



VC investment: On pace to reach decade high this year

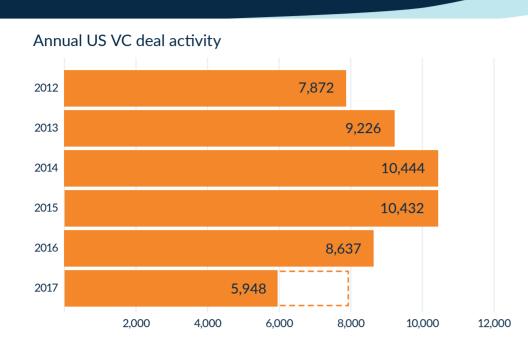
Data sourced from the 3Q 2017 PitchBook-NVCA Venture Monitor

Dry powder levels hit new heights

After several years of strong fundraising, US VCs are sitting on unprecedented levels of dry powder.

\$92B

in available dry power



-8.2%

projected drop in deal volume from 2016 to 2017 based on current pace

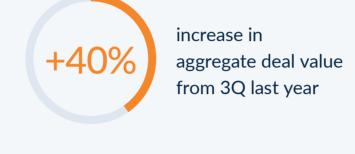
Investors go big—but not wide: Deal size skyrockets while deal volume plummets

If the current pace holds steady, VC investment in 2017 could reach the highest levels in a decade, while the number of completed deals could be the lowest annual total since 2012.

\$21.5B

deployed to 1,700 VC-backed companies in 3Q 2017 \$61.4B

deployed across 5,811 companies to date in 2017



Fundraising activity slows but remains healthy

With plenty of capital on hand and a large amount of recently raised funds, investors shifted their focus away from fundraising in 3Q. Despite the slowdown, 2017 is likely to become the fourth consecutive year with more than \$30B in commitments.



decrease in fundraising (by \$ amount) 3Q over 2Q 2017 \$5.3B raised across
34 funds in
3Q 2017

raised across
60 funds in
2Q 2017

:

New Enterprise Associates alone

accounted for over a third of all

capital raised in 2Q 2017.

\$40.4B

total raised in 2016

\$24.4B

raised so far in 2017

wework.

\$3B

Series G August 2017 Intarcia
Therapeutics, Inc.

\$615M

Series EE

August 2017

SPACEX

\$351M

Series H July 2017 Megadeals and unicorns: The new normal

As nontraditional investors join well-funded VCs to pump capital into late-stage companies, outsized deal values and valuations become the normal—and unicorns become less mythical.

Unicorn deal value as a % of total deal value

4.3%

2012

22%

2017*

*As of 9/30/2017

Delayed exits mean fewer exits—and a liquidity crunch

With investors willing to provide later-stage funding to highly-valued startups, delayed exits at higher valuations become more common.

839

total venture-backed exits in 2016

···· 530

venture-backed exits to date in 2017

5.2 years

average time to exit in 2012

0

- 6.2 years

average time to exit to date in

2017

11.2x

VC investment-to-exit ratio to date in 2017

144

exits in 3Q 2017: Lowest quarterly total since 2009

\$5.2B

exit value from
PE buyout transactions
to date in 2017
(over 18% of 2017 exits)

19 IPOs in 2Q 2017

IPOs in 3Q 2017

PE firms step in, providing liquidity in a sluggish exit market

In a slow exit market, PE firms have become increasingly interested in buying venture-backed companies. In fact, 2017 has seen the highest exit value from PE buyout transactions.

For more on 3Q VC activity, download the PitchBook-NVCA Venture Monitor.

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