



The story behind the Dropbox IPO

Data sourced from the PitchBook Platform



NASDAQ: DBX ticker symbol	\$18-\$20 price per share	36 million proposed Class A shares for sale	\$648M-\$720M to be raised from IPO
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2017 revenue	\$1.1B Total revenue ↗ 30% YoY	\$112M Net loss ↘ 88% YoY	\$607M Total VC funding to date
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Customer base	500 million Registered users	11 million Paying users	1,858 Employees
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Dropbox's Board of Directors

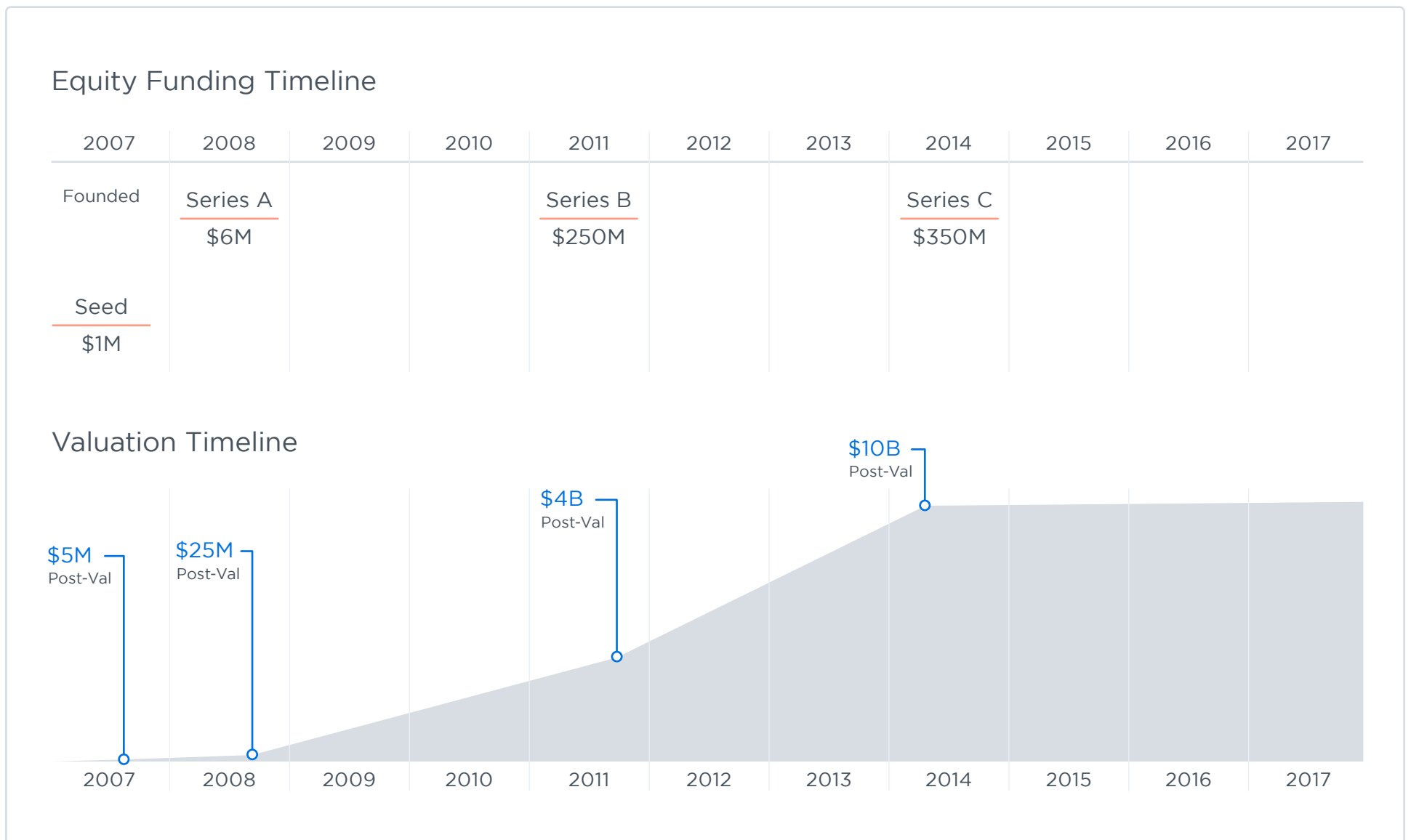
<p>Drew Houston Co-founder & CEO Dropbox</p>	<p>Arash Ferdowsi Co-founder & former CTO Dropbox</p>	<p>Donald Blair Former CFO Nike</p>
<p>Paul Jacobs Former CEO and executive chairman Qualcomm</p>	<p>Robert Mylod, Jr. Managing Partner Annox Capital Management Former executive The Priceline Group</p>	<p>Condoleezza Rice Stanford professor Former US Secretary of State</p>
<p>Bryan Schreier Partner Sequoia</p>	<p>Meg Whitman CEO NewTV Former CEO Hewlett Packard</p>	

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 Years to IPO

Shareholders & percent of ownership

Drew Houston	25.3%
Sequoia	23.2%
Arash Ferdowsi	10.3%
Accel	5%
T. Rowe Price	3.5%

*Shares beneficially owned before the offering



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