 4 Stradling Yocca Carlson & 4 Gunderson Dettmer 4 Bryan Cave 4 McGuireWoods 4 Morgan, Lewis & Bockius 3 Gateley 3 Squire Patton Boggs 3 DWF 3 Kramer Levin Naftalis & Frankel 4 Honigman Miller Schwartz and Cohn 3 Orrick Herrington & Sutcliffe 3 Shoosmiths 3	Choate Hall & Stewart	4
CMS 4 Stradling Yocca Carlson & 4 Gunderson Dettmer 4 Bryan Cave 4 McGuireWoods 4 Morgan, Lewis & Bockius 3 Gateley 3 Squire Patton Boggs 3 DWF 3 Kramer Levin Naftalis & 5 Frankel 3 Honigman Miller Schwartz and Cohn 3 Orrick Herrington & Sutcliffe 3 Shoosmiths 3	Ropes & Gray	4
Stradling Yocca Carlson & Rauth Gunderson Dettmer 4 Bryan Cave 4 McGuireWoods 4 Morgan, Lewis & Bockius 3 Gateley 3 Squire Patton Boggs 3 DWF 3 Kramer Levin Naftalis & Frankel Honigman Miller Schwartz and Cohn Orrick Herrington & Sutcliffe 3 Shoosmiths 4 4 A 4 A 4 A 4 A A A A A	Cooley	4
Rauth Gunderson Dettmer 4 Bryan Cave 4 McGuireWoods 4 Morgan, Lewis & Bockius 3 Gateley 3 Squire Patton Boggs 3 DWF 3 Kramer Levin Naftalis & Frankel Honigman Miller Schwartz and Cohn Orrick Herrington & Sutcliffe 3 Shoosmiths 3	CMS	4
Bryan Cave 4 McGuireWoods 4 Morgan, Lewis & Bockius 3 Gateley 3 Squire Patton Boggs 3 DWF 3 Kramer Levin Naftalis & 5 Frankel 3 Honigman Miller Schwartz and Cohn 3 Orrick Herrington & Sutcliffe 3 Shoosmiths 3	_	4
McGuireWoods 4 Morgan, Lewis & Bockius 3 Gateley 3 Squire Patton Boggs 3 DWF 3 Kramer Levin Naftalis & Frankel 3 Honigman Miller Schwartz and Cohn 3 Orrick Herrington & Sutcliffe 3 Shoosmiths 3	Gunderson Dettmer	4
Morgan, Lewis & Bockius Gateley 3 Squire Patton Boggs 5 DWF 3 Kramer Levin Naftalis & Frankel Honigman Miller Schwartz and Cohn Orrick Herrington & Sutcliffe 3 Shoosmiths 3	Bryan Cave	4
Gateley 3 Squire Patton Boggs 3 DWF 3 Kramer Levin Naftalis & Frankel 3 Honigman Miller Schwartz and Cohn 3 Orrick Herrington & Sutcliffe 3 Shoosmiths 3	McGuireWoods	4
Squire Patton Boggs 3 DWF 3 Kramer Levin Naftalis & 3 Frankel 3 Honigman Miller Schwartz and Cohn 3 Orrick Herrington & Sutcliffe 3 Shoosmiths 3	Morgan, Lewis & Bockius	3
DWF 3 Kramer Levin Naftalis & 3 Frankel 3 Honigman Miller Schwartz and Cohn 3 Orrick Herrington & Sutcliffe 3 Shoosmiths 3	Gateley	3
Kramer Levin Naftalis & Frankel 3 Honigman Miller Schwartz and Cohn 3 Orrick Herrington & Sutcliffe 3 Shoosmiths 3	Squire Patton Boggs	3
Frankel Honigman Miller Schwartz and Cohn Orrick Herrington & Sutcliffe Shoosmiths 3 Shoosmiths	DWF	3
and Cohn Orrick Herrington & Sutcliffe 3 Shoosmiths 3		3
Shoosmiths 3	_	3
	Orrick Herrington & Sutcliffe	3
Weil, Gotshal & Manges 3	Shoosmiths	3
	Weil, Gotshal & Manges	3

Source: PitchBook

Most active in exits (IPO & acq.)

Firm name	Deal count
Kirkland & Ellis	61
Latham & Watkins	40
Weil, Gotshal & Manges	26
DLA Piper	24
Simpson Thacher & Bartlett	24
Ropes & Gray	21
Jones Day	19
Goodwin	18
Morgan, Lewis & Bockius	14
Paul, Weiss, Rifkind, Wharton & Garrison	13
Skadden, Arps, Slate, Meagher & Flom	12
Vinson & Elkins	12
Willkie Farr & Gallagher	12
Gibson, Dunn & Crutcher	11
CMS	11
Sidley Austin	10
Cravath Swaine & Moore	10
Shearman & Sterling	10
Paul Hastings	10
Sullivan & Cromwell	10
McDermott Will & Emery	9
Wachtell, Lipton, Rosen & Katz	9
Orrick Herrington & Sutcliffe	9
Winston & Strawn	8
Hogan Lovells	8
Allen & Overy	8
Cooley	8
O'Melveny & Myers	8



3Q 2017 M&A LAW FIRMS BY DEAL LOCATION

Most active global

Firm name	Deal count
Kirkland & Ellis	111
DLA Piper	93
Latham & Watkins	69
Jones Day	62
Morgan, Lewis & Bockius	52
Orrick Herrington & Sutcliffe	45
Goodwin	42
Weil, Gotshal & Manges	41
Sidley Austin	38
CMS	37
Squire Patton Boggs	34
Simpson Thacher & Bartlett	32
McDermott Will & Emery	31
Sullivan & Cromwell	29
Stikeman Elliott	29
Paul Hastings	29
Shearman & Sterling	29
Ropes & Gray	29
Paul, Weiss, Rifkind, Wharton & Garrison	28
Cooley	26
Willkie Farr & Gallagher	26
Gibson, Dunn & Crutcher	20
Cravath Swaine & Moore	20
Allen & Overy	20
Hogan Lovells	19
O'Melveny & Myers	19
Skadden, Arps, Slate, Meagher & Flom	19
Norton Rose Fulbright	18
Morrison & Foerster	18

Most active in US

Firm name	Deal count
Kirkland & Ellis	97
Latham & Watkins	53
Morgan, Lewis & Bockius	42
Jones Day	38
DLA Piper	36
Weil, Gotshal & Manges	33
Sidley Austin	33
Goodwin	32
Simpson Thacher & Bartlett	27
Orrick Herrington & Sutcliffe	24
Paul, Weiss, Rifkind, Wharton & Garrison	24
Cooley	23
Sullivan & Cromwell	23
Paul Hastings	22
Ropes & Gray	22
McDermott Will & Emery	20
Shearman & Sterling	16
Cravath Swaine & Moore	16
Honigman Miller Schwartz and Cohn	16
Willkie Farr & Gallagher	16
	Source: PitchBook

Most active in Europe

Firm name	Deal count
DLA Piper	46
CMS	33
Squire Patton Boggs	24
Jones Day	20
Orrick Herrington & Sutcliffe	19

Most active in Europe, continued

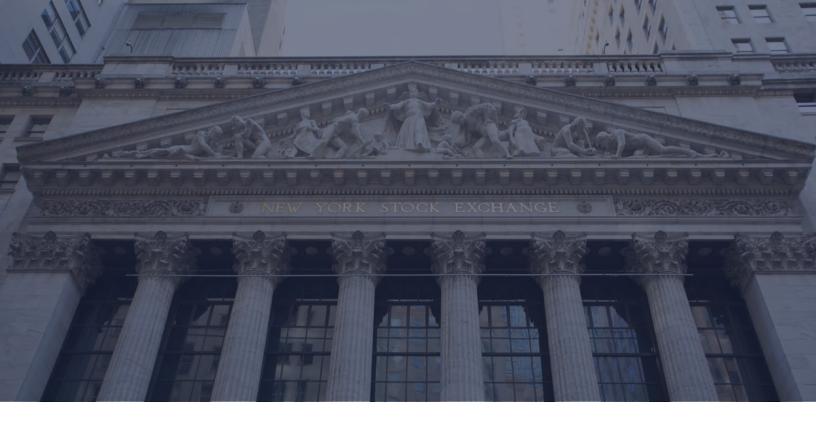
Firm name	Deal count
Allen & Overy	15
Latham & Watkins	13
Uría Menéndez	12
Cuatrecasas	12
Pinsent Masons	10
Goodwin	10
Travers Smith	10
Willkie Farr & Gallagher	9
Shearman & Sterling	9
Schoenherr	9
McDermott Will & Emery	9
Bär & Karrer	8
Hengeler Mueller	8
	Source: PitchBook

Source: PitchBook

Most active in rest of world

Firm name	Deal count
Stikeman Elliott	25
DLA Piper	11
Fasken Martineau	10
McCarthy Tétrault	10
Davies Ward Phillips and Vineberg	9
Borden Ladner Gervais	8
Torys	7
Kirkland & Ellis	7
Cassels Brock & Blackwell	7
Blake Cassels & Graydon	6
Miller Thomson	5

Source: PitchBook



ACQUIRERS

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Acquirers of VC-backed Companies by Deal Location & Type	34

3Q 2017's most active acquirers of global PE-backed companies

Firm name	Deal count
Kohlberg Kravis Roberts	8
Ontario Teachers' Pension Plan	5
Bain Capital	5
Societe Generale Capital Partenaires	4
BNP Paribas Développement	4
The Carlyle Group	4
EQT Partners	4
Centerbridge Partners	4
Levine Leichtman Capital Partners	4



3Q 2017 ACQUIRERS OF PE-BACKED COMPANIES BY DEAL LOCATION & TYPE

Most active in US

Firm name	Deal count
Kohlberg Kravis Roberts	5
Levine Leichtman Capital Partners	4
Centerbridge Partners	3
The Carlyle Group	3
Bain Capital	3
EQT Partners	3
Stone Point Capital	3
Audax Group	2
Snow Phipps Group	2
Genstar Capital	2
Ridgemont Equity Partners	2
Turnbridge Capital	2
Sun Capital Partners	2
Apollo Global Management	2
The Blackstone Group	2
Trilantic Capital Partners	2
Clearlake Capital Group	2
KSL Capital Partners	2
TPG Capital	2
Leonard Green & Partners	2
AE Industrial Partners	2
Arlington Capital Partners	2
Midwest Mezzanine Funds	2
Kohlberg & Company	2
Ontario Teachers' Pension Plan	2
CI Capital Partners	2
Halliburton	2

Most active in US, ctd.

Firm name	Deal count
Triangle Capital Corporation	2
KPS Capital Partners	2
Vista Equity Partners	2
Tower Health	2
	Source: PitchBook

Most active in Europe

Firm name	Deal count
Societe Generale Capital Partenaires	4
BNP Paribas Développement	4
Edmond de Rothschild Investment Partners	3
Ontario Teachers' Pension Plan	3
Cinven	3
IdInvest Partners	3
CM-CIC Private Debt	2
Bain Capital Credit	2
Eurazeo	2
Endless	2
Bain Capital	2
Sole Realisation Company	2
Stirling Square Capital Partners	2
Ardian	2
Novo	2
CINFA International	2
Argos Soditic	2
Ironshore	2
SYNLAB International	2

Most active in Europe, ctd.

Firm name	Deal count
Imerys	2
Aprendere Skolor	2
One Equity Partners	2
Partners Group	2
3i Group	2

Most active in rest of world

Firm name	Deal count
Kohlberg Kravis Roberts	2
	Source: PitchBook

Most active in mergers/acquisitions

Firm name	Deal count
Lonza Group	2
CINFA International	2
Tower Health	2
Imerys	2
Ironshore	2
Halliburton	2
Aprendere Skolor	2
	Source: PitchBook

Source: PitchBook



3Q 2017 ACQUIRERS OF VC-BACKED COMPANIES BY DEAL LOCATION & TYPE

Most active global

Firm name	Deal count
Providence Equity Partners	3
XING	2
Amazon.com	2
HubSpot	2
WeWork	2
Vista Equity Partners	2
The Blackstone Group	2
Facebook	2
Johnson & Johnson Vision Care	2
ESW Capital	2
Paypal	2
K1 Capital	2
Cisco Systems	2
Blue Star Sports	2 Source: DitchRook

Source: PitchBook

Most active in US

Firm name	Deal count
Providence Equity Partners	3
The Blackstone Group	2
Facebook	2
Johnson & Johnson Vision Care	2
HubSpot	2
ESW Capital	2
Cisco Systems	2

Source: PitchBook

Most active in Europe

Firm name	Deal count
XING	2
	Source: PitchBook

Most active in buyouts

Firm name	Deal count
Providence Equity Partners	3
Vista Equity Partners	2
ESW Capital	2
K1 Capital	2
The Blackstone Group	2

Source: PitchBook

Most active in rest of world

Firm name	Deal count
WeWork	2

Source: PitchBook

Most active in mergers/acquisitions

Deal count
2
2
2
2
2
2
2
2

We do

contact information,
LP investment preferences,
custom benchmarking,
mandates,
fund performance data.

You focus on building relationships.